THE RETAIL CONTRACTOR



RETAIL CONTRACTORS ASSOCIATION NEWSLETTER

Fall 2008

CODE OF ETHICS

The construction profession relies upon a system of technical competence. management excellence, and fair dealing to serve the public with safety, efficiency, and economy. Each member of the association is committed to following the Standards of Professional Conduct:

- 1. A member shall maintain full regard to the public interest in fulfilling his or her professional responsibilities.
- 2. A member shall not engage in any deceptive practice, or in any practice that creates an unfair advantage for the member or another.
- 3. A member shall not maliciously or recklessly injure, or attempt to injure, the professional reputation of others.
- 4. A member shall insure that when providing a service that includes advice, such advice shall be fair and unbiased.
- 5. A member shall not divulge to any person, firm, or company, information of a confidential nature acquired during the course of professional activities.
- 6. A member shall carry out his or her responsibilities in accordance with current professional practice.
- 7. A member shall keep informed of new concepts and developments in the construction process appropriate to the type and level of his or her responsibilities.

Adopted by permission from the American Institute of Constructors. April 1999 Revision

RCA and Its Members Give Back: **Scholarships**

CA's Scholarship Program was established in 1997 to provide a mechanism for RCA members to give back and develop the leaders of tomorrow by encouraging and supporting college students pursuing careers in the construction industry. RCA members are encouraged to make a contribution when they renew their membership and those funds are earmarked for scholarships for deserving students. The program has awarded over 300 scholarships and is fully funded by RCA member companies who have donated more than \$500,000. These scholarships have an impact on the student recipients, RCA member companies, and the industry as a whole.

I would like to extend my greatest thanks and appreciation for the generosity you have shown by awarding me with a scholarship. As I continue to study Construction Management I will strive to do my best and make your generous contribution to my education well used. As many of us know, the cost of higher education continues to rise and receiving this scholarship significantly reduces the financial burden faced by my family. It is a wonderful blessing that tenured individuals within the construction industry are so willing to give back and positively impact the life of a future industry member. I look forward to completely my degree, beginning a career in construction, and someday having the ability to contribute to the education of another aspiring student just as you have done for me.

George (Jimmy) Kost **University of Washington**



John and Sherry Elder flank Joel Demers, the first recipient of the Christian Elder Memorial Scholarship. Joel is majoring in construction management at Minnesota State University-Mankato.

There are currently three types of scholarships awarded by RCA: General, Internship and Christian Elder Memorial Scholarships.

General Scholarships

RCA's Scholarship Committee has liaisons with 19 schools nationwide. Each year, these schools receive a \$1,500 scholarship to award to an undergraduate student of Construction Science, Construction Management, Building Construction, Construction Technology, or similar academic discipline. Scholarship recipients must demonstrate a declared interest in pursuing a career in commercial construction following graduation and be enrolled as a full-time student during the time he/she receives scholarship assistance. These students must be in good academic standing, defined as a 3.0 GPA in the major and a 2.5 overall, when selected and throughout the time he/she is receiving scholarship assistance.

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RCA's Mission is to promote professionalism and integrity in retail construction through industry leadership in education, information exchange, and jobsite safety.

President

Matthew Schimenti

Vice-President

Art Rectenwald

Secretary/Treasurer

Dan De Jager

Immediate Past President Gene Colley

Gene Colley 2011 Royal Seal Construction, Inc.

Dan De Jager 2012
De Jager Construction, Inc.

George Gledson 2010 GC Builders, Inc.

Michael Kolakowski 2009 Konover Construction Corp.

Kent Moon 2009 Lakeview Construction, Inc.

D Brian Perrkio 2011 Elder-Jones, Inc.

Matthew Pichette 2010 Russco, Inc.

Arthur Rectenwald 2012 Rectenwald Brothers Construction, Inc.

Matthew Schimenti 2012 Schimenti Construction Company, Inc.

Kenneth Sharkey 2010 Commercial Contractors, Inc.

Don Thayer 2011 Tri-North Builders, Inc.

Chandler Weekes 2009 Weekes Construction, Inc.

David Weekes	1990-92
W. L. Winkel	1993
Robert D. Benda	1994
John S. Elder	1995
Ronald M. Martinez	1996
Jack E. Sims	1997
Michael II. Ratner	1998
Barry Shames	1999
Win Johnson	2000
Dean Olivieri	2001
Thomas Eckinger	2002
James Healy	2003
Robert D. Benda	2004-2006
K. Eugene Colley	2006-2008

RCA's 19th Annual Meeting Register Now

ith those of us in the construction industry looking to stay ahead of the curve during this economic downturn, keeping abreast of current trends and gathering all the financial data we can has become a priority. RCA's 2009 Annual Meeting will be an informative program with a focus on the economy.

Fri., February 20, 2009: Welcome reception **Sat., February 21, 2009**: Education and professional development sessions, annual business meeting (conducted at lunch), evening social

Sun., February 22, 2009: Project Management training by Jack Sims

Our featured speaker is **Mark Vitner**, **Chief Economist** at **Wachovia Bank**, and **FMI** will present their program, "Weathering the Storm." An additional segment will concentrate on the economy as well.

Don't miss out on this meeting. The information to be presented and the networking opportunities make it a "must attend" event.

RCA Members are entitled to one free registration as a member benefit. Call the RCA office at (800) 847-5085 to register your first attendee. Each additional RCA Member Company attendee is \$150 each. Non-member attendees are \$200 each. More information is available at www.retailcontractors.org.



Featured Presenter: Mark Vitner

Mark Vitner joined Wachovia in 1993 and is responsible for tracking U.S. and regional economic trends. He writes Wachovia's Weekly Economic & Financial Commentary and the Monthly Economic Outlook. In addition, Mark regularly publishes reports on consumer spending, residential construction and commercial real estate. Prior to joining Wachovia, Mark was economist for Barnett Banks in Jacksonville, Florida for approximately nine years.

Mark's work has been featured in The New York Times, The Wall Street Journal, BusinessWeek, USA Today and many other publications. He is also a frequent guest on CNBC, CNN, National Public Radio and the NewsHour with Jim Lehrer.

He is a native of Atlanta and holds a BBA in Economics from the University of Georgia, a MBA from the University of North Florida and has completed further graduate work in economics at the University of Florida. Mark also completed the NABE Advanced Training in Economics Program at Carnegie-Mellon University.

He is a member of the American Economic Association, American Real Estate and Urban Economics Association, National Association of **Business Economics and Charlotte** Economics Club, which he co-founded. Mark also serves as the chief economist for the North Carolina CCIM and is a member of the USA Today forecasting panel. In addition, Mark is a Distinguished Lecturer/Practitioner at the Terry College of Business at the University of Georgia and served four terms on the Governor's Advisory Board of Economists for the Commonwealth of Virginia.

Scholarship Contributions

CA's Scholarship Program depends on the generosity of its members. Many thanks to the companies that made a contribution during the past year.

Allegheny Design Management, Inc.

B.R. Fries & Associates

Chance Construction Co.

Commercial Contractors, Inc.

De Jager Construction, Inc.

E.C. Provini Company, Inc.

Eckinger Construction Company

EDC

Elder-Jones, Inc.

Fred Olivieri Construction Company

GC Builders, Inc.

Healy Construction Services, Inc.

Lakeview Construction, Inc.

Management Resource Systems, Inc.

Marco Contractors, Inc.

Montgomery Development Carolina Corp.

Rectenwald Brothers Construction, Inc.

Retail Construction Services, Inc.

Russco, Inc.

Schimenti Construction Company, Inc.

Shames Construction Company, Ltd.

Shrader & Martinez Construction, Inc.

Venture One Construction

Weekes Construction, Inc.

Westwood Contractors, Inc.

Woods Construction, Inc.

It means a lot to me to have your financial support as I pursue my degree in Construction Management. Throughout my undergraduate studies at

UNL, I have become involved in many student organizations that have played a vital role in my education and involvement on campus. Last year I served as the president for our Associated General Contractors student chapter, I am also an active member of the Delta Eta Chapter of Sigma Nu Fraternity.

Zachary Nelson University of Nebraska

Scholarship **Recipients for** 2007-2008 **School Year**

Auburn University **Taylor Borders**

Bowling Green State University Ben Streacker

California State Polytechnic University Holly Powdrell

Clemson University Carly Aasen John Babb

Colorado State University Brian Rankin

Ferris State University Michael Klomp

Kansas State University Dustin Zenger

Northern Arizona University Theodore J. Ruiz

Pratt Institute Shane A. Phipps

Purdue University Ryan Moorman

Roger Williams University Emma Breitenstein

Texas A&M Kashit Hasan

University of Nebraska Zachary Nelson

University of North Florida Matthew Feagin

University of Washington George (Jimmy) Kost

Wentworth Institute of Technology Christian R. Jacobs

Thank you for awarding me the RCA scholarship. My plans after graduation this spring are to work for a general contractor and pursue a Masters Degree in Real Estate Studies. I am very interested in green and sustainable construction and have most recently attained the designation of LEED Accredited Professional.

Matthew Feagin University of North Florida

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Chuck Barnes	2011
G.C. Barnes Associates	
Ronald L Braun	2009
J.C. Pennev	
J.G. ICHICJ	
Dave Handera	2009
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Sears Holding Company	
Tony Maldonado	2011
Gap, Inc.	
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Tom McDermott	2011
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Limited Brands	
7 97.14	
Jason Miller	2011
Kohl's	
11V111 V	
Sam Pena, AIA	2009
Jacob Carter Burgess	
N	
Martha Spatz	2009
Development Management	Associates
en, mekunen, manabannan	ABLAD DARKEN
Scott Winstead	2011
FMI Corporation	

ANNUAL MEETING Matthew Pichette 508-674-5280 mattp@russcoinc.com

EDUCATION & CAREER DEVELOPMENT George Gledson

909-941-6416 georgeg@gcbuildersinc.com

MARKETING & COMMUNICATIONS Art Rectenwald

724-772-8282 art@rectenwald.com

Kent Moon

262-857-3336 kent@lyconstruction.com

Brian Perrkio 952-854-2854

brian@elderjones.com

Chandler Weekes 864-233-0061

cweekes@weekesconstruction.com

MEMBERSHIP Dan De Jager 616-530-0060

dandj@dejagerconstruction.com

QUALITY ASSURANCE PROGRAM Ken Sharkev

616-842-4540

ken.t.sharkey@comcont.com

SAFETY Frank Trainor 617-770-0050

frankt@combuild.com SCHOLARSHIP

Matthew Schimenti 914-244-9100 mschimenti@schimenti.com

SPONSORSHIP Don Thayer 608-204-7230

dfdayer@tri-north.com

Cocktail Hour at CCS

CA hosted its second annual cocktail hour in conjunction with the 2008 Commercial Construction Show (CCS) in Orlando, FL. Organized by Trade Show co-chairs and RCA "Party Planners," **Kent Moon** and **Chandler Weekes**, the event was a success.

Taking advantage of the opportunity to mix and mingle were Construction Managers, Architects, and Contractors, all discussing the issues that are critical to our industry. What a great way

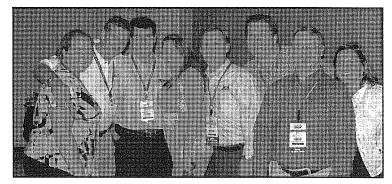
to introduce new people to the benefits and mission of the RCA.

Since the committee believes in practice makes perfect, they are gearing up for next year, and plan to make it the best, yet.

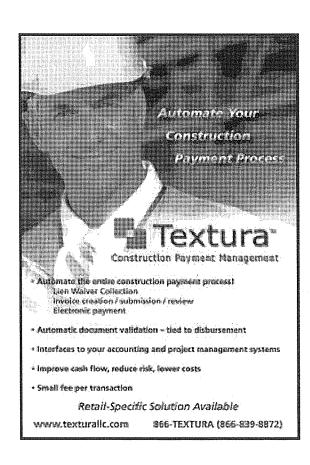
Special thanks to **Cynthia Owens** of Weekes Construction for her hard work in planning the event.



The cocktail hour brought together contractors and retailers for networking in a casual, comfortable atmosphere.

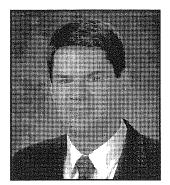


RCA Communications RCA is continuously taking advantage of the electronic age by providing most of its administrative and member service functions online and via email. Please make sure we have your current email address so we can keep you informed. Contact us at info@retailcontractor.org or 800-847-5085.



Meet Your Advisory Board

Scott Winstead FMI



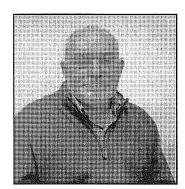
Scott Winstead

Cott is a principal and consulting team leader with FMI's Consulting Practice. His interest in helping organizations grow and improve has led him to work with contracting organizations of all types and size throughout the United States. His areas of expertise include strategy development and implementation, target marketing and financial planning. Clients seek Scott's insight, understanding and creativity in helping drive sustainable, profitable growth strategies through their respective organizations.

Scott's personable style, analytical approach and knowledge of the construction industry have enabled him to develop long-term relationships with his clients. He has helped numerous clients develop and execute practical strategic plans resulting in improved financial performance, competitive position and teamwork. Prior to joining FMI, Scott worked with Bank of America's commercial banking group as an analyst and loan officer. Scott's former role uniquely positions him to analyze his client's financial position and recommend solutions that balance short-term needs with long-term corporate strategies.

Scott has authored numerous articles on strategy and has been published in several industry publications. Scott received his Bachelor of Arts degree in psychology with a business administration minor and his master of business administration from East Carolina University, where he is a member of the Construction Management School's Advisory Board.

Chuck Barnes
Barnes & Associates



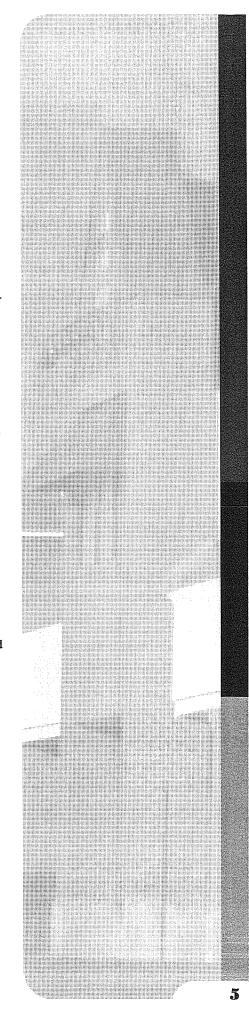
Chuck Barnes

huck started his retail construction and store planning career in 1988 as a project manager at McCrory/ Newberry Stores, a chain of consumer value "5 & dime" stores based in York, PA. The year 1992 saw his move to multi-divisional retail giant Melville Corporation in Rye, NY as Director of Construction. While at Melville, Chuck had his first interactions with RCA, the then fledgling professional affiliation of retail general contractors. Chuck stayed at Melville until the announcement of its impending corporate divestiture in 1995, when he was recruited to head the construction and store planning group at start-up retailer Zany Brainy in Philadelphia, PA. After a short one year stint with ZB, Chuck founded G.C. Barnes & Associates in 1996, and relocated back to York in 1999. A construction management and tenant coordination consulting company, Barnes & Associates provides outsourced retail project management, retail development services, and tenant coordination services to a wide variety of national retailers, restaurant chains, and retail developers.

Chuck's professional affiliations include a long relationship with *Chain Store Age* Magazine and the SPECS conference, where Chuck was a member of the Specialty Retain Advisory Board from 1993 to 2002, and ICSC membership.

Chuck was educated in the state university system in Pennsylvania, awarded both Bachelor of Arts and Master of Science degrees from Shippensburg University.

On the personal side, Chuck resides in York County, PA with his wife Cindi, their two children, dogs and cats. Chuck's hobbies include fly-fishing, shooting sports, and the tending of his small, but fruitful Cabernet vineyard.



RCA Scholarships, continued

RCA Scholarship Schools

Auburn University Bowling Green State University California State Polytechnic University Clemson University Colorado State University Ferris State University Georgia Institute of Technology Kansas State University Minnesota State University Mankato Northern Arizona University Pratt Institute Purdue University Roger Williams University Texas A&M University of Oklahoma University of North Florida University of Nebraska University of Washington Wentworth Institute of Technology

Internship Scholarships

First awarded in spring 2008, RCA's Internship Scholarship follows the same guidelines as General Scholarships. Recipients are nominated by the RCA member company with which they complete an internship and the scholarship committee may select up to two recipients for this award annually.

Christian Elder Memorial Scholarship

This program was established in memory of Christian Elder, son of RCA past president and charter member John Elder. Christian died in 2007 at the age of thirty eight and was a project manager with Elder-Jones, Inc. Dedicated funds contributed to this scholarship are awarded to a student at the University of Minnesota-Mankato in Christian's name.

I feel fortunate to have been selected for the RCA scholarship. This scholarship will be very helpful to me in continuing my education.

Kashit Hasan Texas A&M

RCA Sustaining Sponsors Platinum







Gold

Mullis · Newby · Hurst lp

Silver











iSqFt*



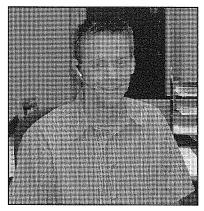


Inaugural Internship Scholarship Recipient

Matthew Brecker, De Jager Construction

atthew Brecker is a dedicated, hardworking individual. In addition to working fulltime, he also maintains a full class load at Ferris State University. He is working towards his degree in Construction Management and plans to graduate in May of 2009. While this makes his schedule very busy he still manages to find time to enjoy a round of golf and also play on the work softball team. Matthew is also engaged and will be getting married this August and is busy making the final plans for the upcoming wedding.

Since his internship, Matthew accepted full time employment at De Jager Construction and is working in the sub-bid department. He is responsible for contacting subcontractors to see if they are interested in submitting proposals on projects that De Jager is bidding. This involves researching a subcontractor database and determining which subcontractors are the best fit for each type of project. He also spends a great deal of



Matthew Brecker

time on the phone with these contractors to explain the scope of work involved in each project. After a project has bid he is also responsible for communicating bid results to the subcontractors. In the short time that Matthew has held this position he has become a leader and also provides assistance as needed to the others in this department.

Matthew is also involved in processing revisions. Along with the Project Manager he determines which trades need to be sent out

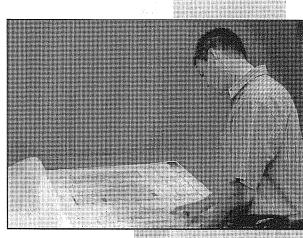
for revised pricing. As Matthew continues to develop on a professional level it will be exciting to see how De Jager will be able to use him in a Take-Off position and eventually as a Project Manager.

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Brian Rankin Colorado State University

company.

Save the Date

Mark your calendar for RCA's 19th Annual Meeting, which will be held prior to the SPECS conference at the Gaylord Palms Resort, Kissimmee, FL.

Friday, February 20, 2009 Networking Meet & Greet

Saturday, February 21, 2009 Annual Meeting & Roundtables

Sunday, February 22, 2009 Project Management Training

See page 2 for more information.

Watch your inbox and visit www.retailcontractors.org for details and registration.

Welcome New Members

The following new members were approved by the RCA Board of Directors at its August meeting.

Applications for membership to be considered by the Board at its December meeting must be submitted to the RCA office by November 25.

Bogart Construction, Inc.

Irvine, CA Brad Bogart, President

Roche Construction, Inc.

Greeley, CO Thomas Roche, President & CEO

Warwick Construction, Inc.

Houston, TX Tony Annan, President

> 1997 North Washington Street 008 oliu2 41822 AV .sinbusselA





RCA Membership Means Quality

RCA members must meet and maintain a series of qualifications and are approved by the Board of Directors for membership. They have been in the retail construction business as general contractors for at least five years; agree to comply with the Association's Code of Ethics and Bylaws; are properly insured and bonded; are licensed in the states in which they do business; and have submitted letters of recommendation.

For the most up-to-date information and to search by states members operate in and their participcation in RCA programs, visit www.retailcontractors.org.

COMPANY	<u>NAME</u>	PHONE	<u>STATE</u>	<u>EMAIL</u>	MEMBER SINCE
Allegheny Design Management, Inc.	John Kuruc	(724) 845-7336	PA	jkuruc@alleghenydesignmgmt.com	1994
All-Rite Construction Co., Inc.	Warren Zysman	(973) 340-3100	NJ	warren@all-riteconstruction.com	1993
The Benmoore Construction Group, Inc.	Jeffrey Pittel	(201) 489-4466	NJ	jlpbenmore@verizon.net	2004
Bogart Construction, Inc.	Brad Bogart	(949) 453-1400	CA	brad@bogartconstruction.com	2008
B.R. Fries & Associates	Barry Fries	(212) 563-3300	NY	barryf@brfries.com	2002
Chance Construction Co.	D. Jay Chance	(409) 787-2615	TX	tellinaw@chanceconstruction.com	2000
Commercial Contractors, Inc.	Kenneth Sharkey	(616) 842-4540	MI	ken.sharkey@comcont.com	1990
Commonwealth Building, Inc.	Frank Trainor	(617) 770-0050	MA	frankt@combuild.com	1992
Construction Central Consulting Corp.	J.L. Thomas	(407) 498-0644	FL	floridajlt@yahoo.com	2007
Construction One, Inc.	Steve Moberger	(614) 235-0057	ОН	smoberger@constructionone.com	1996
Corna/Kokosing Construction Company	Mark Corna	(614) 212-5594	OH	msc@corna.biz	2005
db Construction Group, Inc.	Dan Boehme	(412) 464-4600	PA	dan@dbconstructiongroup.com	2006
De Jager Construction, Inc.	Dan De Jager	(616) 530-0060	MI	dandj@dejagerconstruction.com	1990
Desco Professional Builders, Inc.	John Rizdon	(860) 870-7070	CT	jridzon@descopro.com	1995
Donnelly Construction	Chris Powers	(973) 672-1800	NJ	cpowers@donnellyind.com	2005
E.C. Provini, Co., Inc.	Edmund Provini	(732) 739-8884	NJ	eprovini@eprovini.com	1992
Eckinger Construction Company	Thomas Eckinger	(330) 453-2566	OH	tome@eckinger.com	1994
EDC	Christopher Johnson	(804) 897-0900	VA	cjohnson@edcweb.com	1998
Elder-Jones, Inc.	Brian Perkkio	(952) 854-2854	MN	brian@elderjones.com	1990
Flynn Construction, Inc.	Thomas O'Connor	(412) 243-2483	PA	tomoconnor@flynn-construction.com	2000
Fred Olivieri Construction Company	Dean Olivieri	(330) 494-1007	ОН	dean@fredolivieri.com	1992
Gallant Construction Company, Inc.	Donna Low-Harwood	1(815) 568-1880	${ m I\!L}$	dlow@egallant.com	2007
GC Builders, Inc.	George Gledson	(909) 944-6446	CA	georgeg@gcbuildersinc.com	2000
Greg Construction Company	Sean Pfent	(586) 725-4400	MI	spfent@gregconstruction.com	1996
Hanlin Rainaldi Construction Corp.	Michael Hanlin	(614) 436-4204	OH	info@hanlinrainaldi.com	1997
Hardy Building Corporation	Charles Hardy	(757) 463-5666	VA	charlie@hardybuilding.com	1990
Hays Construction Co., Inc.	Roy Hays	(303) 794-5469	CO	r.hays@haysco.biz	2002
Healy Construction Services, Inc.	James Healy	(708) 396-0440	正	jhealy@healy constructions ervices.com	1996
Herman/Stewart Construction	Michael Dennis	(301) 731-5555	MD	mdennis@herman-stewart.com	1995
Hill & Wilkinson, Ltd.	Deren Wilcox	(512) 287-6309	TX	dwilcox@hill-wilkinson.com	2006
I.C.E. Builders	Robert Moore	(714) 491-1317	CA	ramoore@icebuildersinc.com	2005
International Contractors, Inc.	Bruce Bronge	(630) 834-8043	肛	bbronge@iciinc.com	1995
J. G. Construction	June Grothe	(909) 993-9393	CA	juneg@jgconstruction.com	1998
Kelly Wood Company	Casey Wood	(806) 379-9696	TX	casey@kellywood.com	2006
Konover Construction Corp.	Michael Kolakowski	i (860) 284-7110	CT	mkolakowski@konoverconstruction.com	1998

COMPANY	NAME	PHONE	<u>STATE</u>	EMAIL MEMBER SINCE
Lakeview Construction, Inc.	Kent Moon	(262) 857-3336	WI	kent@lvconstruction.com 1998
Lehto Construction, Inc.	Allan Lehto, Jr.	(941) 925-7141	FL	ajl6231@aol.com 1998
Management Resources Systems, Inc.	Michael Swaim, Sr.	(336) 861-1960	NC	mswaim@mgmtresource.com 1992
Marco Contractors, Inc.	Martin Smith	(724) 741-0300	PA	marty@marcocontractors.com 1994
MCM, Inc.	Phillip Brown	(303) 792-5179	СО	pbrown@milestonecm.com 2007
Menemsha Companies	Tom Speroni	(310) 343-3430	CA	tsperoni@menemshasolutions.com 2001
Metropolitan Contracting Co., Ltd.	Jim Feigenbaum	(210) 829-5542	TX	jfeigenbaum@metcontracting.com 1995
Milric Construction Corporation	Frank Ricciardelli	(732) 919-3700	NJ	milric@milric.com 1996
Montgomery Development Carolina Corp	. John Fugo	(919) 969-7301	NC	jfugo@montgomerydevelopment.com 1999
Oakwood Contractors, Inc.	Paul Morck	(815) 759-0010	IL	paul@oakwoodcontractors.com 2007
Pinnacle Construction, Inc.	Greg Esterling	(712) 527-9745	IA	grege@pinnconstr.com 2007
Prodigy Construction Management, Ltd.	Joseph Holbrook	(614) 337-0908	ОН	jholbrook@prodigyconstruction.com 2005
PWI Construction, Inc.	Jeff Price	(480) 461-0777	AZ	lipka@pwiconstruction.com 2003
RCC Associates, Inc.	Beverly Raphael	(954) 429-3700	FL	braphael@rccassociates.com 1990
R.E. Crawford Construction	Tom Chunchick	(724) 274-5000	PA	tomchunchick@recrawford.com 1990
Rectenwald Brothers Construction, Inc.	Art Rectenwald	(724) 772-8282	PA	art@rectenwald.com 1996
Retail Construction Services, Inc.	Stephen Bachman	(651) 704-9000	MN	sbachman@retailconstruction.com 1998
Richter+Ratner Contracting, Corp.	Michael Ratner	(212) 936-4500	NY	mratner@richterratner.com 1990
Roche Construction, Inc.	Thomas Roche	(970) 356-3611	СО	troche@rocheconstructors.com 2008
Royal Seal Construction, Inc.	Gene Colley	(817) 491-6400	TX	gene@royalseal.com 1994
Russco, Inc.	Matthew Pichette	(508) 674-5280	MA	mattp@russcoinc.com 1995
Schimenti Construction Company, Inc.	Matthew Schimenti	(914) 244-9100	NY	mschimenti@schimenti.com 1994
Scorpio Construction, Inc.	Stephen Romeo	(609) 296-0308	NJ	sromeo@scorpiol.net 1995
Shames Construction Co., Ltd.	Barry Shames	(925) 606-3000	CA	bshames@shames.com 1994
Shrader & Martinez Construction, Inc.	Ronald Martinez	(928) 282-7554	AZ	info@shradermartinez.com 1990
Spec-Built, Inc.	Curtis Davenport	(972) 735-8833	TX	curtis@spec-built.com 2005
Summit General Contractors, Inc.	Cliff Bianchine	(949) 499-9700	CA	cliff@summitgcinc.com 2000
TDS Construction, Inc.	David Scherer	(941) 795-6100	FL	inbox@tdsconstruction.com 1994
Tri-North Builders, Inc.	Don Thayer	(608) 204-7230	WI	dfthayer@tri-north.com 1993
Tuscan Builders Corporation	Mike Adams	(713) 952-8800	TX	mikea@tuscanbuilders.com 1998
Valco Associates, Inc.	William Star	(717) 295-0895	PA	valcoassociates@comcast.net 2001
Venture One Construction	George Kovach	(513) 527-4055	ОН	gjk@v1cinc.com 2006
VIRTEXCO Corporation	Michael Aliff	(757) 466-1114	VA	maliff@virtexco.com 1999
Warwick Construction, Inc.	Tony Annan	(832) 448-7000	TX	tannan@warwickconstruction.com 2008
Weekes Construction, Inc.	Chandler Weekes	(864) 233-0061	SC	cweekes@weekesconstruction.com 1990
Westwood Contractors, Inc.	Bob Benda	(817) 877-3800	TX	bbenda@westwoodcontractors.com 1990
Win and Associates, Inc.	Win Johnson	(336) 547-8912	NC	win@waawj.com 1991
Winkel Construction, Inc.	W.L. Winkel	(352) 860-0500	FL	wlw@winkel-construction.com 1990
Woods Construction, Inc.	John Bodary	(586) 939-9991	MI	jbodary@woodsconstruction.com 1996

A's Mission is to promote professionalism and integrity in retail construction through ndustry leadership in education, information exchange, and jobsite safety.