

The Retail Contractor

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SUMMER EDITION • 2020

NEWSLETTER

RCA Scholarships Make a Difference For Tomorrow's Construction Leaders

Through its scholarship program, RCA demonstrates its commitment to the betterment and the future of the industry. Scholarships positively impact the education of future industry leaders and help increase awareness of the career opportunities available in retail construction.

For the 2020 scholarship cycle, RCA selected six schools with strong construction management programs and asked each to select three candidates for consideration. The scholarship committee, comprised of Board members and Advisory Board members, reviewed and scored the resumes and personal statements of the applicants. One student, a rising junior or senior, from each school was selected to receive a \$3,000 scholarship to be used for the fall 2020 semester.

You can get to know our 2020 scholarship recipients through their own words, with excerpts from their personal statements below.

Josh De Mattei, Cal Poly San Luis Obispo (Junior, Construction Management; Minor, Real Property Development)



"My ideal long-term career goal is to run my own commercial construction company. This is something that is valuable to me, because I will be able to create a company culture that makes everyone feel like family. I am also a strong leader who is able to make quick decisions with the goal in mind to benefit the employees and the company.

As an owner, I will create volunteer initiatives in order to give back to the community. Additionally, bringing innovation to the industry is important. I

would make it a goal for my company to have the latest and the most efficient technology in place. The other aspects I value as the business grows are building relationships with clients and coworkers. I will give back to Cal Poly's Construction Management department as an initiative to help students start their careers."

Brittany Lacy, Clemson University (Senior, Construction Science & Management; Minor, Nonprofit Leadership)



"I have been involved in construction since I can remember. As a toddler, my grandmother would take me onto worksites for houses that she built, where all I enjoyed doing was playing with scrap wood. Throughout my childhood I always had my hands meddling in something. I enjoyed disassembling computers and building indestructible Lego cars. In high school, I spent many summers working in Hampton, SC as a part of Salkehatchie Summer Camp helping repair houses for those in need. We

would work a week each summer, in the blazing South Carolina heat working for a family in need. Ultimately my time serving my community through construction missions is what inspired me to go into the field.

When I graduate, I hope to work serving communities around the world by providing safe, warm, and dry homes to those in need. I want my life's work to be giving it back to those who need it through the construction industry."

Alex Huffman Coast, Kansas State University (Junior, Construction Science & Management; Minor, Business)

"When thinking about the career I wish to have after graduation, I see myself working for a company that prides themselves on their hard work and strong morals. I plan to work for a company that cares more about how their project will benefit the owner and the community than their profits.

Fresh out of college, I hope to work as a project engineer or assistant superintendent and work my way up to superintendent. I have also considered starting my own construction company. ... I am the youngest person in my class by at least a year. I came to be in this situation by working very hard in high school, taking college classes while still playing a sport every season."

Ferhad Kojic, Pratt Institute (Senior, Construction Management; Minor, Architectural Theory & Technology)

"I have a passion for construction and have loved it my whole life. This passion led me to my choice of Construction Management as a major, and my choice of Pratt Institute as my school. In high school when I was planning my future and picking my school, I knew that I wanted to be at a school that would push me to achieve my goals, and help me find a job and establish a career; and Pratt has done exactly that.

I have grown up surrounded by construction. My grandfather, father, and uncles have all worked construction their whole lives. My father came to the United States in 1995 and began his own construction company after only two years. As I grew up, I visited him on site when safe, and as I got older, I started working alongside him. When I was 14, I began to work every summer with my father, who specialized in masonry. That summer was the time I first learned how to finish cement stucco with a trowel. ... I plan to reopen the company and expand it into a GC firm. I understand that this is easily said and not done, but I believe that the motivation that has pushed me to where I am now will continue to push me and help me be successful in achieving this in the future."

Bronson Linicks, Texas A&M (Senior, Construction Science; Minor, Business)



"It is imperative that while attending college that one seeks out all opportunities available. There are many great resources to learn and network. I set myself apart from my peers in the facts that: I am involved with many different organizations on and off campus, am a full-time student, am a full-time cadet in the Corps of Cadets and, I have held different internships within the construction industry. Public service and duty to God and Country are imperative to the overall health of our

world, our nation and, our industry. It is vital that as contractors we work together for a successful future.

(Continued on next page)



RCA's mission is to promote professionalism and integrity in retail construction through industry leadership in education, information exchange, and jobsite safety.

The Retail Contractor NEWSLETTER

I enjoy being involved in organizations that give back to the community and the environment because they make a difference for the sustainability of the present and the future. I take pride in developing a quality product, which is why I learn different trades and languages. By doing this, I can respect and better understand the building processes needed for construction completion."

Jailinne Mata, University of Houston (Junior, Construction Science)



"Construction has always been a part of my life. Although I did not start exploring the field until my high school years, I grew up with my father and uncles being tradesmen. Oddly enough, I wanted to pursue a career in the medical field. Even though I was seeking a medical degree, in high school, I decided to take a woodshop class as well as an engineering design and presentation class. I enjoyed every second being in both classes.

My goal is to become a superintendent once I graduate, and for one day to become a senior superintendent. I love building so much that I began to buy my tools and started doing some small DIY projects, and, oh boy, have I enjoyed working on these little projects! I can only imagine the feeling I will get as I orchestrate larger projects and make them sing to me."

Marcus DeLeon, Minnesota State University Mankato (Senior, Construction Management; Minor, Business Administration)

*Marcus received the **Christian Elder Memorial Scholarship**, named in memory of Christian Elder, who died in 2007 at the age of 38. Christian was a project manager with Elder-Jones, Inc., a charter member of the RCA. Christian's father, and RCA past president.*

"I have set myself apart from my peers in a way that I have experience working in the field before working in the office. I plan to become a project

manager after graduation. I would like to be a project manager for any commercial construction company. I have always enjoyed seeing and being a part of the growth of large buildings from the ground up and could see myself helping in that process for the rest of my life.

In a few years, I want to be able to come back to my college and talk to future construction management students about all the possibilities that it has to offer and to tell them to be as open to new opportunities as possible."

RCA's Intern Scholarship is awarded to a student who completed an internship at an RCA member company. The award criteria are the same as the main scholarship program; the scholarship award is \$1,500. This year's recipient was **Hope Stauffer**, a junior at Boise State University majoring in Construction Management. Hope was a project intern with Engineered Structures (ESI).



In their nomination of Hope, ESI said, "Hope takes advantage of every interaction and opportunity she encounters, always filing things away and learning. She has learned a lot from her firsthand experience on our projects, from framing thru rough-in, all the way thru finishes, interior and exterior. Hope jumps in and solely manages punch lists, and coordinates with subcontractor foremen. She quickly learned the CSI construction divisions, she's savvy in plans and specs, and very well versed in Plan Grid. Hope has taken it upon herself to shadow a majority of inspection walks for structural, firestop, and MEP trades. If she encounters something she's not familiar with, she digs in and sorts it out, always bringing really good questions to her mentor team. Hope is quick to professionally introduce herself to new people on site, and gets right to business on matters at hand. She's great with owners, architects, foremen, building officials, etc. Hope is just the kind of person we would want to have representing the ESI brand and has a very bright future ahead of her."

RCA Scholarship Program

RCA's scholarship program is made possible with the support of our members. We would like to thank the following RCA members for making a contribution to the Scholarship Fund in FY20 (May 2019-April 2020)

\$2,000 and above

Shames Construction Company, Ltd.
Triad Retail Construction Inc.

\$1,500

Elder-Jones, Inc.
Woods Construction, Inc.

\$1,000

Bogart Construction, Inc.
Eckinger Construction Company
Weekes Construction, Inc.
Westwood Contractors, Inc.

\$500

Commonwealth Building, Inc.
JA Carpentry
Scheiner Commercial Group

\$300

Woods Construction, Inc.
Management Resource Systems, Inc.

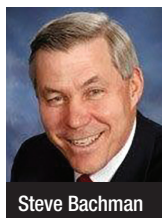
When RCA waived the dues for 2020-2021, we asked members to consider a contribution to the scholarship fund. The following companies have made generous contributions (as of June 1):

- Bogart Construction, Inc.
- Eckinger Construction Company
- Elder-Jones, Inc.
- Scheiner Commercial Group, Inc.
- Shames Construction Company, Ltd.
- Solex Contracting
- Taylor Bros. Construction Company, Inc.
- Triad Retail Construction Inc.

To make a contribution to the RCA Scholarship Fund, visit retailcontractors.org or contact the RCA office at info@retailcontractors.org.

President's Message

Steve Bachman, President, Retail Construction Services



Steve Bachman

What could possibly happen next?

Since my last letter in February we have undoubtedly seen more change in a faster period of time than any of us can remember (regardless of our age). Many of you have parents or grandparents that were born pre-Great Depression. That group saw great industrialization, immigration, mobilization, "Wars to End all Wars" and even possibly lived through the 1918 pandemic. Those born later lived through the Cold War,

civil unrest, the invention of the computer, fax machine, and cell phone, and putting a man on the moon.

When we temporarily closed our offices at RCS and shut down all but one of our job sites in mid-March, I set up an internal out-of-office reply that read: "Hello RCS Family. I understand that we all face much uncertainty, but we can choose to face that challenge knowing that those that have gone before us dealt with many issues that were similar, whether it be pandemics, disease, war, or terrorism. Ultimately we survived, persevered, and even prospered as a people, with much to offer our family, our fellow citizens, and even those around the globe."

What is my point in bringing up these comparisons, these significant events? We as a people have been here before. Let those of us who are business owners see this as an opportunity to lead and bring change to our organizations. Do we seek different business avenues to apply our trade and the skill sets of our people? Do we say that we have what it takes to get that new customer in a totally different construction arena? Do we do what most entrepreneurs do and chase the next good idea? Who would have bet on Tesla, unless it was a historian that knew that the first electric car came in 1832, before the internal combustion engine?

So, all you RCA members, let us innovate, diversify, and make some lemonade out of the lemons.

PS - If you have any feedback or ideas for the organization, please contact me at sbachman@retailconstruction.com.

Next Gen LinkedIn Community

Members of the retail construction industry are invited to be part of RCA's Next Gen initiative by joining the RCA group on LinkedIn ([linkedin.com/groups/786587](https://www.linkedin.com/groups/786587)). The group is being utilized to expand participation through online discussions and to help promote the values of the RCA to a broader group within our industry.

Project managers, superintendents, estimators, and others will be asked to offer their perspectives on a variety of topics. Ideas generated in the discussion forums may be used to determine areas where RCA can provide additional information or benefits, develop new programs, and provide resources for members and the industry.

This initiative is being led by **Michael Sullivan**, Sullivan Construction, and committee members **Nate Bachman** and **Zach Bachman**, Retail Construction Services, **Phil Eckinger** and **Jeremy Eckinger**, Eckinger Construction, **Ken Sharkey, Jr.**, Commercial Contractors, **Tyshaun Allen**, Taylor Brothers Construction Co., **Ray Freeman**, Weekes Construction, **Matt Brecker**, De Jager Construction, and **Daniel Stone**, Bogart Construction.



ADVISORY BOARD

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Jason Miller - JCPenney Company

Jeff Montag - JLM Retail

Steven R. Olson, AIA - CESO, Inc.

Charles Ross -
Seritage Growth Properties

Brad Sanders - CBRE | Skye Group

COMMITTEE CHAIRS

LEGISLATIVE/REGULATORY

Andy Bohon

legislative@retailcontractors.org

MEMBER BENEFITS

David Martin

memberbenefits@retailcontractors.org

MEMBERSHIP

Hunter Weekes

membership@retailcontractors.org

RECRUITMENT

Jay Dorsey

recruitment@retailcontractors.org

SAFETY

Eric Berg

safety@retailcontractors.org

SCHOLARSHIP

Mike McBride

Justin Elder
scholarship@retailcontractors.org

SPONSORSHIP

Phil Eckinger

sponsorship@retailcontractors.org

TRAINING

Eric Berg

Carolyn Shames

training@retailcontractors.org

OFFICERS

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Vice President - Ray Catlin

Schimenti Construction Company

Secretary/Treasurer - Eric Handley

William A. Randolph, Inc.

Immediate Past President - Rick Winkel

Winkel Construction, Inc.

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JG Construction

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2021 Mike McBride

Westwood Contractors

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Shames Construction

2021 Hunter Weekes

Weekes Construction, Inc.

2023 Rick Winkel

Winkel Construction, Inc.

2023 Andy Bohon

Westwood Contractors

PAST PRESIDENTS

David Weekes 1990-1992

W. L. Winkel 1993

Robert D. Benda 1994

John S. Elder 1995

Ronald M. Martinez 1996

Jack E. Sims 1997

Michael H. Ratner 1998

Barry Shames 1999

Win Johnson 2000

Dean Olivieri 2001

Thomas Eckinger 2002

James Healy 2003

Robert D. Benda 2004-2006

K. Eugene Colley 2006-2008

Matthew Schimenti 2008-2012

Art Rectenwald 2012-2014

Mike Wolff 2014-2016

Robert Moore 2016-2017

Brad Bogart 2017-2018

Rick Winkel 2018-2019

RCA Membership

RCA members must meet and maintain a series of qualifications and are approved by the Board of Directors for membership. They have been in the retail construction business as general contractors for at least five years; agree to comply with the Association's Code of Ethics and Bylaws; are properly insured and bonded; are licensed in the states in which they do business; and have submitted letters of recommendation.


COMPANY	CONTACT	PHONE	STATE	EMAIL	MEMBER SINCE
Acme Enterprises, Inc.	Jeff Lomber	810-499-7127	MI	jlover@acme-enterprises.com	2009
Atlas Building Group	Brian Boettler	636-368-5234	MO	bboettler@abgbuilds.com	2017
Beam Team Construction, Inc.	Tim Hill	770-442-2534	GA	timhill@thebeamteam.com	2019
Bogart Construction, Inc.	Brad Bogart	949-453-1400	CA	brad@bogartconstruction.com	2008
Buildrite Construction Corp.	Bryan Alexander	770-971-0787	GA	bryan@buildriteconstruction.com	2013
Comet Construction	Bernard Keith Danzansky	561-672-8310	FL	barney@danzansky.com	2016
Commercial Contractors, Inc.	Kenneth Sharkey	616-842-4540	MI	ken.t.sharkey@teamcci.net	1990
Commonwealth Building, Inc.	Frank Trainor	617-770-0050	MA	frankt@combuild.com	1992
Construction One, Inc.	Bill Moberger	614-235-0057	OH	wmoberger@constructionone.com	2015
Corstone Contractors LLC	Mark Tapert	360-862-8316	WA	Mark@corstonellc.com	2019
David A. Nice Builders	Brian Bacon	757-566-3032	VA	bbacon@davidnicebuilders.com	2011
De Jager Construction, Inc.	Dan De Jager	616-530-0060	MI	dandj@dejagerconstruction.com	1990
Desco Professional Builders, Inc.	Bob Anderson	860-870-7070	CT	banderson@descopro.com	1995
Diamond Contractors	Lori Perry	816-650-9200	MO	loriperry@diamondcontractors.org	2015
DLP Construction	Dennis Pigg, Jr.	770-887-3573	GA	dpigg@dlpconstruction.com	2008
E.C. Provini, Co., Inc.	Joseph Lembo	732-739-8884	NJ	jlembo@eprovini.com	1992
Eckinger Construction Company	Philip Eckinger	330-453-2566	OH	phil@eckinger.com	1994
EDC	Christopher Johnson	804-897-0900	VA	cjohnson@edcweb.com	1998
ELAN General Contracting Inc.	Adrian Johnson	619-284-4174	CA	ajohnson@elangc.com	2010
Elder-Jones, Inc.	Justin Elder	952-345-6069	MN	justin@elderjones.com	1990
Encore Construction, Inc.	Joe McCafferty	410-573-5050	MD	joe@encoreconstruction.net	2018
Engineered Structures, Inc.	Mike Magill	208-362-3040	ID	mikemagill@esiconstruction.com	2016
Fi Companies	Kevin Bakalian	732-727-8100	NJ	kbakalian@ficompanies.com	2017
Fiorilli Construction, Inc.	Jeffrey Troxell	216-696-5845	OH	jtroxell@fio-con.com	2019
Fortney & Weygandt, Inc.	Greg Freeh	440-716-4000	OH	gfreeh@fortneyweygandt.com	2013
Fred Olivieri Construction Company	Dean Olivieri	330-494-1007	OH	dean@fredolivieri.com	1992
Frontier Building Corp.	Andrew Goggin	305-692-9992	FL	agoggin@fdllc.com	2018
Fulcrum Construction, LLC	Willy Rosner	770-612-8005	GA	wrosner@fulcrumconstruction.com	2014
Go Green Construction, Inc.	Anthony Winkco	412-367-5870	PA	anthony@ggc-pgh.com	2017
Gray	Robert Moore	714-491-1317	CA	ramoore@gray.com	2005
H.J. Martin & Son, Inc.	David Martin	920-494-3461	WI	david@hjmartin.com	2016
Hanna Design Group	Jason Mick	847-719-0370	IL	jmick@hannadesigngroup.com	2016
Hardesty & Associates	Scott Hardesty	949-723-2230	CA	scott@hardestyassociates.com	2020
Harmon Construction, Inc.	William Harmon	812-346-2048	IN	bill.harmon@harmonconstruction.com	2017
Hays Construction Company, Inc.	Roy Hays	303-794-5469	CO	r.hays@haysco.biz	2002
Healy Construction Services, Inc.	James Healy	708-396-0440	IL	jhealy@healyconstructionservices.com	1996
Howard Immel Inc.	Pete Smits	920-468-8208	WI	psmits@immet-builds.com	2018
International Contractors, Inc.	Bruce Bronge	630-834-8043	IL	bbronge@iciinc.com	1995
J. G. Construction	Jack Grothe	909-993-9332	CA	JackG@jgconstruction.com	1998
JAG Building Group	Matt Allen	239-540-2700	FL	matta@jagbuilding.com	2019
James Agresta Carpentry Inc.	James Agresta	201-498-1477	NJ	jim.agresta@jacarpentryinc.com	2013
KBE Building Corporation	Michael Kolakowski	860-284-7110	CT	mkolakowski@kbebuilding.com	1998
Kerricook Construction, Inc.	Ann Smith	440-647-4200	OH	ann@kerricook.com	2012
Lakeview Construction, Inc.	Kent Moon	262-857-3336	WI	kent@lvconstruction.com	1998
M. Cary, Inc.	Robert Epstein	631-501-0024	NY	repstein@mcaryinc.com	2014
Management Resources Systems, Inc.	Doug Marion	336-861-1960	NC	dmarion@mrs1977.com	1992
Marco Contractors, Inc.	Martin Smith	724-741-0300	PA	marty@marcocontractors.com	1994
Market Contractors	Kerry Lobbestael	503-255-0977	OR	kerry@marketcontractors.com	2019
National Building Contractors	William Corcoran	651-288-1900	MN	bill@nbcoconstruction.us	2013
National Contractors, Inc.	Michael Dudley	952-881-6123	MN	mdudley@ncicg.com	2018
Pinnacle Commercial Development, Inc.	Dennis Rome	732-528-0080	NJ	dennis@pinnaclecommercial.us	2012
Prime Retail Services, Inc.	Donald Bloom	866-504-3511	GA	dbloom@primeretailservices.com	2014
PWI Construction, Inc.	Jeff Price	480-461-0777	AZ	price@pwiconstruction.com	2003
R.E. Crawford Construction LLC	Jeffrey T. Smith	941-907-0010	FL	jeffs@recrawford.com	2011
Rectenwald Brothers Construction, Inc.	Art Rectenwald	724-772-8282	PA	art@rectenwald.com	1996
Retail Construction Services, Inc.	Stephen Bachman	651-704-9000	MN	sbachman@retailconstruction.com	1998
Retail Contractors of Puerto Rico	Sean Pfent	586-725-4400	MI	spfent@rcofusa.com	1996
Rockford Construction Co.	Thomas McGovern	616-285-6933	MI	info@rockfordconstruction.com	2014
Russco, Inc.	Matthew Pichette	508-674-5280	MA	mattp@russcoinc.com	1995
Sachse Construction and Development Corp.	Jeff Katkowsky	248-647-4200	MI	jkatkowsky@sachseconstruction.com	2009
Scheiner Commercial Group, Inc.	Joe Scheiner	719-487-1600	CO	joe@scheinercg.com	2012

(Continued on page 5)


Schimenti Construction Company, Inc.	Matthew Schimenti	914-244-9100	NY	mschimenti@schimenti.com	1994
Shames Construction Co., Ltd.	Carolyn Shames	925-606-3000	CA	cshames@shames.com	1994
Singleton Construction, LLC	Denise Doczy-Delong	740-756-7331	OH	denisedelong@singletonconstruction.net	2012
Solex Contracting	Gerald Allen	951-308-1706	CA	jerry@solexcontracting.com	2015
Southwestern Services	John S. Lee	817-921-2466	TX	JLee@southwesternservices.com	2017
Sullivan Construction Company	Amanda Sullivan	954-484-3200	FL	amanda@buildwithsullivan.com	2012
Taylor Brothers Construction Company, Inc.	Jeff Chandler	812-379-9547	IN	Jeff.Chandler@TBCCI.com	2014
TDS Construction, Inc.	Robert Baker	941-795-6100	FL	inbox@tdsconstruction.com	1994
Thomas-Grace Construction, Inc.	Don Harvieux	651-342-1298	MN	don.harvieux@thomas-grace.com	2012
Timberwolff Construction, Inc.	Mike Wolff	909-949-0380	CA	mike@timberwolff.com	2008
Tom Rectenwald Construction, Inc.	Aaron Rectenwald	724-452-8801	PA	arectenwald@trcgc.net	2010
Trainer Commercial Construction, Inc.	John Taylor	415-259-0200	CA	john.taylor@trainerconstruction.com	2012
Travisano Construction, LLC	Peter J. Travisano	412-321-1234	PA	pj@travisanoconstruction.com	2015
Tri-North Builders, Inc.	David Brown	608-204-7227	WI	dbrown@tri-north.com	2015
Triad Retail Construction	Jay Dorsey	281-485-4700	TX	j.dorsey@triadrc.com	2013
Warwick Construction, Inc.	Walt Watzinger	832-448-7000	TX	walt@warwickconstruction.com	2008
WDS Construction	Ben Westra	920-356-1255	WI	bwestra@wdsconstruction.net	2019
Weekes Construction, Inc.	Hunter Weekes	864-233-0061	SC	hweekes@weekesconstruction.com	1990
Westwood Contractors, Inc.	Mike McBride	817-302-2050	TX	mikem@westwoodcontractors.com	1990
William A. Randolph, Inc.	Tony Riccardi	847-856-0123	IL	tony.riccardi@warandolph.com	2011
Winkel Construction, Inc.	Rick Winkel	352-860-0500	FL	rickw@winkel-construction.com	1990
Wolverine Building Group	Michael Houseman	616-949-3360	MI	mhouseman@wolvgroup.com	2012
Woods Construction, Inc.	John Bodary	586-939-9991	MI	jbodary@woodsconstruction.com	1996
Vogel Plumbing, Inc.	Brian Hogan	517-528-8990	IL	bhogan@vogelplumbing.com	2020

Visit retailcontractors.org to view the profile of each RCA member company.
Click on "Find a Contractor" on the home page to search the member list.

Please notify the RCA Office (800-847-5085 or info@retailcontractors.org) of any changes to your contact information.


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SECURITY GRILLES ROLLING STEEL DOORS SECTIONAL DOORS SIDE-FOLDING GRILLES

New Advisory Board Member

RCA's Advisory Board is comprised of representatives from retail markets including specialty, big box, department stores, and restaurant, as well as developers and architects/engineers. Advisory Board members are appointed by the President and serve three-year terms. During that time, they actively assist the RCA Board of Directors in identifying key industry issues and formulating policies and programs designed to positively impact those issues. Meet RCA's newest Advisory Board member.



Jason Kraus
Jason Kraus is the Sr. Program Manager, Property Development – Construction for Kohl's Department Stores. He is

responsible for the construction of new stores, distribution, ecommerce, and corporate office spaces nationwide for Kohl's. Prior to joining Kohl's, Jason worked for Best Buy Company, where he led the New Store Architecture & Construction teams. With over 15 years in the retail construction and architecture business, Jason has established himself as an industry leader in the field of retail development.

Jason currently serves on the Executive Committee for the Advisory Board of Minnesota State University – Mankato's Construction Management Program and the Board of Directors for his local neighborhood association.

Jason currently resides in the Twin Cities of Minneapolis/St. Paul with his wife and two boys. When not working, Jason enjoys coaching his two boys' sports teams and spending time at the lake cabin whenever possible.

Superintendent Training Program Workshop



RCA is hosting a Superintendent Training Program workshop in Dallas, Thursday, December 10 and Friday, December 11, 2020, at the Embassy Suites by Hilton - DFW Airport South.

Space is limited for the session. If you don't know who you want to send, you can provide the name later, but be sure to secure your spot now! We will need the names of your attendees two weeks prior to the training date.

This program is applicable for superintendents, project managers, and other staff, however, the certification is limited to those who meet the requirements.

Visit retailcontractors.org for program information and to register for the training.

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To do this, we need your help.

Please send us why your nomination is representative of this honor. The honorees will be featured in our October 2020 and November 2020 issues, respectively.

Featured honorees will receive a profile in the magazine, an interview on our "Commercial Construction Coffee Talk" podcast and participation in a virtual roundtable discussion.

Send your nomination to mikep@ccr-mag.com.

Deadlines:

Aug. 21, 2020, for CCRW nominations.
Sept. 18, 2020, for CCRM nominations.

COMMERCIAL
Construction & Renovation

Leadership Connection



As the country was shutting down and our members were facing difficult decisions, the RCA launched the Leadership Connection series as a resource for business owners and senior leadership. We wanted to bring our members together as a community to share information and advice about how to handle the challenges facing our businesses, our families, and our industry.

Leadership Connection sessions have included prepared presentations and guided discussion topics. Initial topics focused on how members were dealing with the initial effects of COVID-19 and the immediate economic impact of the pandemic. RCA members offering insights included RCA past president **Bob Moore**, Gray, **Carolyn Shames**, Shames Construction, and **Michael Sullivan**, Sullivan Construction.

Presentations by renowned attorneys included **Chris Mosley**, Sherman & Howard, discussing COVID-19 and construction insurance, including builders risk, commercial general liability, and workers compensation; **Jeff Rosen**, Polsinelli, addressing commercial litigation issues; and **Jack Sullivan**, Dorsey & Whitney, LLP, offering guidance on human resources compliance and workforce decisions.

All Leadership Connection sessions were recorded and are accessible to members in the Members Only section of the RCA website.

Builders Risk – Business Interruption

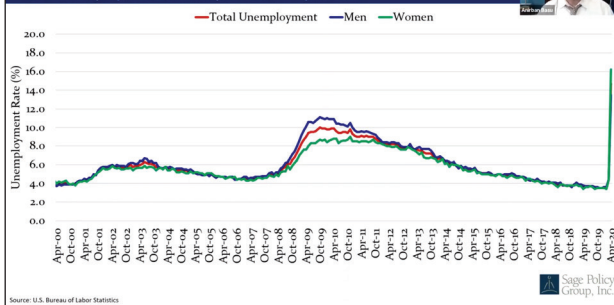
- Business Interruption Coverage
 - Direct Physical Loss
 - Virus Exclusion
 - Review policy
- Civil Authority
 - Is Construction An Essential Business"?
 - Direct Physical Loss/Virus Exclusion

SHERMAN & HOWARD

Tom McGee, president & CEO of ICSC joined a session to share his insights on the pandemic's effects on the industry and economy. RCA's Advisory Board members joined forces for an open discussion about what retailers, developers, restaurants, and architects are doing differently now, how they expect to approach business post-COVID, and how GCs can best position themselves going forward.

Economist **Anirban Basu**, chairman & CEO of Sage Policy Group presented a Lord of the Rings-themed update, touching on unemployment, retail sales, manufacturing, consumer debt, and a forecast as the world recovers from the pandemic crisis.

II. Fewer Idle in the Shire (pre-COVID-19) U.S. Unemployment Rate, April 2000 – April 2020



All Leadership Connection sessions were recorded and are accessible to members in the Members Only section of the RCA website. The series will continue to be offered with relevant and timely topics. Any suggestions for topics or speakers should be sent to RCA president Steve Bachman (sbachman@retailconstruction.com) or RCA executive director, Carol Montoya (carol@retailcontractors.org).

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