

# The Retail Contractor

## INSIDE THIS ISSUE:

President's Message .....	pg 3	Member Directory Icons .....	pg 5
New Advisory Board Member .....	pg 3	Past Presidents –	
Full Member Directory .....	pg 4	Where are They Now? .....	pg 6-7
		RCA Sustaining Sponsors .....	pg 8

FALL EDITION • 2013

## NEWSLETTER

### RCA Scholarships Support Construction Students

Every year, RCA awards scholarships to America's top construction management students at universities throughout the United States. Now in its 15th year, the RCA Scholarship Program helps develop the retail construction leaders of the future. In the 2012-2013 academic year, RCA awarded scholarships to the following students, all of whom are enrolled in qualified construction programs:

**Alyssa Odom**, Auburn University

**Alex Mahon**, Bowling Green State University

**Josh Gleason**, California State Polytechnic University (SLO)

**Shayne Buckley**, Clemson University

**Tracy Kile Schwartz**, Colorado State University

**Corey Watkins**, Ferris State University

**Eric Ross**, Kansas State University

**Ashley Eickstadt**, Minnesota State University Mankato

**Kaylee Robbins & Teresa Rosales**, Northern Arizona University

**John Bledsoe**, University of Oklahoma

**William K. Nelson, Jr.**, Pratt Institute

**Daniel Peralta**, Texas A&M

**Christopher Austin**, University of Washington

**Andrea Baughn**, Wentworth Institute of Technology



RCA Past President John Elder and wife Sherry, with Minnesota State University Mankato student Ashley Eickstadt.

“Your generosity has inspired me to help others and give back to the community. I hope one day I will be able to help students achieve their goals just as you have helped me.”

— John Bledsoe, University of Oklahoma

Scholarships were also awarded at University of North Florida, Purdue University, and Roger Williams University.

The scholarship at Northern Arizona University was shared by two students this year: Kaylee Robbins and Teresa Rosales. Both Construction Management students exemplify the type of recipient the RCA seeks to support. Robbins recently returned from a volunteer trip to Gambia in

West Africa, as part of a program to gain both construction and business skills. She plans to extend her education through graduate school and with an internship. Rosales explained why she chose this course of study: “Construction Management fits my personality. I like to be hands on and involved. My favorite part is that something tangible comes out of a job; you can see how your hard work is going to affect the surrounding community.”

Josh Gleason, a student at California State Polytechnic University in San Luis Obispo, participated in the Associated Schools of Construction annual competition in Nevada as an alternate on the design-build team. After graduation, he would like to pursue an MBA, with an ultimate dream of one day running his own company.

The scholarship recipient at Kansas State University was Eric Ross, who is following in his father's footsteps (he's a project manager and estimator for a general contractor). At Kansas State, Ross is involved in the school's chapter of the Associated General Contractors, has been

(Continued on page 2)



RCA's mission is to promote professionalism and integrity in retail construction through industry leadership in education, information exchange, and jobsite safety.

# The Retail Contractor NEWSLETTER

the department co-chair for the Engineering Open House, and has been inducted into Sigma Lambda Chi and Steel Ring. He's a member of the Kansas State Marching Band as well.

In 2008, RCA established the Christian Elder Memorial Scholarship. Christian Elder, who died in 2007 at the age of 38, was a project manager with Elder-Jones, Inc., a retail contractor, and charter member of the RCA. The scholarship is awarded to a student at Minnesota State University Mankato. This year's recipient was Ashley Eickstadt, a rising senior majoring in Construction Management. This summer, she augmented her studies with an internship at an owner's representative firm.

Additionally, an Internship Scholarship was awarded to Alex Holmes, a Construction Management major student at Ferris State University. Holmes has been a summer intern at Commercial Contractors, Inc. for two years.

"Alex is a driven individual on whom I counted to run a 393-store fixture rollout. This was a fast paced program and he jumped right into things with a dedicated work ethic and a willingness to learn processes," said Joel Zuidema of Commercial Contractors. "Alex showed a great attitude regardless of what task he was asked to perform. His willingness to learn is also displayed by his commitment towards maintaining an exemplary GPA."

The RCA Scholarship Fund depends on the support of generous contributions from our members. Many thanks to the RCA member companies who made a donation to the Scholarship Fund this past year:

## **\$1,500**

Lakeview Construction Inc.  
Tom Rectenwald Construction, Inc.

## **\$1,000**

Elder-Jones, Inc.  
Scheiner Commercial Group, Inc.  
Westwood Contractors, Inc.

## **\$750**

Healy Construction Services, Inc.  
Woods Construction, Inc.

## **\$500**

ELAN General Contracting, Inc.  
Fred Olivieri Construction Company  
Marco Contractors  
Royal Seal Construction, Inc.  
Schimenti Construction Company

## **\$250**

Eckinger Construction Company  
Winkel Construction, Inc.

To make a contribution to the RCA Scholarship Fund, visit [retailcontractors.org](http://retailcontractors.org) and click on Programs, then Scholarship Program.



## **Style and function in just 30 minutes.**

There's something appealing about purpose and function at a fraction of the cost. Bellcomb Future Panels™ are light weight, reusable and easy to install—bringing convenience and technology together without the hassle and mess of traditional drywall.

Contact us to get a hands-on experience with our Future Panels™ and to discuss how we can help you with your unique needs.

**[Futurepanels@bellcomb.com](mailto:Futurepanels@bellcomb.com) | [www.bellcomb.com](http://www.bellcomb.com)**  
**763.210.1530**

© 2013 Bellcomb, Inc. | Bellcomb, Inc. 5001 Boone Avenue N., Minneapolis, MN 55428

# **SPECS** 2014 **50 YEARS**

**Design / Build / Maintain**

## **STORE FORWARD >**

**PLAN TODAY FOR TOMORROW.**

March 9-12, 2014 > Gaylord Texan Hotel > Grapevine, Texas  
Register today at **[SPECSshow.com](http://SPECSshow.com)**

# President's Message

By Art Rectenwald, President, Rectenwald Brothers Construction



Art Rectenwald

**Fall is upon us, and for many of us that signals** the last push of what has been a very busy year. Good luck with your projects and stay safe on the jobsite! The RCA Board met in Nashville last month for its summer meeting. We were pleased to have seven of our Advisory Board members join us, among them two of our newest Advisory Members: Jeffrey Mahler of L2M, Inc. and Lynn Robbins of Office Max. These industry representatives share

their views on the current state of the industry as well as provide input and insight on RCA's programs and services. We greatly appreciate the time they take to support the mission and goals of the RCA.

At the Board meeting, we reviewed and approved a new member: Buildrite Construction Corp and I would like to welcome them to the RCA. In addition, Mike Wolff, Hunter Weekes and Matthew Schimenti were appointed to the Board of Directors Nominating Committee and are working to prepare the election slate. Ballots will be distributed to the membership in October. Another result of the Board meeting was the appointment of a task force to review and evaluate the impact of our scholarship program (which is also highlighted in this newsletter).

I encourage you to keep in touch and up to date with us. We send a monthly email bulletin that includes announcements, member news, new members, and event updates. You can be added to our mailing list by sending a request to [info@retailcontractors.org](mailto:info@retailcontractors.org) and you can join our group on LinkedIn.

Save the date for our Annual Meeting: March 14-16 at the Gaylord Texan, prior to SPECS. Watch your inbox for more details and plan to join us for a weekend of professional development and networking opportunities.

*Art* — [art@rectenwald.com](mailto:art@rectenwald.com)

## New Advisory Board Member



Jeffrey Mahler

**RCA's Advisory Board is comprised of** representatives from retail markets including specialty, big box, department stores, developers, architecture/engineer, and restaurant retailers. Advisory Board members are appointed by the President and serve three year terms. During that time, they actively assist the RCA Board of Directors in identifying key industry issues and formulating policies and programs designed to positively impact those issues. Meet RCA's newest Advisory Board member.

**Jeffrey D. Mahler, AIA**, is Principal and co-founder of L2M, Inc., a Baltimore-based, full-service architecture firm with expertise in retail, healthcare, travel and leisure and foodservice design. A licensed architect in 25 states, Mahler has over 20 years of architecture, design, construction administration, and project management experience. As the principal in charge of all firm projects, he spearheads project assignment and flow, quality control and final review, along with firm operations, finances, and business development.

Mahler previously worked as a project architect at W.G. Reed Architects in Bethesda, MD, where he focused on commercial and ecclesiastical design. His areas of expertise range from renovation and restoration to new construction, retail, and healthcare architecture and design.

## ADVISORY BOARD

**Chuck Barnes** - Barnes & Associates

**Scott Blyze**

**Dave Gearing** - GEAR Management Group, LLC

**Michael Glaser** - Sterling Jewelers Inc.

**Jeffrey D. Mahler** - L2M, Inc.

**Jason Miller** - JCPenny Company

**Steven R. Olson** - CESO Inc.

**Lynn A. Robbins** - OfficeMax

**Rajesh Singh** - H&M

**Scott Winstead** - FMI Corporation

## COMMITTEE CHAIRS

### ANNUAL MEETING

**Matthew Pichette**

508-674-5280  
[mattp@russcoinc.com](mailto:mattp@russcoinc.com)

### ANNUAL MEETING

**Rick Winkel**

352-860-0500  
[rickw@winkel-construction.com](mailto:rickw@winkel-construction.com)

### EDUCATION & SCHOLARSHIP

**Mike McBride**

817-302-2050  
[mikem@westwoodcontractors.com](mailto:mikem@westwoodcontractors.com)

### MARKETING/COMMUNICATIONS

**Jack Grothe**

909-993-9332  
[jackG@JGConstruction.com](mailto:jackG@JGConstruction.com)

### MEMBERSHIP

**Mike Wolff**

909-949-0380  
[mike@timberwolff.com](mailto:mike@timberwolff.com)

**Hunter Weekes**

864-233-0061  
[hweekes@weekesconstruction.com](mailto:hweekes@weekesconstruction.com)

### MULTIPLE EMPLOYER BENEFIT PROGRAM

**Robert Moore**

714-491-1317  
[ramoore@gray.com](mailto:ramoore@gray.com)

### SAFETY

**Kent Moon**

262-857-3336  
[kent@lvconstruction.com](mailto:kent@lvconstruction.com)

### SPONSORSHIP

**Brad Bogart**

949-453-1400  
[brad@bogartconstruction.com](mailto:brad@bogartconstruction.com)

### TECHNOLOGY

**Doug Marion**

336-861-1960  
[dmarion@mrs1977.com](mailto:dmarion@mrs1977.com)

## OFFICERS

**President - Art Rectenwald**

Rectenwald Brothers Construction, Inc.

**Secretary/Treasurer - Robert Moore**

Gray

**Vice President - Mike Wolff**

Timberwolff Construction, Inc.

**Immediate Past President -**

**Matthew Schimenti**

Schimenti Construction Company

## BOARD OF DIRECTORS

**2014 Brad Bogart**

Bogart Construction, Inc.

**2017 Jack Grothe**

JG Construction

**2017 Doug Marion**

Management Resource Systems, Inc.

**2017 Mike McBride**

Westwood Contractors

**2015 Kent Moon**

Lakeview Construction, Inc.

**2015 Robert Moore**

Gray

**2014 Matt Pichette**

Russco, Inc.

**2016 Art Rectenwald**

Rectenwald Brothers Construction, Inc.

**2017 Hunter Weekes**

Weekes Construction, Inc.

**2016 Rick Winkel**

Winkel Construction, Inc.

**2015 Mike Wolff**

Timberwolff Construction, Inc.

## PAST PRESIDENTS

David Weekes 1990-1992

W. L. Winkel 1993

Robert D. Benda 1994

John S. Elder 1995

Ronald M. Martinez 1996

Jack E. Sims 1997

Michael H. Ratner 1998

Barry Shames 1999

Win Johnson 2000

Dean Olivieri 2001

Thomas Eckinger 2002

James Healy 2003

Robert D. Benda 2004-2006

K. Eugene Colley 2006-2008

Matthew Schimenti 2008-2012



## RCA Membership

RCA members must meet and maintain a series of qualifications and are approved by the Board of Directors for membership. They have been in the retail construction business as general contractors for at least five years; agree to comply with the Association's Code of Ethics and Bylaws; are properly insured and bonded; are licensed in the states in which they do business; and have submitted letters of recommendation.

COMPANY	CONTACT	PHONE	STATE	EMAIL	MEMBER SINCE
Acme Enterprises, Inc.	Robert Russell	586-771-4800	MI	rrussell@acme-enterprises.com	2009
All-Rite Construction Co., Inc.	Warren Zysman	973-340-3100	NJ	warren@all-riteconstruction.com	1993
Bogart Construction, Inc.	Brad Bogart	949-453-1400	CA	brad@bogartconstruction.com	2008
Buildrite Construction Corp.	Ian Bannister	770-971-0787	GA	ian@buildriteconstruction.com	2013
Chance Construction Co.	D. Jay Chance	409-787-2615	TX	tellinaw@chanceconstruction.com	2000
Commercial Contractors, Inc.	Kenneth Sharkey	616-842-4540	MI	ken.sharkey@teamcci.net	1990
Commonwealth Building, Inc.	Frank Trainor	617-770-0050	MA	frankt@combuild.com	1992
Crane Construction Company	David Crane	816-324-5951	MO	dcrane@crane-construction.com	2013
David A Nice Builders	Brian Bacon	757-566-3032	VA	bbacon@davidnicebuilders.com	2011
De Jager Construction, Inc.	Dan De Jager	616-530-0060	MI	dandj@dejagerconstruction.com	1990
Desco Professional Builders, Inc.	John Ridzon	860-870-7070	CT	jridzon@descopro.com	1995
DGC Capital Contracting Corp.	Gerry Ryan	914-664-7244	NY	gryan@dgccapital.com	2013
DLP Construction	Dennis Pigg, Jr.	770-887-3573	GA	dpigg@dlpconstruction.com	2008
Donnelly Construction	Frank Leone	973-672-1800	NJ	fleone@donnellyind.com	2012
E.C. Provini, Co., Inc.	Edmund Provini	732-739-8884	NJ	eprovinci@eprovinci.com	1992
Eckinger Construction Company	Thomas Eckinger	330-453-2566	OH	tome@eckinger.com	1994
EDC	Christopher Johnson	804-897-0900	VA	cjohnson@edcweb.com	1998
ELAN General Contracting Inc.	Adrian Johnson	619-284-4174	CA	ajohnson@elanc.com	2010
Elder-Jones, Inc.	Brian Perkio	952-854-2854	MN	brian@elderjones.com	1990
Fortney & Weygandt, Inc.	Greg Freeh	440-716-4000	OH	gfreeh@fortneyweygandt.com	2013
Fred Olivieri Construction Company	Dean Olivieri	330-494-1007	OH	dean@fredolivieri.com	1992
Gray	Robert Moore	714-491-1317	CA	ramoore@gray.com	2005
Greg Construction Company	Sean Pfent	586-725-4400	MI	spfen@gregconstruction.com	1996
Hays Construction Company, Inc.	Roy Hays	303-794-5469	CO	r.hays@haysco.biz	2002
Healy Construction Services, Inc.	James Healy	708-396-0440	IL	jhealy@healyconstructionservices.com	1996
Herman/Stewart Construction	Michael Dennis	301-731-5555	MD	mdennis@herman-stewart.com	1995
International Contractors, Inc.	Bruce Bronge	630-834-8043	IL	bbronge@iciinc.com	1995
J. G. Construction	June Grothe	909-993-9393	CA	junej@jgconstruction.com	1998
James Agresta Carpentry Inc.	James Agresta	201-498-1477	NJ	jim.agresta@jacarpentryinc.com	2013
KBE Building Corporation	Michael Kolakowski	860-284-7110	CT	mkolakowski@kbebuilding.com	1998
Kerricook Construction, Inc.	Ann Smith	440-647-4200	OH	ann@kerricook.com	2012
Lakeview Construction, Inc.	Kent Moon	262-857-3336	WI	kent@lvconstruction.com	1998
Management Resources Systems, Inc.	Michael Swaim, Sr.	336-861-1960	NC	mswaim@mrs1977.com	1992
Marco Contractors, Inc.	Martin Smith	724-741-0300	PA	marty@marcocontractors.com	1994
Metropolitan Contracting Co., Ltd.	Jane Feigenbaum	210-829-5542	TX	jfeigenbaum@metcontracting.com	1995
Montgomery Development Carolina Corp.	John Fugo	919-969-7301	NC	jfugo@montgomerydevelopment.com	1999
National Building Contractors	William Corcoran	651-288-1900	MN	bill@nbccconstruction.us	2013
Pinnacle Commercial Development, Inc.	Dennis Rome	732-528-0080	NJ	dennis@pinnaclecommercial.us	2012
PWI Construction, Inc.	Jeff Price	480-461-0777	AZ	lipka@pwiconstruction.com	2003
RCC Associates, Inc.	Beverly Raphael	954-429-3700	FL	braphael@rccassociates.com	1990
R.E. Crawford Construction LLC	Jeffrey T. Smith	941-907-0010	FL	jeffsmith@recrawford.com	2011
Rectenwald Brothers Construction, Inc.	Art Rectenwald	724-772-8282	PA	art@rectenwald.com	1996
Retail Construction Services, Inc.	Stephen Bachman	651-704-9000	MN	sbachman@retailconstruction.com	1998
Roche Construction, Inc.	Thomas Roche	970-356-3611	CO	troche@rocheconstructors.com	2008
Royal Seal Construction, Inc.	Gene Colley	817-491-6400	TX	gene@royalseal.com	1994
Russco, Inc.	Matthew Pichette	508-674-5280	MA	mattp@russcoinc.com	1995
Sachse Construction and Development Corp.	Jeff Katkowsky	248-647-4200	MI	jkatkowsky@sachseconstruction.com	2009
Scheiner Commercial Group, Inc.	Joe Scheiner	719-487-1600	CO	joe@scheinercg.com	2012
Schimenti Construction Company, Inc.	Matthew Schimenti	914-244-9100	NY	mschimenti@schimenti.com	1994
Scorpio Construction, Inc.	Stephen Romeo	609-296-0308	NJ	sromeo@scorpio1.net	1995
Shames Construction Co., Ltd.	Barry Shames	925-606-3000	CA	bshames@shames.com	1994
Shrader & Martinez Construction, Inc.	Ronald Martinez	928-282-7554	AZ	info@shradermartinez.com	1990
Singleton Construction, LLC	Denise Doczy-Delong	740-756-7331	OH	denisedelong@singletonconstruction.net	2012
Sullivan Construction Company	Mike Sullivan	954-484-3200	FL	mike@buildwithsullivan.com	2012
TDS Construction, Inc.	David Scherer	941-795-6100	FL	inbox@tdsconstruction.com	1994
Thomas-Grace Construction, Inc.	Don Harvieux	651-342-1298	MN	don.harvieux@thomas-grace.com	2012
Timberwolf Construction, Inc.	Mike Wolff	909-949-0380	CA	mike@timberwolf.com	2008
Tom Rectenwald Construction, Inc.	Aaron Rectenwald	724-452-8801	PA	arectenwald@trcgc.net	2010
Trainor Commercial Construction, Inc.	John Taylor	415-259-0200	CA	john.taylor@trainorconstruction.com	2012
Tri-North Builders, Inc.	Don Thayer	608-271-8717	WI	dthayer@tri-north.com	1993
Triad Retail Construction	Jay Dorsey	281-485-4700	TX	j.dorsey@triadrc.com	2013
Tuscan Builders Corporation	Mike Adams	713-952-8800	TX	mikea@tuscanbuilders.com	1998
Warwick Construction, Inc.	Tony Annan	832-448-7000	TX	tony@warwickconstruction.com	2008
Weekes Construction, Inc.	Chandler Weekes	864-233-0061	SC	cweekes@weekesconstruction.com	1990
Westwood Contractors, Inc.	Mike McBride	817-302-2050	TX	mikem@westwoodcontractors.com	1990
William A. Randolph, Inc.	Tony Riccardi	847-856-0123	IL	tony.riccardi@warandolph.com	2011
Win and Associates, Inc.	Win Johnson	336-337-3808	NC	win@waawj.com	1991
Winkel Construction, Inc.	Rick Winkel	352-860-0500	FL	rickw@winkel-construction.com	1990
Wolverine Building Group	Michael Houseman	616-949-3360	MI	mhouseman@wolvgroup.com	2012
Woods Construction, Inc.	John Bodary	586-939-9991	MI	jbodary@woodsconstruction.com	1996

# Visit [retailcontractors.org](http://retailcontractors.org)

 <p>Sent attendee(s) to most recent annual meeting</p>	 <p>Past or present RCA Board member</p>	 <p>Has met the requirements of RCA's Quality Assurance Program</p>
 <p>Uses RCA's Safety Materials</p>	 <p>Has made a contribution to the RCA Scholarship Program</p>	
 <p>Has a Certified Development, Design &amp; Construction Professional on staff</p>	 <p>Has a LEED AP accredited professional on staff</p>	

View the profile of each RCA member company. Click on "Find a Contractor" from the home page to search the member list. Each profile includes relevant information, including the RCA programs in which the member participates. Look for these icons!

Please notify the RCA Office (800-847-5085 or [info@retailcontractors.org](mailto:info@retailcontractors.org)) of any changes to your contact information.



**A great buy - no matter the season.**

- On-demand, temporary and long-term staffing solutions available.
- Complete your projects on time and within budget. Control your costs and bottom line.
- Our Retail and Construction staffing experience makes Labor Ready a natural fit for national business partnerships.
- Screening available to help you get workers who understand your brand.
- Personal Protective Equipment provided for every job.

**Workers ready now for:**

<ul style="list-style-type: none"> <li>Reset or remodel</li> <li>Merchandising</li> <li>Stocking</li> <li>Liquidation</li> <li>Assembly</li> </ul>	<ul style="list-style-type: none"> <li>Assembly and installation</li> <li>Warehousing and distribution</li> <li>Promotions and demonstrations</li> <li>Install prefabricated units</li> <li>General construction labor</li> </ul>
--	---

**Call us today.**  
**800-24-LABOR**

We put people to work. | 800-24-LABOR | [LaborReady.com](http://LaborReady.com)

North America's largest manufacturer of building products and materials.



- Site Work
- Building Envelope
- Interior Finishes
- Exterior Improvements
- Maintenance

**[www.oldcastle.com](http://www.oldcastle.com)**

Contact Doug Zacharias for more information  
(770) 652-1256 or [doug.zacharias@oldcastle.com](mailto:doug.zacharias@oldcastle.com)

## Past Presidents – Where are They Now? Jim Healy

By Jennifer Danquist Kilgore, Director of Business Development & Marketing, Singleton Construction, LLC

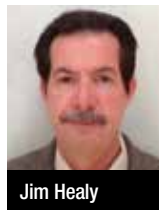
**When it comes to the RCA, we would not be here without our Past Presidents, who have guided this association, built it up, and watched it continue to grow. For this we are all grateful. In an effort to recognize these “founding fathers,” remember our beginnings, and review our history, each edition features a RCA past president and gives some insight into their time at the helm as well as talks about what they’re doing now.**

*Fishing is much more than fish. It is the great occasion when we may return to the fine simplicity of our forefathers.* – Herbert Hoover

Jim Healy is Vice President of Healy Construction Services, Inc., a company with more than 30 years of experience in the retail construction industry. Healy Construction is a nationally recognized contractor with a broad portfolio, offering services in site construction, general contracting, and close outs. It is a woman-owned company, with Kathy Healy, Jim’s wife, at the helm as President.

Healy Construction’s motto is “Building is the easy part; it takes an expert to provide a solid foundation for success.” One of those experts is Jim, who learned the business from the ground up. “My father encouraged me to learn construction and blueprint reading. He was always a hands-on person—from doing the estimating to making the phone calls—and involved himself in all aspects of any work he performed,” said Healy.

Healy talks about how he has seen the industry evolve. He remembers receiving plans with a two-month bidding period and using pencil and paper to respond. What was once an un-hurried bidding process has now become



Jim Healy

a fast-paced environment with bids being done much more rapidly, and almost completely electronically.

Joining the RCA and serving on the Board of Directors from 2002 to 2006, including a term as President in 2003, has benefited Healy personally, as well as professionally for the company. “My favorite thing about the RCA is the camaraderie with all the general contractors across the United States. I made new friends and got to know how they operated individually. Along with that, I enjoyed the meetings and interactions with the advisors and members of the organization,” said Healy.

Healy continued, “Professionally, my involvement in RCA has allowed me to meet many more retail clients and make contacts with numerous vendors and suppliers that helped our company grow over the years. Personally, it helped me to understand business more clearly. I had the opportunity to learn from the various personalities who wanted to improve their companies.”

**GOOD PARTNERS**  
**THE DIFFERENCE BETWEEN**  
**GOALS AND ACCOMPLISHMENTS**

**Container Management Inc.**

[www.cmi-usa.com](http://www.cmi-usa.com)  
(800) 915-9002

storage containers • dumpsters • toilets • service

**SERVICE. SATISFACTION.**  
**RELIABILITY.**  
**That's the Regency Difference.**

Regency Lighting is a national lighting distributor focused on providing the best service in the industry.

**We offer:**

- Competitive Pricing Through Our Strong Relationships With Manufacturers
- Deep Inventory Levels of \$10 million
- Nationwide Shipping From One Of Our 7 Warehouse Locations
- Project Management Capabilities To Help Make Your Job Easier

**Contact Regency Lighting today to learn how we can help with your next lighting job.**

**800.284.2024**  
[www.regencylighting.com](http://www.regencylighting.com)

**REGENCY LIGHTING**

Los Angeles San Francisco Dallas Denver Atlanta Orlando New Jersey



Healy's close friend, and fellow RCA Past President, Tom Eckinger, CEO of Eckinger Construction Company, says of Healy, "Jim and I go back at least 30 years, first as competitors in business, then into a long-lasting friendship. I especially enjoyed our time spent serving on the Board together as we were able to spend more time socially. On one particular occasion, we were playing golf in Florida when Jim needed golf balls. At the beginning of the round, he purchased a dozen balls. After an adventuresome front nine in which he donated balls to several lakes and one person's balcony (we're still not sure if the glass doors survived), Jim went into the pro shop and purchased a second dozen to get him through the back nine. He and I always had a lot of laughs on the golf course, usually at ourselves. Jim has always been someone I could count on for help with problems and sometimes just to talk things out."

If he was not in the retail construction industry, Healy said he would be involved in local politics, helping residents of the



Chicago Bears fans Kathy & Jim Healy

community and developing programs that would benefit seniors and children in the area. "Something that people may not know about me, is that I was elected for three (four-year) terms as an Alderman on the City Council," mentioned Healy.

Where might we find Healy in his free time? Fishing, plain and simple! "Fishing is my guilty pleasure: spending a lot of time in Florida and drifting on a boat in the Gulf of Mexico enjoying the warm sunny days. In my free time, you'll find me fishing for freshwater fish in the Midwest or saltwater fish in Florida," Healy said.

Jim and Kathy, who have been married 35 years, have two grown children and one grandchild.

Healy is another inspiring gentleman in our retail construction world. He's given his time, talent, and knowledge to better our industry and build relationships among friendly competitors, retailers, and suppliers, and we thank him for that.

**Next Issue:** Gene Colley, SCDP, LEED AP, President, Royal Seal Companies, Inc.



## Don't miss our CCRP event

**Phoenix, AZ • Dec 5, 2013**

For information on joining Commercial Construction & Renovation People, contract Membership Director Kristen Corson at [kristenc@ccr-people.com](mailto:kristenc@ccr-people.com)



If you would like to sponsor a CCRP event, please contact David Corson at [davidc@ccr-mag.com](mailto:davidc@ccr-mag.com)



**The One Solution that Builds Business Intelligence into the Preconstruction Process**

- Improved tools to manage and update your private vendors, complete with Blue Book Network intelligence for smart decision-making
- Enhanced filters for more efficient selection and organization of your vendors
- A private, secure online plan room for improved document tracking/reporting
- A state-of-the-art, secure messaging platform provides greater deliverability
- New prequalification feature lets you customize forms to meet your specific needs

*More features, more functionality – and a nationwide network of subcontractors and suppliers ready to go to work for you.*

[www.bb-bid.com](http://www.bb-bid.com)

**THE BLUE BOOK Building & Construction NETWORK®**

Where the Industry Connects Every Day. [www.thebluebook.com](http://www.thebluebook.com)

## RCA Sustaining Partners

### PLATINUM



### SILVER

