

The Retail Contractor

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SUMMER EDITION • 2022

NEWSLETTER

Meet RCA's 2022 Scholarship Recipients

RCA's scholarship program partners with Construction Management and Construction Sciences programs at universities throughout the United States to find the top students in the field. This year, we began a new partnership with **East Carolina University**, and continued to work with **Brigham Young University**, **Cal Poly San Luis Obispo**, **Clemson University**, **Kansas State University**, and **Minnesota State University, Mankato**. Schools are asked to submit their top candidates, who complete an application that includes a statement describing what the RCA Scholarship would mean to them.

One student, with a declared construction major, from each school was selected to receive a \$3,000 scholarship to be used for the Fall 2022 semester.

Funded by our members, this national scholarship program benefits the education of future industry leaders and helps increase awareness of the career opportunities available in retail construction.

Get to know our 2022 scholarship recipients through their own words, with excerpts from their personal statements below.

Alina Stark, Clemson University, Major: Construction Science and Management



Alina Stark

"I came back to Clemson excited to begin working on my degree and become a part of the industry. I joined five construction clubs and different chapters of construction organizations like National Association of Home Builders, Associated General Contractors, and

Associated Builders and Contractors.

I believe my role as a female leader will influence other women to work in the trades. I want to eliminate the stigma of women in construction. Being a girl, a lot of people underestimate your ability when it comes to manual labor; I am working to break stereotypes and teach people not to underestimate anyone based on appearance. By being a face of something and speaking with passion about something you love, you lead by example"

Sarah Gould, Brigham Young University, Major: Construction Management

"The construction industry has been deeply rooted in my character. My coloring pages as a child were old sets of blueprints. Normal family car ride conversations consisted of commenting

on and critiquing passing buildings. As I matured and entered college at BYU, I found a home in the construction management program.

My dream career is running a successful construction company of my own, working with people who also enjoy building beautiful structures. On my path to this destination, I hope to work as a project manager. The balance of onsite involvement and relationship development that this role requires deeply intrigues me. My small amount of work experience so far has taught me how much I value company culture. No matter where my career leads, I intend to work for an honest company that believes in investing in its employees and community."

Taylor Case, Kansas State University, Major: Construction Science and Management



Taylor Case

"My main goal in my undergraduate academic career is to gain as much knowledge as possible so I can be an asset to a construction team upon graduation. I seek to be not only a student, but a learner. I am in school not just to get good grades or skate by, completing projects in the last second, but to further my intelligence of different aspects in industry. To work toward this goal, I continually ask questions of my professors, inside and outside of class, ensuring that I truly understand the material they are teaching.

In construction, the hours are long, and the tasks can be challenging, but if an enjoyable team environment can be created, working can be a lot of fun. I love the construction industry, and I plan to use the skills I am learning in school and onsite to impact it in a positive way."

Jacqueline Badal, California Polytechnic State University, Major: Construction Management



Jacqueline Badal

"Going into college, I had no clear vision of what I wanted to study, but this soon changed upon joining the Construction Management major. Through my classes and internships, I have come to understand that my interest in construction stems from

doing work I love with people I love. The greatest part about construction is being able to make plans and drawings come to life and produce a tangible final product.

Achieving my career goal of becoming a project manager will allow me to use my skills of money management to help estimate projects and keep them running on schedule and on budget. I feel I will be successful at this because I am extremely organized, enjoy collaborating with others, and want to apply the knowledge from a subject I enjoy in the real world."

Brady McKay, East Carolina University, Major: Construction Management



Brady McKay

"I started building decks and doing other projects with my dad during middle school, which first sparked my desire to go into construction. I enjoy working with my hands and building projects, which has allowed me to excel in

the construction field.

Once I graduate, I would like to go back to community college and get several vocational certifications. These would be in electrical, plumbing, and carpentry. I have even thought about getting my Realtor's license and general contractor's license as well. There are several different certifications relating to construction that I would like to get while I am still working on my major like the CCM and LEED certifications."

(Continued on page 2)



RCA's mission is to promote professionalism and integrity in retail construction through industry leadership in education, information exchange, and jobsite safety.

The Retail Contractor NEWSLETTER

Kaitlyn Harper, Minnesota State University, Mankato, Major: Construction Management



Kaitlyn Harper

Kaitlyn received the **Christian Elder Memorial Scholarship**, named in memory of Christian Elder, who died in 2007 at the age of 38. Christian was a project manager with Elder-Jones, Inc., a charter member of the RCA.

Christian's father, and RCA past president.

"I grew up in the construction environment and had several family workers that worked in construction, so it was always in my surroundings. When I was 15, I went to work with my uncle for his construction company during the summer. Through that experience, I learned that I loved the industry and being in the construction environment every day, but I wasn't interested in being a laborer. Therefore, I began researching professions that incorporated being in the environment and added a business side to the role as well. When I found

Construction Management, I was instantly hooked. I am most interested in LEED Building because it shows that construction is always improving. There are always ideas to explore to learn how to better the environment. As constructors, it is our job to build sustainable buildings to protect our planet as best we can; after all, we only have one world.

I envision my ideal career as working for a commercial construction company that allows me to thrive in my role as a project manager by not only supporting me but also by providing me with tools and the experiences necessary to be successful throughout my career."

Michelle Ling, Rensselaer Polytechnic Institute, Major: Civil Engineering



Michelle Ling

Michelle received RCA's Intern Scholarship, which is awarded to a student who completed an internship at an RCA member company. The award criteria are the same as the main scholarship program;

the scholarship award is \$1,500. Michelle participated in participated in **Schimenti Construction Company's** Summer Rotational Internship Program.

Michelle's nomination described her experience at Schimenti: "She spent several weeks on a project supporting our Operations team at the 49 Chambers Street project, and the superintendents she worked with were incredibly impressed with her knowledge and attention to detail. Michelle added significant value to our team throughout her summer internship. She is incredibly passionate about construction and not only supported her team members, but consistently reached out and asked if there was additional learning experiences she could take on to maximize her internship experience. Everyone who worked with her was impressed with her drive to succeed."

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President's Message

Ray Catlin, President, Threecore, LLC



Ray Catlin

As we hit the summer months and extended sunlight, the construction industry knows this time as the time to get more done with the longer days. As we enter this crucial time of the year, most of us see our number one issue as being qualified labor. This is true in the office as well as in the field. As many of you have heard me say, our industry is at a tipping point related to a qualified workforce. Many have left our industry either by choice during recessions or by aging out through retirement. The problem is, we are not replacing those

leaving at the same clip. Our children are not entering the construction industry, no doubt impacted by watching us navigate the industry over the years.

When I think about the RCA and our purpose, several things come to mind. First, finding ways to make our industry more attractive, solving the problems of yesterday so we can become the industry of the future. Second, encouraging and supporting the next generation to enter our industry. This is true for skilled labor as well as the professional ranks in the office and out in the field. I am excited to see so many scholarships being offered as we live out our purpose. A special shout out and congratulations to this year's RCA scholarship recipients:

RCA Scholarship

- › Jacqueline Badal, Cal Poly San Luis Obispo
- › Taylor Case, Kansas State University
- › Sarah Gould, Brigham Young University
- › Kaitlyn Harper, Minnesota State University, Mankato
- › Brady McKay, East Carolina University
- › Alina Stark, Clemson University

RCA Intern Scholarship

Michelle Ling, Rensselaer Polytechnic Institute, Schimenti Construction Company

I challenge the next generation to continue to push us to live out our purpose as an organization and I personally challenge each RCA member to do their part in making our industry more attractive and getting the next generation involved in moving us forward. We know from our experience in this industry that we must take charge and put solutions in place. I am excited and look forward to seeing the evolution of tomorrow through our actions today.

Thank you, and have an amazing and safe summer.

PS-If you have any feedback or ideas on this topic, please contact me at ray.catlin@threecorellc.com.



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Matthew Schimenti 2008-2012
Art Rectenwald 2012-2014
Mike Wolff 2014-2016
Robert Moore 2016-2017
Brad Bogart 2017-2018
Rick Winkel 2018-2019
Steve Bachman 2019-2021

RCA Membership


RCA members must meet and maintain a series of qualifications and are approved by the Board of Directors for membership. They have been in the retail construction business as general contractors for at least five years; agree to comply with the Association's Code of Ethics and Bylaws; are properly insured and bonded; are licensed in the states in which they do business; and have submitted letters of recommendation.

COMPANY	CONTACT	PHONE	STATE	EMAIL	MEMBER SINCE
Acme Enterprises, Inc.	Jeff Lomber	810-499-7127	MI	jlomber@acme-enterprises.com	2009
Atlas Building Group	Brian Boettler	636-368-5234	MO	bboettler@abgbuilds.com	2017
Bogart Construction, Inc.	Brad Bogart	949-453-1400	CA	brad@bogartconstruction.com	2008
Buildrite Construction Corp.	Bryan Alexander	770-971-0787	GA	bryan@buildriteconstruction.com	2013
Buch Construction	Greg Kozero	301-369-3500	MD	gkozero@buch.us.com	2022
Commercial Contractors, Inc.	Kenneth Sharkey	616-842-4540	MI	ken.t.sharkey@teamcci.net	1990
Commonwealth Building, Inc.	Chris Fontaine	617-770-0050	MA	cfontaine@combuild.com	1992
Connor Construction, LLC	Benjamin Connor	856-599-1765	NJ	bconnor@connorconstructionllc.com	2021
Construction One, Inc.	Bill Moberger	614-235-0057	OH	wmoberger@constructionone.com	2015
David A. Nice Builders	Brandon Nice	757-566-3032	VA	bnice@davidnicebuilders.com	2011
De Jager Construction, Inc.	Dan De Jager	616-530-0060	MI	dandj@dejagerconstruction.com	1990
Desco Professional Builders, Inc.	Bob Anderson	860-870-7070	CT	banderson@descopro.com	1995
DGC Capital Contracting Corp	Gerry Ryan	914-664-7244	NY	gryan@dgccapital.com	2021
Diamond Contractors	Lori Perry	816-650-9200	MO	loriperry@diamondcontractors.org	2015
Division 9 Commercial Inc.	Cheryl Montour	770-919-9941	GA	cmontour@division9inc.com	2021
DLP Construction Company, Inc.	Dennis Pigg, Jr.	770-887-3573	GA	dpigg@dlpconstruction.com	2008
E.C. Provini, Co., Inc.	Joseph Lembo	732-739-8884	NJ	jlembo@ecprovini.com	1992
Eckinger Construction Company	Philip Eckinger	330-453-2566	OH	phil@eckinger.com	1994
EDC	Christopher Johnson	804-897-0900	VA	cjohnson@edcweb.com	1998
Elder-Jones, Inc.	Justin Elder	952-345-6069	MN	justin@elderjones.com	1990
Encore Construction, Inc.	Joe McCafferty	410-573-5050	MD	joe@encoreconstruction.net	2018
Engineered Structures, Inc.	Mike Magill	208-362-3040	ID	mikemagill@esiconstruction.com	2016
FMGI Inc.	Darin Ross	678-903-2200	GA	darin.ross@fmgi-inc.com	2022
Fortney & Weygandt, Inc.	Greg Freeh	440-716-4000	OH	gfreeh@fortneyweygandt.com	2013
Fred Olivieri Construction Company	Dean Olivieri	330-494-1007	OH	dean@fredolivieri.com	1992
Frontier Building Corp.	Andrew Goggin	305-692-9992	FL	agoggin@fdllc.com	2018
Fulcrum Construction, LLC	Willy Rosner	770-612-8005	GA	wrosner@fulcrumconstruction.com	2014
Go Green Construction, Inc.	John Castellano	412-389-2577	PA	john@ggc-pgh.com	2017
Graves Construction	Anthony Graves	949-467-1799	CA	anthony@gravesconstruction.com	2022
Gray	Robert Moore	714-491-1317	CA	ramoore@gray.com	2005
H.J. Martin & Son, Inc.	David Martin	920-494-3461	WI	david@hjmartin.com	2016
Hardesty & Associates	Scott Hardesty	949-723-2230	CA	scott@hardestyassociates.com	2020
Harmon Construction, Inc.	William Harmon	812-346-2048	IN	bill.harmon@harmonconstruction.com	2017
Healy Construction Services, Inc.	James Healy	708-396-0440	IL	jhealy@healyconstructionservices.com	1996
Howard Immel Inc.	Pete Smits	920-468-8208	WI	psmits@immed-builds.com	2018
International Contractors, Inc.	Bruce Bronge	630-834-8043	IL	bbronge@icibuilds.com	1995
JAG Building Group	Matt Allen	239-540-2700	FL	matta@jagbuilding.com	2019
James Agresta Carpentry Inc.	James Agresta	201-498-1477	NJ	jim.agresta@jacarpentryinc.com	2013
Jirsa Construction	Jennifer Jirsa	847-836-1321	IL	jjirsa@jirsaconstruction.com	2022
Kerricook Construction, Inc.	Ann Smith	440-647-4200	OH	ann@kerricook.com	2012
Lakeview Construction, Inc.	Kent Moon	262-857-3336	WI	kent@lvconstruction.com	1998
M. Cary, Inc.	Bill Tucker	631-501-0024	NY	btucker@mcaryinc.com	2014
Management Resources Systems, Inc.	Doug Marion	336-861-1960	NC	dmarion@mrs1977.com	1992
Marco Contractors, Inc.	Martin Smith	724-741-0300	PA	marty@marcocontractors.com	1994
Market Contractors	Kerry Lobbestael	503-255-0977	OR	kerry@marketcontractors.com	2019
National Building Contractors	William Corcoran	651-288-1900	MN	bill@nbconstruction.us	2013
National Contractors, Inc.	Michael Dudley	952-881-6123	MN	mdudley@ncigc.com	2018
Pinnacle Commercial Development, Inc.	Dennis Rome	732-528-0080	NJ	dennis@pinnaclecommercial.us	2012
Prime Retail Services, Inc.	Donald Bloom	866-504-3511	GA	dbloom@primeretailservices.com	2014
PWI Construction, Inc.	Jeff Price	480-461-0777	AZ	price@pwiconstruction.com	2003
R.E. Crawford Construction LLC	Jeffrey T. Smith	941-907-0010	FL	jeffs@recrawford.com	2011
RAYWEST DESIGNBUILD	Greg West	910-824-0503	NC	greg.west@raywestdesignbuild.com	2021
Rectenwald Brothers Construction, Inc.	Art Rectenwald	724-772-8282	PA	art@rectenwald.com	1996
Retail Construction Services, Inc.	Stephen Bachman	651-704-9000	MN	sbachman@retailconstruction.com	1998
Retail Contractors of Puerto Rico	Sean Pfent	586-725-4400	MI	spfent@rcofusa.com	1996
Rick Shipman Construction Inc.	Brian Hogan	573-624-5065	MO	brianhogan@rickshipman.com	2022
Russo, Inc.	Matthew Pichette	508-674-5280	MA	mattp@russcoinc.com	1995
Sachse Construction and Development Corp.	Jeff Katkowsky	248-647-4200	MI	jkatkowsky@sachseconstruction.com	2009
Scheiner Commercial Group, Inc.	Joe Scheiner	719-487-1600	CO	joe@scheinercg.com	2012
Schimenti Construction Company, Inc.	Matthew Schimenti	914-244-9100	NY	mschimenti@schimenti.com	1994


Shames Construction Co., Ltd.	Carolyn Shames	925-606-3000	CA	cshames@shames.com	1994
Singleton Construction, LLC	Denise Doczy-Delong	740-756-7331	OH	denisedelong@singletonconstruction.net	2012
Solex Contracting	Gerald Allen	951-308-1706	CA	jerry@solexcontracting.com	2015
Sullivan Construction Company	Amanda Sullivan	954-484-3200	FL	amanda@buildwithsullivan.com	2012
Taylor Brothers Construction Company, Inc.	Jeff Chandler	812-379-9547	IN	Jeff.Chandler@TBCCI.com	2014
TDS Construction, Inc.	Robert Baker	941-795-6100	FL	inbox@tdsconstruction.com	1994
Thomas-Grace Construction, Inc.	Don Harvieux	651-342-1298	MN	don.harvieux@thomas-grace.com	2012
Threecore, LLC	Ray Catlin	972-800-2910	OH	ray.catlin@threecorellc.com	2021
Tom Rectenwald Construction, Inc.	Aaron Rectenwald	724-452-8801	PA	arectenwald@trcgc.net	2010
Trainor Commercial Construction, Inc.	John Taylor	415-259-0200	CA	john.taylor@trainorconstruction.com	2012
Travisano Construction, LLC	Peter J. Travisano	412-321-1234	PA	pj@travisanoconstruction.com	2015
Tri-North Builders, Inc.	David Brown	608-204-7227	WI	dbrown@tri-north.com	2015
Triad Retail Construction	Jay Dorsey	281-485-4700	TX	j.dorsey@triadrc.com	2013
Vision General Contractors of GA, LLC	Tony Durand	770-769-4674	SC	tonyd@viscongc.com	
Warwick Construction, Inc.	Walt Watzinger	832-448-7000	TX	walt@warwickconstruction.com	2008
WDS Construction	Ben Westra	920-356-1255	WI	bwestra@wdsconstruction.net	2019
Weekes Construction, Inc.	Hunter Weekes	864-233-0061	SC	hweekes@weekesconstruction.com	1990
Wesbuilt Construction Managers, LLC	Donal McIntyre	212-410-0270	NY	dm@wesbuilt.com	2021
Westwood Contractors, Inc.	Mike McBride	817-302-2050	TX	mikem@westwoodcontractors.com	1990
William A. Randolph, Inc.	Tony Riccardi	847-856-0123	IL	tony.riccardi@warandolph.com	2011
Winkel Construction, Inc.	Rick Winkel	352-860-0500	FL	rickw@winkel-construction.com	1990
Wolverine Building Group	Michael Houseman	616-949-3360	MI	mhouseman@wolvgroup.com	2012
Woods Construction, Inc.	John Bodary	586-939-9991	MI	jbodary@woodsconstruction.com	1996

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2022 Annual Conference Round Up

Many thanks to everyone who joined us for our 2022 Annual Conference in March. Attendees heard from keynote speaker **Ken Schmidt**, who shared personal stories of building customer loyalty as the Director of Communications Strategy for Harley-Davidson Motor Company. Advisory Board member **Mike Clancy** of FMI discussed the current economic situation, as well as forecasts, in the construction. **Tim Sheehan** and **Tim Peterson** of OSHA Environmental Compliance Systems (OECs) provided guidance for building a strong safety culture using the 5 C's of Workplace Safety: Commitment, Compliance, Culture, Champions, and Costs. During lunch, we had some levity with entertainment by **Carmen Circillo**, The Construction Comic®. A highlight of the afternoon was a series of interactive roundtable discussions

on topics such as hiring, training and retaining talent, managing capacity amidst a labor shortage, force majeure contract clauses, technology pain points, and succession planning.

The conference concluded with events at the Cowboys Golf Club: casino night on Saturday, and golf tournament on Sunday.



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RCA's scholarship program is made possible with the support of our members. We would like to thank the following RCA members for making a contribution to the Scholarship Fund in FY22 (May 2021-April 2022)

\$2,500

Triad Retail Construction Inc.

\$1,500

Elder-Jones, Inc.
Shames Construction
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\$1,000

Bogart Construction, Inc.
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