### **INSIDE THIS ISSUE:**

President's Message...... pg 3 Member Directory ...... pg 4-5 Join Us: RCA Regional Events... pg 6 Google Analytics 4-Have You Made the Switch? .... pg 7

### **CONTRACTOR** SUMMER EDITION • 2023 N E W S L E T T E R RCA Awards Over \$25,000 in Scholarships

**RCA's scholarship program partners with Construction Management and** Construction Sciences programs at universities throughout the United States to find the top students in the field. We ask schools to identify their top candidates, who complete an application that includes a statement describing what the RCA Scholarship would mean to them. One student, with a declared construction major, from each school was selected to receive a \$3,000 scholarship to be used for the Fall 2023 semester.

Funded by our members, this national scholarship program benefits the education of future industry leaders and helps increase awareness of the career opportunities available in retail construction.

Get to know our 2023 scholarship recipients through their own words, with excerpts from their personal statements below.



#### Luka Kosor, Cal Poly San Luis Obispo, Major: Construction Management

"I am the Captain of the National Association of Home Builders (NAHB) Production Home Competition Team. In this competition, I lead a team of 15 members and have designed and conducted pre-construction tasks such as estimating and scheduling for a 370-unit single-family detached housing development. Last year, when I was just a team member and presenter, we won first place in the nation.

the nation. After I graduate, I plan to work full-time with a large commercial general

contractor as a Project Engineer working on exciting new construction projects. I would love to go the Superintendent route and start as an Assistant Superintendent. Acting as a Superintendent is a dream career of mine as I love to be in the field problem solving, coordinating with subs, creating site logistics plans, and scheduling."



#### Brennan Lantzy, Texas A&M University, Major: Construction Science

"I enjoy setting the pace of things, helping the people around me be the best version of themselves, and initiating action. I also love learning from others and strive to be a humble follower, a charitable supporter, and a joyful contributor to anything I am a part of.

I would love to come back to Texas A&M and teach as a professor in the Department of Construction Science. I cannot express in words how much my professors have impacted my life, and the learning, friendships, and dedication I have received from them have been truly beautiful. I hope to one day impact the lives of upcoming generations pursuing construction careers by developing their learning."

#### **Ryan Michon, Brigham Young University,** Major: Construction Management

"I strive to be personable, approachable, and helpful to other students. I like creating strong and memorable relationships with others. I do this because I know they will go out and make great differences in the world, and I take joy in being encouraging and kind to help them get there.

My ideal career would be working for a commercial contractor taking the project management career path. I would hope to sign on with a commercial contractor starting as a Project Engineer and working my way up the ladder. From there, I would be able to continue to progress because of my love for learning and my love for people. Based on my experience thus far, I've learned that both of those things can set you up for success in the project management side of construction. You must be able to communicate well with people, then create and maintain relationships as you work with others, especially those on your team."



#### Alina Katherine Stark, Clemson University, Major: Construction Science and Management

"This past summer, I had the opportunity to manage a three-week rework job for a commercial concrete contractor. While working on that project, my learning and education rocketed forward. I conquered the challenges that came with being the only woman on site, but my biggest challenge was being younger than my crew and colleagues because the benefit of the doubt couldn't be assumed. You learn the difference between a manager

and a leader; a manager demands respect, a leader earns respect, and I had no other choice but to earn it.

After graduation, I will pursue the superintendent route for a commercial GC and continue to advocate for construction. I chose the path of superintendent because my leadership embodies the idea of never asking your team to do something that you wouldn't do yourself. By pursuing a field management position, I can be a better leader and watch the magnificent creation that will endure the testament of time. There is no feeling like watching nothing become something and a place to create memories for decades to come."



#### Morgan Trechter, Catholic University of America, Major: Civil Engineering (Construction Management concentration)

"Throughout my education, I have earned several leadership positions including the Society of Women Engineers (SWE) and the American Society of Civil Engineers (ASCE) to push my professional development outside of the classroom. These opportunities have helped me grow into a better leader and have helped me understand how to work with other people, which

me understand h

is an extremely important skill, especially in construction management. My dream career is to work my way up through a general contractor to

become a vice president in construction management. I want to experience all aspects of construction management and give back what I have learned through my career. I have been working on building a strong foundation for myself to make a positive impact in the construction field, which will ultimately benefit the communities where I manage construction projects."

(Continued on page 2)



Ryan Michon



RCA's mission is to promote professionalism and integrity in retail construction through industry leadership in education, information exchange, and jobsite safety.



#### Cade Wilson, Kansas State University, **Major: Construction Science and** Management

"While I am pursuing my degree in Construction Science, I would like to grow in my knowledge and understanding of the construction industry. I plan on accomplishing this by being involved in Associated General Contractors. AGC provides opportunities to tour local jobsites and meet with employers.

It is important to me to make a positive impact on the world. An ideal career for me would be combining my passion for Construction Science with my faith and pursuing a career overseas. I would love to be able to serve underdeveloped areas around the world. Through this I would be able to change the lives and eternities of others, which is very important to me."



#### Kennedy Henderson, East Carolina **University, Major: Construction** Management

"I plan to pursue a career in commercial construction. After graduation, I will use my knowledge and education to jump straight into the construction industry working as a project manager. The Retail Contractors Association Scholarship

allows me to focus more on the most important







NETWORK

aspect of school: learning. I hope one day I will be able to help other students achieve their goals just as you have helped me."



#### **Taylor Lundsten, Minnesota State** University, Mankato, Major: Construction Management

Taylor received the Christian Elder Memorial Scholarship, named in memory of Christian Elder, who died in 2007 at the age of 38. Christian was a project manager with Elder-Jones, Inc., a charter member of the RCA. Christian's father, and RCA past president. "Throughout college, my family has

encouraged me to get involved in both activities

in my major and others across campus. I have been involved in Cru (Campus Crusade for Christ) and have made meaningful connections with Construction Management faculty and students. Being involved with Cru has been a very meaningful experience, as I have been able to make strong connections with other students, strengthen my faith, and work on my communication skills. With CM faculty, I have been able to make connections with professors through classes and advising sessions which has given me security that I picked the perfect major for me."



#### Emilia Salazar, Boise State University, **Major: Construction Management**

Emilia received RCA's Intern Scholarship, which is awarded to a student who completed an internship at an RCA member company. The award criteria are the same as the main scholarship program: the scholarship award is \$1,500. Emilia joined the concrete division of ESI Construction (Engineered Structures, Inc.) in the summer of 2022. Emilia's nomination described her experience at

Emilia Salazar

ESI Construction:

"Emilia is an ambassador in the field for ESI - listening to those around her and finding ways that she can lend a helping hand. She often shares her knowledge with carpenters and other team members on her job site. Emilia embodies ESI's Purpose of 'Everyone Succeeds Together,' by communicating up and down the chain of command. She'll often engage in conversations with carpenters on her job site to learn from them, while also explaining why they are performing certain tasks.

With a 'no person left behind' mentality, Emilia dedicates her time and talent to making sure that contributors on ESI projects understand how to do work safely and understand "the why" behind their work. Emilia is also involved in the Associated Schools of Construction (ASC) Competition. She is currently on the Electrical team, which will be competing in Sparks, Nevada, in the coming months."

RCA's scholarship program is made possible with the support of our members. We would like to thank the following RCA members for contributing to the Scholarship Fund in FY23 (May 2022-April 2023).

- > Diamond Contractors Inc
- Elder-Jones. Inc. >
- Triad Retail Construction Inc.
- Westwood Contractors, Inc. >
- > Woods Construction, Inc.

To make a contribution to the RCA Scholarship Fund. visit retailcontractors.org or contact the RCA office at info@retailcontractors.org.

### President's Message

Eric Handley, COO., William A. Randolph, Inc. (RANDOLPH)



At this year's Annual meeting, I was honored to take over for Ray Catlin as the new President of the RCA. Ray did an outstanding job of leading the organization through a difficult period and I am fortunate to take over this position with an incredibly strong organization to lead.

In the coming year, we have some exciting plans that we intend to execute that will enhance the organization and, in turn, all member companies. We will be implementing many of the ideas that

have come from our strategic planning sessions and the initiatives that are currently underway with our committees.

One of the most important goals that we set was to increase participation amongst our members and to enhance the level of communication the RCA provides to our members. We firmly believe that we can solve many of the challenges we all face as Contractors by working together and combining our resources to better the industry as a whole.

We can solve many of the challenges we all face by working together and combining our resources to better the industry as a whole.

The attendance at the Annual Meeting was a great first step, as not only did we have an outstanding turnout, we had a broad representation from our member companies that included Owners, Executives, Project Managers and Superintendents, all participating throughout the weekend. We have since held Regional Events in New York and Atlanta, both of which were very well attended and allowed for great networking and idea sharing. We have some great momentum and intend to keep this going throughout the rest of the year.

Increased participation in RCA committees, beyond current Board Members, is another key goal for this year, as we have set aggressive goals and need broad participation to accomplish them. I strongly encourage you to participate in a committee, as it gives you an immediate conduit to make a difference, to share your ideas, and to make memorable connections with other RCA members. Please reach out to me or Carol Montoya (carol@retailcontractors. org) if you would like to get involved in any of the committees below.

- Construction Training
- > Membership and Recruitment
- > Professional Development
- > Sponsor and Member Benefits
- > Workforce Development
- > Legislative & Regulatory

I'm proud to feature the recipients of the RCA Scholarships and the RCA Intern Scholarship in this issue. All of our organizations can continue to build the next generation of leaders and construction professionals with your support of the RCA Scholarship program and by hiring interns/college graduates directly into your organization.

As we enter the summer months, the Construction Industry is at full tilt and we are all busier than ever. Don't forget to take some time for weekends at the lake, Summer BBQs, and just making memories with family and friends. I hope everyone enjoys the Summer and look forward to reconnecting with all of you at one of the many Regional Events planned for the coming months.



#### **ADVISORY BOARD**

Mike Clancy - FMI Randy Danielson -Opus Development Company, LLC Jon Hostasa - CASEY'S Jason Kraus - Kohl's

#### **COMMITTEE CHAIRS**

CONSTRUCTION TRAINING David Brown

LEGISLATIVE/REGULATORY Jay Dorsey

MEMBERSHIP RECRUITMENT & RETENTION Denise Doczy-Delong Hunter Weekes

#### **OFFICERS**

President Eric Handley William A. Randolph, Inc.

Vice President Justin Elder Elder-Jones, Inc.

#### **BOARD OF DIRECTORS**

2025	Timothy Aubel Rectenwald Brothers Construction, Inc
2026	Steve Bachman Retail Construction Services, Inc.
2025	<b>Eric Berg</b> Gray
2026	Andy Bohon Westwood Contractors
2024	David Brown Tri-North Builders

- 2025 Ray Catlin Threecore LLC
- 2025 Denise Doczy-Delong Singleton Construction, LLC
- 2024 Jay Dorsey Triad Retail Construction

#### PAST PRESIDENTS

David Weekes 1990-1992 W. L. Winkel 1993 Robert D. Benda 1994 John S. Elder 1995 Ronald M. Martinez 1996 Jack E. Sims 1997 Michael H. Ratner 1998 Barry Shames 1999 Win Johnson 2000 Dean Olivieri 2001 Thomas Eckinger 2002 Jeffrey D. Mahler, AIA -Onyx Creative Jason Miller - JCPenney Company John Polzer - Duane Morris

Steven R. Olson, AIA - CESO, Inc.

PROFESSIONAL DEVELOPMENT Tim Aubel

SPONSORSHIP AND MEMBER BENEFITS Anthony Graves

WORKFORCE DEVELOPMENT Eric Berg

Secretary/Treasurer Any Bohon

Westwood Contractors

Immediate Past President Ray Catlin Threecore LLC

- 2026 Justin Elder Elder-Jones, Inc.
  2026 Anthony Graves
  - Graves Construction
- 2025 Eric Handley William A. Randolph, Inc.
- 2024 David Martin H.J. Martin & Son, Inc.
- 2024 Mike Sullivan Sullivan Construction Company

2024 Hunter Weekes Weekes Construction, Inc.

2026 Rick Winkel Winkel Construction, Inc.

James Healy 2003 Robert D. Benda 2004-2006 K. Eugene Colley 2006-2008 Matthew Schimenti 2008-2012 Art Rectenwald 2012-2014 Mike Wolff 2014-2016 Robert Moore 2016-2017 Brad Bogart 2017-2018 Rick Winkel 2018-2019 Steve Bachman 2019-2021 Ray Catlin 2021-2023

## RCA Membership

RCA members must meet and maintain a series of qualifications and are approved by the Board of Directors for membership. They have been in the retail construction business as general contractors for at least five years; agree to comply with the Association's Code of Ethics and Bylaws; are properly insured and bonded; are licensed in the states in which they do business; and have submitted letters of recommendation.

Arms Entroprises, Inc.     Jeff Lamber     811-409-7127     Mile     parther@arms-enterprises.com     2009       Alss Building Group     Brian Boetler     633-986-224     Mile     boetler@shgbuildisc.com     2013       Bayat Carstruction     Brian Alexander     TYP-177-76     CA     brian@Scatturestruction     2023       Buch Construction     Grig Kozero     301-399-3500     Mile     phorem@Scatturestruction     2022       Commercial Controlorus, Inc.     Chris Fortaine     617-770-0560     Mile     chortainer@Scatturestruction     2021       Construction One, Inc.     Berjamin Controlorus     856-807-707     CT     brian@Scatturestruction     2011       De Jager Construction, Inc.     Da Alexero     Bab Anderson     868-807-707     CT     brian@Scatturestruction     2011       De Jager Construction, Inc.     Da Alexero     Bab Anderson     868-807-707     CT     brian@Scatturestruction.com     1995       Diamond Contractors     Loi Pirry     818-60-200     Mile     Indigligigigigicanstruction.com     2021       Diamoscatturestruction     Diamoscatturestrucion.com     2036     204-270-2	COMPANY	CONTACT	PHONE	STATE	EMAIL	MEMBER SINCE
Alts Building Group     Brial Boatter     695-805-823     M0     bootstire/stabubilds.com     2017       Building Construction Conp.     Bray Alexander     770-971-0787     GA     byara@Sudirleconstruction.com     2013       Building Construction     Greg Kozer     Stabubilds.com     2022       CommorvestB Building Inc.     Kennels Sharkey     615-824-540     MI     ken.t.sharkey/bitamcci.net     1980       CommorvestB Building Inc.     Chris Fortaline     617-770-600     MG     Control/Construction Conp.     2021       Construction On, Inc.     Bill Mobinger     614-325-0057     VI     brombergre@Construction.con     2011       David A. Noe Builders     Brand Anderson     865-707-707     CI     banderson/discopro.com     1989       Desco Prefesional Builders, Inc.     Den P elager     770-919-9941     CA     comonovarith Builders.com     1981       Division S Commercial Inc.     Cher Montour     770-919-9941     CA     comonovarith.con.com     2015       Division S Commercial Inc.     Den Narger     303-432-606     MU     jeineed Stanckey Stance     1989       Deferinore, Inc.						
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David A, Nice Builders     Bradon Nice     757-566-302     VA     bnees@davidnicebuilders.     2011       Desc Professional Builders, Inc.     Dan Desc Professional Builders, Inc.     Bob Anderson     866-870-700     CT     banderson@descopro.com     1995       Diamond Contractors     Lon Perry     Bite 650-9200     MO     lor/perry@diamondcontractors.org     2015       Division 9 Commercial Inc.     Cheryl Montour     770-819-9741     6.4     chgg@dipConstruction.com     2008       Eckinger Construction Company     Philip Eckinger     303-453-2566     0H     pli@dexicewb.com     1998       Elder Jones, Inc.     Jose McCafferty     410-573-8508     MN     jeitsm?eitdecewb.com     1998       Elder Jones, Inc.     Jose McCafferty     410-76-4000     MN     jeitsm?eitdecewb.com     1992       Fride Olivieri Construction, Inc.     Joe McCafferty     410-76-4000     MN     jeitsm?eitdefer.om     2013       Fride Olivieri Construction Company     Paan Divieri     303-494-1077     MH     deai0fredivieri.com     2014       Forder Sulfing Corp.     Androw Gogin Willy     305-692-3992     FL	-					
De Jager Construction, Inc.     Dan De Jager     616-530-0060     MI     dand(@dejageronshifescopno.com     1990       Desco Professional Bulders, Inc.     Division V     Tori Party     816-650-9200     MO     loriperry@diamondcontractors.org     2011       Division Company, Inc.     Density Montour     770-919-949-14     GA     dpaig@dipconstruction.com     2021       E.C. Provini, Co., Inc.     Despit Lembo     732-739-8884     NJ     jeinbo@dipconstruction.com     1992       E.C. Provini, Co., Inc.     Justin Elder     943-453-2566     MP     piid@dipconstruction.com     1994       Elder-Jones, Inc.     Justin Elder     962-2345-6069     MD     pied@elderpones.com     1990       Encore Construction, Inc.     Justin Elder     963-832-9400     VM     pied@elderpones.com     2016       Fortner & Worgand, Inc.     Mitch Lapin     440-716-4000     VH     malgin@folicit.com     2018       Fortner & Worgand, Inc.     John Castellano     130-449-44000     VH     malgin@folicit.com     2014       Go Green Construction, Inc.     John Castellano     130-449-449-1779     A     pind@folicit.com </td <td>,</td> <td>•</td> <td></td> <td></td> <td>5</td> <td></td>	,	•			5	
Desc.     Professional Builders, Inc.     Bob Anderson     860-870-7070     CT     banderson/detacron/com     1995       Diamond Contractors     Lei Perry     816-650-9200     Mol     loriperry@diamondcontractors.org     2015       DLP Construction Company, Inc.     Dennis Pigg, Jr.     770-887-3573     GA     chipigg@dipconstruction.com     2008       Ec./rovin, C., Inc.     Josep Humb     732-379-884     NJ     jetho@depcrtvini.com     1992       Eckinger Construction Company     Philip Eckinger     330-453-2566     OH     phil@deckinger.com     1998       Elder-Jones, Inc.     Justin Elder     952-345-6069     MN     jeiof@encerocnstruction.com     2018       Engineered Structures, Inc.     Mike Magili     208-362-3040     ID     mikemagil@ebicontocn     2013       Frontiered Wind Contraction, Inc.     John Castellano     440-716-4000     OH     malapin@fortneywergandt.com     2014       Fordure Building Corp.     Andrew Gogin Willy     305-692-8992     FL     agoggin?kbilt.com     2014       Go Green Construction, Inc.     John Castellano     412-339-2577     PA     inhn@giggg-epin.						
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Division 9 Commercial Inc.     Cheryl Montour     770-919-9941     GA     cmothour=Qnivision@inc.com     2021       DLP Construction Company, Inc.     Joseph Lembo     732-739-8884     NJ     jembo@iscprovini.com     2008       Eckinger Construction Company     Philip Eckinger     330-453-2566     OH     phili@eckinger.com     1994       EDC     Christopher Johnson     Machael Alega 2008     WA     cphinson@edtoweb.com     1998       Edder Jones, Inc.     Justin Elder     952-345-6069     MN     justim@elderjenes.com     1990       Encore Construction, Inc.     Justin Elder     952-345-6069     MN     justim@elderjenes.com     2018       Encore Construction, Inc.     Justin Elder     040-716-400     H     main@in@otnew.com     2013       Ferotrier Building Corp.     Andrew Goggi Willy     303-484-1007     OH     dear@in#cdoilvier.com     2014       Grave Sconstruction, Inc.     John Castellano     412-389-2577     PA     john@igge-phi.com     2017       Grave Construction, Inc.     Anthrow Grave     949-467-179     A     john@igge-phi.com     2002       Har	-				•	
D.P. Construction Company, Inc.     Demis Pigg., IX.     770-887-9573     G.A.     dpigg@dipconstruction.com     2008       E.C. Provini, Co., Inc.     Joseph Lembo     732-739-8884     NJ     jlembo@ecprovini.com     1992       Eckinger Construction Company     Philip Eckinger     330-453-256     OH     pili@eckinger.com     1998       Elder-Jones, Inc.     Justin Elder     082-327-5050     MD     jsee@encoreconstruction.com     2018       Engineered Structures, Inc.     Mick Maglil     240-373-5050     MD     ise@encoreconstruction.com     2018       Frod Divieri Construction Company     Dee McCafferty     410-773-5050     MD     millagin@fortneyweygandt.com     2013       Frod Divieri Construction Company     Dean Olivieri     330-494-1007     OH     malagin@fortneyweygandt.com     2017       Fordier Building Corp.     Anthony Graves     949-467-1799     CA     anthony@grave.com     2017       Grave Construction, Inc.     Moter Moore David     714-419-1317     CA     artmony@grave.comstruction.com     2016       Hardesty A Associates     SoctH Mardesty     949-467-1799     CA     achthony@grave.c						
E.C. Provini, Co., Inc.     Joseph Lembo     732-739-8844     NJ     jermbo@ecprovini.com     1992       Eckinger Construction Company     Philip Eckinger     330-453-2566     OH     phil@eckinger.com     1994       Elder-Jones, Inc.     Justin Elder     952-345-6069     MN     justin@elderJones.com     1990       Ender-Jones, Inc.     Justin Elder     952-345-6069     MN     iustin@elderJones.com     2018       Ender-Jones, Inc.     Justin Elder     952-345-6069     MN     milem@elderJones.com     2018       Fortnerg & Weygandt, Inc.     Mile Magill     208-382-3040     ID     milem@elderJones.com     2013       Fronter Building Corp.     Andrew Gogin Willy     305-992-9992     FL     agogin@flit.com     2013       Fronter Building Corp.     Anthory Graves     94-467-179     CA     anthory@gravesconstruction.com     2017       Grave Construction, Inc.     Anthory Graves     94-467-179     CA     anthory@gravesconstruction.com     2016       Harders /A Sasciates     Sont Hardesty     920-4467-702     CA     anthory@dravesconstruction.com     2017       Hard						
Eckinger Construction Company     Philip Eckinger     330-453-2566     OH     Philip Election     1994       EDC     Christopher Johnson     804-897-0900     VA     cjohnson@edowbb.com     1998       Edder-Jones, Inc.     Justin Eltor     932-345-6669     MM     justim@elderjones.com     1990       Encore Construction, Inc.     Mick Maglil     205-362-3040     ID     mikemgill@esiconstruction.com     2016       Forthery & Weygandt, Inc.     Mitch Lapin     440-716-4000     OH     mikemgill@esiconstruction.com     2018       Frad Diveri Construction, Inc.     John Gogin Willy     305-692-9992     FL     agoggin@fdic.com     2017       Go Green Construction, Inc.     John Castellano     412-389-257.     PA     john@gg-ph.com     2017       Grave Construction, Inc.     James Karls     949-467-1799     CA     anthony@grave.comstruction.com     2026       Hardesty Associates     Soctt Hardesty     949-472-32230     CA     soctt@hardestyassociates.com     2020       Hardesty Associates     Soctt Hardesty     949-467-32246     NM     billatmom.comstruction.com     2017						
EDC     Christopher Johnson     804-897-0900     VA     cjohnson@edicwbb.com     1998       Elder-Jones, Inc.     Justin Elder     952-345-6069     MN     justin@elderjones.com     1990       Engineerd Structures, Inc.     Mike Magill     208-362-3040     ID     mikemagil@edicoust.com     2018       Engineerd Structures, Inc.     Mike Magill     208-362-3040     ID     mikemagil@edicoust.com     2018       Fred Olivieri Construction Company     Dean Olivieri     330-494-1007     OH     dean@frediciur.com     2018       Futuru Construction, Inc.     Mitch Lapin     305-692-9992     FL     agoggin@fdtilic.com     2014       Go Grene Construction, Inc.     John Castellano     412-389-2577     PA     john@ggrave.construction.com     2017       Graves Construction, Inc.     Martin     920-494-3661     WI     david@hjmartin.com     2016       Harmot Construction, Inc.     Martin     920-494-3661     WI     david@hjmartin.com     2016       Hardsty & Associates     Sociat Hardesty     949-472-32230     CA     socittBhardestyassociates.com     2016       Hardsty &						
Elder-Jones, Inc.     Justin Elder     952-345-6069     MN     justin@elderjones.com     1990       Encore Construction, Inc.     Joe MCCafferty     410-573-5050     MD     je@encoreconstruction.net     2018       Engineered Structures, Inc.     Mike Magill     208-362-3040     ID     mikemagill@esiconstruction.com     2018       Fred Olivieri     Signado Structures, Inc.     Mitch Lapin     440-716-4000     0H     mikemagill@esiconstruction.com     2018       Fred Olivieri     Signado Structures, Inc.     Mitch Lapin     440-716-4000     0H     mikemagill@esiconstruction.com     2018       Fortery & Weygandt, Inc.     Mitch Lapin     440-71799     CA     argogin@rtitlic.nocm     2017       Graves Construction, Inc.     Marin     920-494-3461     W     david@rtimartin.com     2005       Hardestry & Associates     Soctt Hardestry     949-477-799     CA     anthon/@gravesconstruction.com     2017       Hardestry & Associates     Soctt Hardestry     947-272-220     CA     soctt@rtimartin.com     2016       Hardestry & Associates     Soctt Hardestry     947-372-220     CA     s	• • • •					
Encore Construction, Inc.Jee McCafferly410-573-5050MDjee@encoreconstruction.net2018Engineered Structures, Inc.Mitch Lapin440-716-4000Dmikemagil@esiconstruction.com2016Fred Olivieri Construction CompanyDean Olivieri330-494-1007OHdean?terdelovieri.com2018Fred Olivieri Construction, LLCRosner770-612-8005GAwrosner@fulcrumconstruction.com2014Go Green Construction, Inc.John Castellano412-389-2577PAjohn@gorg.com2022GrayRobert Moore David714-491-1317CAramoor@gray.com2026GrayRobert Moore David74-491-739CAramoor@gray.com2016Hardesty & AssociatesScott Hardesty949-723-2230CAscott@hardestyassociates.com2020Hardesty & AssociatesScott Hardesty949-723-2230CAscott@hardestyassociates.com2021Hardesty & AssociatesScott Hardesty949-723-2230CAscott@hardestyassociates.com2021Hardesty & AssociatesScott Hardesty949-733-7230CAscott@hardestyassociates.com2021Hardesty & AssociatesScott Hardesty949-733-7230CAscott@hardestyassociates.com2021International Contractors, Inc.James Healy708-396-0440ILJiela/@hardestyassociates.com2021James Agresta201-468-8208Wpsmits@insconstruction.com2013Jirsa Construction, Inc.Anne Bray associates830-334-5317IL<					•	
Engineered Structures, Inc.     Mike Magili     20.3 82-3040     ID     mikrangi@esiconstruction.com     2016       Fortney & Weygandt, Inc.     Mitch Lapin     440-716-4000     OH     miapin@fortney.weygandt.com     2013       Fred Olivieri Construction Company     Dean Olivieri     330-494-1007     OH     miapin@fortney.weygandt.com     2018       Fulcurm Construction, ILC     Rosner     770-612-8005     GA     argogin@filloc.com     2017       Graves Construction, Inc.     John Castellano     412-389-2577     PA     john@gar.pgit.com     2017       Graves Construction, Inc.     Anthony Graves     949-467-1799     CA     anthong@gravesconstruction.com     2022       H.J. Martin & Son, Inc.     Martin     820-448-2481     WI     david@hardmenconstruction.com     2017       Hardesty & Associates     Scott Hardesty     949-723-2230     CA     scott@hardestyassociates.com     2018       Immel Construction Services, Inc.     James Healy     703-396-0440     IL     jhealy@haloyconstruction.com     2018       International Contractors, Inc.     Bernifer Jirsa     847-336-1321     IL     bransd@palobling.						
Fortney & Weygandt, Inc.     Mitch Lapin     440-716-4000     OH     mlapin@fortneyweygandt.com     2013       Fred Dilvieri Construction Company     Dean Olivieri     330-494-1007     OH     dean@fredDilvieri.com     2013       Fruiter Building Corp.     Andrew Gogin Willy     305-692-992     FL     agogin@/dlic.com     2013       Graves Construction, Inc.     John Castellano     412-389-2577     PA     john@ggc-pdi.com     2017       Graves Construction     Anthony Graves     949-467-1799     CA     ramoor@grav.com     2022       Grave     Robert Moore David     714-491-1317     CA     ramoor@grav.com     2016       Hardsty & Associates     Scott Hardesty     949-723-2230     CA     scott@hardestyassociates.com     2020       Harmon Construction, Inc.     William Harmon     812-346-2048     IN     bill.harmone@harmonconstruction.com     2017       International Contractors, Inc.     Bruce Bronge Matt     630-634-8043     IL     brong@ichuilds.com     2018       Jarase Agresta Carpentry Inc.     Jarmes Agresta     201-488-47270     FL     matta@igabuilding.com     2013					•	
Fred Oliviert     330-494-1007     OH     deam@fredolivieri.com     1992       Frontier Building Corp.     Andrew Goggin Willy     335-692-9992     FL     agogin@fdlit.com     2018       Fulcrum Construction, Inc.     John Castellano     412-389-2577     PA     john@ggr-pgh.com     2017       Graves Construction     Anthony Graves     949-467-1799     CA     anthonv@@gravesconstruction.com     2022       Grav     Robert Moore David     714-491-1317     CA     armoore@gray.com     2016       Hardestly & Associates     SootH Hardestly     949-723-2230     CA     sootMardestyassociates.com     2010       Harmon Construction, Inc.     James Healy     703-396-0440     IL     jiealy@healyconstructionservices.com     1996       Immel Construction, Inc.     James Healy     703-396-0440     IL     biorog@@icbluids.com     2017       Jake Saluding Group     Allen     239-468-8208     Wip psmits@immel-builds.com     2018       International Contractors, Inc.     Braines Agresta     201-488-42043     IL     biorog@icbluids.com     2019       James Agresta Carpentry Inc.     James A	•	•			0	
Frontier Building Corp.     Andrew Goggin Willy     305-692-9992     FL     agoggin@tdllc.com     2018       Fulcrum Construction, ILC     Rosner     777-612-8005     GA     wrosnen@fulcrumconstruction.com     2017       Go Green Construction, Inc.     Anthony Graves     949-467-1799     CA     anthony@gravesconstruction.com     2022       Gray     Robert Moore David     714-491-1317     CA     rantony@gravesconstruction.com     2023       Hardesty & Associates     Socth Hardesty     949-723-2230     CA     socth@gravesconstruction.com     2020       Harmon Construction, Inc.     William Harmon     812-346-2048     IN     bill.harmon@harmonconstruction.com     2017       International Contractors, Inc.     James Healy     708-396-0440     IL     jbealy@construction.com     2018       International Contractors, Inc.     Barce Bronge Matt     630-637-1321     IL     bbrong@cipduids.com     2019       Jaraes Agresta Carpentry Inc.     James Agresta     201-498-1477     NJ     jim.agesta@jacarpentryinc.com     2012       Kerricook Construction, Inc.     Ann Smith     440-647-4200     OH     anm@kerricow					1	
Fulcrum Construction, LLCRosner770-612-8005GAwrosner@fulcrumconstruction.com2014Go Green Construction, Inc.John Castellano412-389-2577PAjohn@ggc-pgh.com2017Graves ConstructionAnthony Graves949-467-1799Caanthon@ggravesconstruction.com2022Graves ConstructionAnthony Graves949-467-1799Caanthon@ggravesconstruction.com2005Hardesty & AssociatesScott Hardesty947-222-2230Cascott@hardestyassociates.com2020Hardesty & AssociatesScott Hardesty947-222-2230Cascott@hardestyassociates.com2016Hardesty & AssociatesScott Hardesty920-468-8208Nibill.harmon@harmonconstruction.com2017Healy ConstructionPrete Smits920-468-8208Nipsmits@immel-builds.com2018Inmel Construction, Inc.Bruce Bronge Matt630-834-8043ILbbronge@icibuilds.com2019James Agresta201-649-1770FLmata@jagbuilding.com2013Jirsa Construction, Inc.Almes Agresta201-649-1770FLmata@jagbuilding.com2012Kericook Construction, Inc.Ann Smith440-647-2400OHandrekericook.com2012Lakeview Construction, Inc.Kent Moon262-857-3336Wikent@Vconstruction.com1998M. Cary, Inc.Bill Tucker631-961-1960NCmarion@marine31977.com1992Marco Contractors, Inc.Smith Kery724-741-0300PAmario@@marine2mrs197						
Go Green Construction, Inc.John Castellano412-389-2577PAjohn@ggc-pgh.com2017GravesAnthony Graves949-467-1799CArathony@gravesconstruction.com2022GrayRobert Moore David714-491-1317CArathony@gravesconstruction.com2016Hardesty & AssociatesScott Hardesty949-4723-2230CArathony@gravesconstruction.com2017Hardesty & AssociatesScott Hardesty949-723-2230CAscott@hardestyassociates.com2020Harmon Construction, Inc.William Harmon812-346-2048INbill.harmon@harmonconstruction.com2017Healy Construction Services, Inc.James Healy708-396-0440ILlipealy@healyconstructionservices.com1996Immel ConstructionPete Smits920-468-8208Wipsmits@inmel-builds.com2018International Contractors, Inc.Bruce Bronge Matt630-634-8043ILbbronge@icbuilds.com2019James Agresta201-498-1477NJjins.agresta@jacarpentryinc.com2013Jirsa Construction, Inc.Ann Smith440-647-4200Hann@kerricook.com2012Lakeview Construction, Inc.Kent Moon262-857-3336Wikent@vconstruction.com1998Maragement Resources Systems, Inc.Dudg Marion Martin336-861-1960Cdmaron@mrs1977.com1992Marco Contractors, Inc.Dudg Warnel503-255-0977ORkent@vconstruction.com2014Marade Contractors, Inc.Dudg Warnel916-24-5030 <td>•</td> <td></td> <td></td> <td></td> <td>0.00</td> <td></td>	•				0.00	
Graves ConstructionAnthory Graves949-467-1799CAanthory@gravesconstruction.com2022GrayRobert Moore David714-491-1317CAanthory@gravesconstruction.com2005Hardnosty & AssociatesScott Hardesty949-723-2230CAscott@hardestyassociates.com2020Hardno Construction, Inc.William Harmon812-346-2048NLbill.harmon@harmonconstruction.com2017Healy Construction Services, Inc.James Healy708-396-0440ILjiealy@hardincoservices.com1996Immel ConstructionPete Smits920-468-8208WIpsmits@immel-builds.com2018JAG Building GroupAllen293-540-2700FLmatta@jabuilding.com2019James Agresta201-498-1427NJjim.agresta@jacarpentryinc.com2013Jirsa Construction, Inc.Ann Smith440-647-4200OHanr@kericook.com2012Lakeview Construction, Inc.Ann Smith440-647-4200OHanr@kericook.com2014Management Resources Systems, Inc.Bill Tucker631-501-0024NYbiulcementsfor.com2014Mattoma Building Contractors, Inc.Bill Tucker632-255-0977ORmarty@marcoconstruction.com1994Marco Contractors, Inc.Bill Tucker632-255-0977ORmarty@marcoconstruction.com2013Mattoma Building Contractors, Inc.Bill Tucker632-255-0977ORmarty@marcoconstruction.com2014Pima Retail Services, Inc.Bill Streed West941-90-0010	, .					
GrayRobert Moore David714-491-1317CAramoore@gray.com2005H.J. Martin & Son, Inc.Martin920-494-3441WIdavid@hjmartin.com2016Hardesty & AssociatesScott Hardesty949-723-2230CAscott@hardestyassociates.com2020Harmo Construction, Inc.William Harmon812-346-2048INbill.harmon@harmonconstruction.com2017Healy Construction Services, Inc.James Healy708-396-0440ILbill.harmon@harmonconstruction.com2018Immel ConstructionPete Smits920-468-8208WIpsmits@immel-builds.com2019James AgrestaCarope Matt630-634-8043ILbbronge@icibuilds.com2019James Agresta Carpentry Inc.James Agresta201-498-1477NJmata@jagbuilding.com2012Kerricook Construction, Inc.Ann Smith440-647-4200OHanm@kerricook.com2012Kerricook Construction, Inc.Ann Smith440-647-4200OHanm@kerricook.com2014Maagement Resources Systems, Inc.Doug Marion Martin336-861-1960NCdmarion@mrs1977.com1992Marck Contractors, Inc.Smith Kery724-741-0300PAmarty@marketcontractors.com2019Marcd Contractors, Inc.Doug Marion Martin336-861-1960NCdmarion@mrs1977.com1992Marcd Contractors, Inc.Smith Kery724-741-0300PAmarty@marketcontractors.com2014Marade Building Contractors, Inc.Dudy Dennis952-881-6123					, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
H.J. Martin & Son, Inc.Martin920-494-3461WIdavid@hjmartin.com2016Hardesty & AssociatesSott Hardesty949-723-2230CAsott@hardestyassociates, com2020Harmon Construction, Inc.William Harmon812-346-2048INbill.harmon@harmonconstruction.com2017Healy Construction Services, Inc.James Healy708-396-0440ILjhealy@healyconstructionscence.com1996International Contractors, Inc.Bruce Bronge Matt630-834-8043ILbbronge@icibuids.com2013JAG Building GroupAllen295-540-2700FLmatta@jagbuilding.com2013James Agresta Carpentry Inc.James Agresta201-498-1477NJjim.agresta@jagbuilding.com2012Lakeview Construction, Inc.Ann Smith440-647-4200OHann@kerricook.com2012Kerricook Construction, Inc.Kent Moon262-857-3336WIkent@vconstruction.com2014Maragement Resources Systems, Inc.Dug Marion Martin38-861-1960NCdmarion@mrs1977.com1992Market Contractors, Inc.Smith Kerry724-741-0300PAmarty@marckontractors.com2019National Building ContractorsCororan Michael651-2881-6123MImdul@mbcconstruction.us2013National Contractors, Inc.Dudley Dennis952-881-600NJdmario@mrs1977.com1992Market Contractors, Inc.Dudley Dennis952-881-6123MImdul@mbcconstruction.us2013National Contractors, Inc.						
Hardesty & AssociatesScott Hardesty949-723-2230CAscott@hardestyassociates.com2020Harmon Construction, Inc.William Harmon812-346-2048INbill.harmon@harmonconstruction.com2017Healy Construction Services, Inc.James Healy708-396-0440ILjhealy@healyconstructionservices.com1996Immel ConstructionPete Smits920-468-8208WIpsmits@immel-builds.com2018International Contractors, Inc.Bruce Bronge Matt630-834-8043ILbbronge@icibuilds.com2019James Agresta201-498-1477NJjim.agresta@icareptryinc.com2013Jares Agresta201-498-1477NJjim.agresta@icareptryinc.com2012Lakeview Construction, Inc.Ann Smith440-647-4200OHann@kerricook.com2012Lakeview Construction, Inc.Ann Smith440-647-4200Hann@kerricook.com2012Marco Construction, Inc.Ann Smith440-647-4200Hann@kerricook.com2014Management Resources Systems, Inc.Doug Marion Martin336-861-1960NCdmario@ms1977.com1992Marco Contractors, Inc.Bill Tucker631-501-0024NYbtucker@mcaryinc.com2014Marido Contractors, Inc.Dudg Marion Martin336-861-1960NCdmario@ms1977.com1992Marco Contractors, Inc.Dudley Dennis952-851-632MNbill@mbcconstruction.us2013Pinnacle Contractors, Inc.Dudley Dennid525-250-060NJdenis@pinnacle						
Harmon Construction, Inc.William Harmon812-346-2048INbill.narmon@harmonconstruction.com2017Healy Construction Services, Inc.James Healy708-396-0440ILjhealy@healyconstructionservices.com1996Immel ConstructionPete Smits920-468-8208WIpsmits@immel-builds.com2018International Contractors, Inc.Bruce Bronge Matt630-834-8043ILbbronge@icibuilds.com2019JAG Building GroupAllen239-540-2700FLmatta@jagbuilding.com2013James Agresta Carpentry Inc.James Agresta201-498-1477NJjim.agresta@jacarpentryinc.com2012Lakeview Construction, Inc.Ann Smith440-647-4200OHann@kerricook.com2012Lakeview Construction, Inc.Kent Moon262-857-3336WIkent@lvconstruction.com1998M. Cary, Inc.Bill Tucker631-501-0024NYbtucker@maryinc.com2014Maragement Resources Systems, Inc.Doug Marion Martin358-861-1960NCdmarion@mrs1977.com1992Marco Contractors, Inc.Smith Kerry724-741-0300PAmarty@marccontractors.com2019Market Contractors, Inc.Lobbestael William503-255-0977ORkerry@marketontractors.com2019Market Contractors, Inc.Budley Dennis952-881-6123MNmduley@ncigc.com2018Pinnacle Commercial Development, Inc.Rome Donald732-528-0080NJdennis@pinnaclecommercial.us2012Prime Retail Services, Inc	-				-	
Healy Construction Services, Inc.James Healy708-396-0440ILjhealy@healyconstructionservices.com1996Immel ConstructionPete Smits920-468-8208WIpsmits@immel-builds.com2018International Contractors, Inc.Bruce Bronge Matt630-834-8043ILbbronge@icibuilds.com2019JAG Building GroupAllen239-540-2700FLmata@jagbuilding.com2013James Agresta Carpentry Inc.James Agresta201-498-1477NJjim.agresta@jacarpentryinc.com2012Lakeview ConstructionJennifer Jirsa847-836-1321ILjijrsa@jirsaconstruction.com2022Lakeview Construction, Inc.Ann Smith440-647-4200OHann@kerricook.com2014Management Resources Systems, Inc.Bill Tucker631-501-0024NYbtucker@mcaryinc.com2014Marade Contractors, Inc.Smith Kerry724-741-0300PAmarty@marccontractors.com1998Marco Contractors, Inc.Smith Kerry724-741-0300PAmarty@marccontractors.com2019National Building ContractorsLobbestael William503-255-0977ORkerryl@marketcontractors.com2018Pinnacle Commercial Development, Inc.Rom Donald732-528-0080NJdennis@pinnaclecommercial.us2012Prime Retail Services, Inc.Biom Jeffrey T.866-504-3511GAdbloom@primeretailservices.com2014RATMARMSCSean Pfert651-282-4000MNsbachman@retailservices.com2011RATWEST DESIGN					-	
Immel ConstructionPete Smits920-468-8208WIpsmits@immel-builds.com2018International Contractors, Inc.Bruce Bronge Matt630-834-8043ILbbronge@icibuilds.com1995JAG Building GroupAllen239-540-2700FLmatta@jagbuilding.com2019James Agresta Carpentry Inc.James Agresta201-498-1477NJjim.agresta@jacarpentryinc.com2013Jirsa ConstructionJennifer Jirsa847-836-1321ILjijrsa@jirsaconstruction.com2022Lakeview Construction, Inc.Ann Smith440-647-4200OHann@kerricook.com2014M. Cary, Inc.Bill Tucker631-501-0024NYbetucker@maryinc.com2014Management Resources Systems, Inc.Doug Marion Martin36-861-1960NCdmarion@mrs1977.com1992Marco Contractors, Inc.Smith Kerry724-741-0300PAmarty@marcocontractors.com2014National Building ContractorsLobbestael William503-255-0977ORkerryl@marketcontractors.com2018National Contractors, Inc.Dudley Dennis952-881-6123MNmdule@mcigc.com2018Pinnacle Commercial Development, Inc.Rome Donald732-528-0080NJdennis@pinnaclecommercial.us2011Prime Retail Services, Inc.Biom Jeffrey T.866-504-3511GAdbloom@primeretailservices.com2014RATWEST DESIGNBULDArt Rectenwald910-824-0503NCgreg.west@rawstdesignbuild.com2021Retail Construction, Inc.S						
International Contractors, Inc.Bruce Bronge Matt630-834-8043ILbbronge@icibuilds.com1995JAG Building GroupAllen239-540-2700FLmatta@jagbuilding.com2019James Agresta Carpentry Inc.James Agresta201-498-1477NJjim.agresta@jacarpentryinc.com2013Jirsa ConstructionJennifer Jirsa847-836-1321ILjijrsa@jirsaconstruction.com2022Lakeview Construction, Inc.Ann Smith440-647-4200OHann@kerricook.com2012Lakeview Construction, Inc.Kent Moon262-857-3336WIkent@lvconstruction.com1998M. Cary, Inc.Bill Tucker631-501-0024NYbtucker@mcaryinc.com2014Management Resources Systems, Inc.Doug Marion Martin36-861-1960NCdmarion@mrs1977.com1992Market ContractorsSmith Kerry724-741-0300PAmarty@marketcontractors.com2019National Building ContractorsCorcoran Michael651-288-1900MNbill@nbcconstruction.us2013Pinnacle Commercial Development, Inc.Rome Donald732-528-0080NJdennis@prinaclecommercial.us2012Prime Retail Services, Inc.Bloom Jeffrey T.866-504-3511GAdbloom@primertailservices.com2014R.E. Crawford Construction LLCSmith Greg West941-907-0010FLjeffs@recrawford.com2014R.E. Crawford Construction, Inc.Stephen Bachman724-772-2828PAard@recrawford.com2021Rectenwald Brothers Cons						
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M. Cary, Inc.Bill Tucker631-501-0024NYbtucker@mcaryinc.com2014Management Resources Systems, Inc.Doug Marion Martin336-861-1960NCdmarion@mrs1977.com1992Marco Contractors, Inc.Smith Kerry724-741-0300PAmarty@marcocontractors.com1994Market ContractorsLobbestael William503-255-0977ORkerryl@marketcontractors.com2019National Building ContractorsCorcoran Michael651-288-1900MNbill@nbcconstruction.us2013National Contractors, Inc.Dudley Dennis952-881-6123MNmdudley@ncigc.com2014Prime Retail Services, Inc.Bloom Jeffrey T.866-504-3511GAdbloom@primertailservices.com2014R.E. Crawford Construction LLCSmith Greg West941-907-0010FLjeffs@recrawford.com2021Retenwald Brothers Construction, Inc.Stephen Bachman724-772-8282PAart@rectenwald.com1996Retail Constructors of Puerto RicoSean Pfent651-704-9000MNsbachman@retailconstruction.com1998Retail Contractors of Puerto RicoDanielle Wright832-567-9648TXdaniel@rightchoicedev.com2023Russco, Inc.Matthew Pichette508-678-5280MAmattp@russcoinc.com2093Sachse Construction and Development Corp.Jeff Katkowsky248-647-4200MIjkatkowsky@sachseconstruction.com1995Sachse Construction and Development Corp.Jeff Katkowsky248-647-4200MIjkatkowsky@sachseco	Lakeview Construction, Inc.		262-857-3336	WI	kent@lvconstruction.com	1998
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	• •				joe@scheinercg.com	
Shames Construction Co., Ltd. Carolyn Shames 925-606-3000 CA cshames@shames.com 1994						
	Shames Construction Co., Ltd.	Carolyn Shames	925-606-3000	CA	cshames@shames.com	1994

Singleton Construction, LLC	Denise Doczy-Delong	740-756-7331	OH	denisedelong@singletoncontruction.net	2012
Solex Contracting	Gerald Allen	951-308-1706	CA	jerry@solexcontracting.com	2015
Sullivan Construction Company	Amanda Sullivan	954-484-3200	FL	amanda@buildwithsullivan.com	2012
Taylor Brothers Construction Company, Inc.	Jeff Chandler	812-379-9547	IN	Jeff.Chandler@TBCCI.com	2014
TDS Construction, Inc.	Robert Baker	941-795-6100	FL	inbox@tdsconstruction.com	1994
Thomas-Grace Construction, Inc.	Don Harvieux	651-342-1298	MN	don.harvieux@thomas-grace.com	2012
Threecore, LLC	Ray Catlin	972-800-2910	OH	ray.catlin@threecorellc.com	2021
Tom Rectenwald Construction, Inc.	Aaron Rectenwald	724-452-8801	PA	arectenwald@trcgc.net	2010
Trainor Commercial Construction, Inc.	Brian Trainor	415-259-0200	CA	brian.trainor@trainorconstruction.com	2012
Tri-North Builders, Inc.	David Brown	608-204-7227	WI	dbrown@tri-north.com	2015
Triad Retail Construction	Jay Dorsey	281-485-4700	ТΧ	j.dorsey@triadrc.com	2013
Vision General Contractors of GA, LLC	Tony Durand	770-769-4674	SC	tonyd@viscongc.com	2021
Warwick Construction, Inc.	Walt Watzinger	832-448-7000	ТΧ	walt@warwickconstruction.com	2008
Weekes Construction, Inc.	Hunter Weekes	864-233-0061	SC	hweekes@weekesconstruction.com	1990
Wesbuilt Construction Managers, LLC	Donal McIntyre	212-410-0270	NY	dm@wesbuilt.com	2021
Westwood Contractors, Inc.	Mike McBride	817-302-2050	ТΧ	mikem@westwoodcontractors.com	1990
William A. Randolph, Inc.	Tony Riccardi	847-856-0123	IL	tony.riccardi@warandolph.com	2011
Winkel Construction, Inc.	Rick Winkel	352-860-0500	FL	rickw@winkel-construction.com	1990
Wolverine Building Group	Michael Houseman	616-949-3360	MI	mhouseman@wolvgroup.com	2012
Woods Construction, Inc.	John Bodary	586-939-9991	MI	jbodary@woodsconstruction.com	1996

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Please notify the RCA Office (800-847-5085 or info@retailcontractors.org) of any changes to your contact information.



## Join Us: RCA Regional Events

RCA's membership committee is hosting a series of regional networking events for RCA members, sponsors, benefit providers, and other supporters. Some events are planned to coincide with other industry programs being held in major markets. When possible, a tour or other unique activity is held prior to the networking.

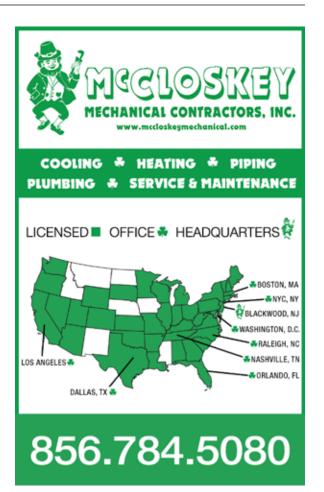
- > July 20 Milwaukee, WI
- > August 28 Orlando, FL
- September 26 Detroit, MI
- > November 1 Los Angeles, CA
- > November TBD Phoenix, AZ





Thanks to everyone who joined us at our New York City (May) and Atlanta (June) events. There is no fee to attend these events, but we ask that you register to confirm your spot. **Register at retailcontractors.org.** 





## **Google Analytics 4-Have You Made the Switch?**

**On July 1, Google updated it Universal** Analytics (UA) to Google Analytics 4 (GA4). While the change was announced in 2022, many website hosts and developers did not communicate the change to their customers, and the update was NOT done automatically.

If you have UA installed on your website, as of July 1, UA stopped gathering data that measures website traffic.

Google Analytics is free, and the data collected helps you track and analyze website traffic. It's also important to have your previous data, to compare website traffic trends and the behavior of potential and/or existing customers behaviors (e.g., what areas of a website are being visited, what links are being clicked, what information is being downloaded, what videos are being watched, where visitors are geographically located, and so much more). RCA members heard from **Tam Johnson**, Elephant Digital Marketing Solutions, daughter of RCA past president Win Johnson,, and **Gerald Buckley**, GB Digital, on a Zoom meeting held last month. They discussed the importance of updating Analytics and the process for doing so. Tam and Gerald shared the following effects If you have NOT upgraded to GA4 yet:

- Google has said that sites that currently have UA, have a six-month window to "hopefully" retrieve a company's past analytics.
- No analytics will be collected between July 1 and the time of the upgrade to GA4.
- There is still time to upgrade your site and keep past analytics, but there will be a lapse in the GA4 analytics until it is installed.

- If your Google Analytics dashboard shows "No Analytics Tag Installed," you need to install GA4 to start collecting data.
- If you used the GA4 Setup Assistant and are receiving GA Error messages, it can be repaired, but in the meantime, analytics more than likely are not being collected.

Talk to your IT staff or support vendor about the status of the Google Analytics installed on your website. Tam and Gerald have teamed up to offer assistance to our members and colleagues, including a reasonable rate of \$150.00 to upgrade your website to GA4, which includes the link to see your Google Analytics. If you don't have someone that can look up your GA status, or you want help setting up GA4, you can reach Tam at tam@elephantdigitalmarketingsolutions.com.

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