THE RETAIL CONTRACTOR



RETAIL CONTRACTORS ASSOCIATION NEWSLETTER

Spring 2008

CODE OF ETHICS

The construction profession relies upon a system of technical competence, management excellence, and fair dealing to serve the public with safety, efficiency, and economy. Each member of the association is committed to following the Standards of Professional Conduct:

- 1. A member shall maintain full regard to the public interest in fulfilling his or her professional responsibilities.
- 2. A member shall not engage in any deceptive practice, or in any practice that creates an unfair advantage for the member or another.
- 3. A member shall not maliciously or recklessly injure, or attempt to injure, the professional reputation of others.
- 4. A member shall insure that when providing a service that includes advice, such advice shall be fair and unbiased.
- 5. A member shall not divulge to any person, firm, or company, information of a confidential nature acquired during the course of professional activities.
- 6. A member shall carry out his or her responsibilities in accordance with current professional practice.
- 7. A member shall keep informed of new concepts and developments in the construction process appropriate to the type and level of his or her responsibilities.

Adopted by permission from the American Institute of Constructors. April 1999 Revision

An Insider's Look at RCA's 18th Annual Meeting

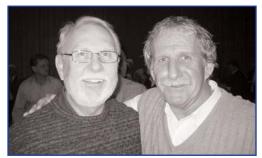
By Jennifer Danquist, Director of Business Development, Flynn Construction Management General Contracting, Inc.

he RCA Annual Meeting, "Retail Contractors Association: What This Means to a Retailer," was one of the highlights of my winter 2008 quarter. As a first time attendee, I went in with the hope that I would learn different positive aspects of being a RCA member and all of the benefits that come along with being an active member in the organization. I left with much, much more.

From the beginning of the first activity, I engaged myself into meeting new contacts and gaining knowledge from the "veterans" of the RCA. These folks could not have been any more accommodating.

I've been to other conferences, like CenterBuild, and would see a small subset of the contractors that were at this show. But the fact that the RCA Annual Meeting is mainly for retail contractors, I was able to interact with other colleagues that face the same challenges that I face every day. This direct interaction has enabled me to take real solutions back to my company, Flynn Construction.

The Ten Mega Trends presented by Scott Humrichhouse of FMI, shed some light on the challenges our industry is facing or will be facing in the next few years. The competition for talent; technology taking



Past President Bill Winkel and Safety Chair Frank Trainor caught up at the Friday evening networking reception.



Almost 100 members, guests, and retailers attended the 18th Annual Meeting, the best-attended and one of the best-received meetings to date.

on a larger role in our day-to-day business; environmental matters with green building; increasing our productivity and being aware of the changes we are facing and taking the time to learn from them, are just a few of the trends we are educating ourselves on within the industry.

One of the highlights of the meeting for me was the retailer panel discussion, which focused on "retailers' expectations of general contractors," and was presented by Gear Management. Communication was cited as the most important aspect of our relationships with our retail clients. Each of the panel members discussed the importance of communication across the board on every project. With quality work, schedules, costs, value, planning, building strong relationships, integrity and partnerships all being tackled, communications was valued more than anything by the retailers and they expressed this with great importance. It's encouraging to see that the RCA's reputation allows the membership to have not only a retailer advisory board but also the ability to bring together a panel of retailers to speak to us about ways to continue and improve our client-contractor relationships.

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RCA's Mission is to promote professionalism and integrity in retail construction through industry leadership in education, information exchange, and jobsite safety.

President

Matthew Schimenti

Vice-President

Art Rectenwald

Secretary/Treasurer Dan De Jager

Immediate Past President Gene Colley

Gene Colley 2011 Royal Seal Construction, Inc.

2012 Dan De Jager De Jager Construction, Inc.

2010 **George Gledson** GC Builders, Inc.

Michael Kolakowski 2009 Konover Construction Corp.

2009 **Kent Moon** Lakeview Construction, Inc.

D Brian Perrkio 2011 Elder-Jones, Inc.

Matthew Pichette 2010 Russco, Inc.

Arthur Rectenwald 2012 Rectenwald Brothers Construction, Inc.

Matthew Schimenti 2012 Schimenti Construction Company, Inc.

Kenneth Sharkey Commercial Contractors, Inc.

Don Thaver 2011 Tri-North Builders, Inc.

Chandler Weekes 2009 Weekes Construction, Inc.

David Weekes 1990-92 W. L. Winkel 1993 Robert D. Benda 1994 John S. Elder 1995 Ronald M. Martinez 1996 Jack E. Sims 1997 Michael H. Ratner 1998 **Barry Shames** 1999 Win Johnson 2000 Dean Olivieri 2001 **Thomas Eckinger** 2002 2003 James Healy Robert D. Benda 2004-2006 K. Eugene Colley 2006-2008

Meet the President

atthew Schimenti was born in Long Island, NY, to a family that has been involved in the design and construction industry for two generations. Matthew himself began working in the industry after graduating from American International College with a Bachelors degree in Marketing and Finance. Matthew joined his father's company, AMD Construction Corporation, and spent the next 10 years acquiring knowledge in all facets of the industry holding a number of increasingly demanding positions, including Journeyman, Estimator, and Project Manager.

In early 1994, Matthew founded Schimenti Construction Company. From the beginning, he steered the company towards a focus on retail construction in the Northeast. Over the past decade the business has grown to include many of the most recognizable names in the industry. He firmly believes that customer relationships and providing clients superior customer service are two vital components for an organization's continued success.

Schimenti Construction has been a member of the RCA since 1994 and Matthew was inducted as President at the March 2008 Annual Meeting. He also serves as Chairman of the Scholarship Committee.



Matthew Schimenti Schimenti Construction RCA President

Schimenti Construction has been a member of the Associated General Contractors of America (AGC) since 1999 and Matthew holds the position of Director on the Board of Directors of AGC's regional chapter the General Building Contractors of New York

In his off time, he is actively involved in youth sports and has served as a volunteer coach for the hockey and soccer teams. He resides in Connecticut with his wife Heather, daughter Chloe and son Matthew Christopher. When time permits, he enjoys hockey, golf and traveling with his family.

RCA Sustaining Sponsors **Platinum**







Gold

Mullis · Newby · Hurst lp

Silver















Meet Your Advisory Board

Sam Peña **Jacobs Carter Burgess**



Sam Peña

am Peña is a registered architect since 1997 for the Building Programs Division of Jacobs Carter Burgess and has extenstive experience in all aspects of architectural practice involving retail facilities. His experience includes all phases of project management, such as programming, scheduling, conceptual design, design presentations, construction documentation and construction administration. He is currently working for one of the nation's top retailers, giving him a unique client's perspective on projects.

Prior to joining Jacobs Carter Burgess, Sam

was responsible for developing the interior design of more than 60 Computer City retail stores nationwide, establishing a prototype and meeting with executives and directors on design issues.

Since joining Jacobs Carter Burgess, Sam has been the Program Manager for clients such as Pier One, Zany Brainy and Staples. He was responsible for providing proposals, scheduling projects, monitoring construction drawings from the client initiation to permit application and providing solutions for site-specific problems during construction.

Sam is now a Program Director and Client Manager for CVS Pharmacy, a national pharmacy retailer. Ultimately responsible for client satisfaction, he is responsible for the management and problem solving associated with a national retailer's schedules and growth involving several JCB offices providing civil and building services nationwide.

Sam is a member of the American Institute of Architects, Texas Society of Architects and International Council of Shopping Centers. He is an Advisory Board member for the Retail Contractors Association.

Sam's Career Reflection

While attending UTA in Arlington, I wondered why I seemed to work twice as hard and twice as long for what came more naturally to my peers. A sophomore professor once stated, "There are many aspects to architecture, than just design itself." Now after years in this field, practicing architecture, I find myself having more satisfaction from the problem solving/client managing side of architecture than the creative side of design. I don't know what that says about me as an architect, but it sure helps me rationalize a nice round of

golf with a client.

MANAGEMENT GROUP, LLC

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Corporate Office email: dgearing@gearmg.com 925-979-0013 ~ 925-979-0010 fax Ronald L. Braun 2009 J.C. Penney Sean Easter 2011 Bass Pro Shops **Dave Handera** 2009 Sears Holding Company **Tony Maldonado** 2011 Gap, Inc. Jason Miller 2011 Kohl's Sam Pena. AIA 2009 Jacob Carter Burgess

2009 Martha Spatz **Development Management Associates**

ANNUAL MEETING

Brian Perrkio 952-854-2854

brian@elderjones.com

Matthew Pichette

508-674-5280 mattp@russcoinc.com

EDUCATION George Gledson

909-944-6446

georgeg@gcbuildersinc.com

MARKETING/ADVERTISING Art Rectenwald

724-772-8282

art@rectenwald.com

MEMBERSHIP & **QUALITY ASSURANCE PROGRAM Ken Sharkey**

616-842-4540

ken.t.sharkey@comcont.com

SAFETY Frank Trainor

617-770-0050

frankt@combuild.com

SCHOLARSHIP **Matthew Schimenti**

914-244-9100

mschimenti@schimenti.com

SPONSORSHIP **Don Thayer**

608-204-7230

dfthayer@tri-north.com

TRADE SHOWS Kent Moon

262-857-3336

kent@lvconstruction.com

Chandler Weekes

864-233-0061

cweekes@weekesconstruction.com

What Our Attendees Had to Say...

"This has been the best RCA meeting I have attended!"

"Your choice of venues has always been successful and effective."

"They (Annual Meetings) are meetings of a professional nature."

"Interesting, informational and well-organized."

"By far, the best meeting I've attended to date."



During lunch on Saturday, committee chairs gave activity updates and (above) incoming president Matthew Schimenti presented outgoing president Gene Colley with a ceremonial gavel in recognition of his service.

The roundtable discussions allowed me to discuss and learn from my colleagues about various topics that we deal with on a daily basis and how we are each overcoming them. With topics such as mall deposits, managing subcontractors and change orders, and dealing with various liens, I was able to gain knowledge in areas that affect us on every project we build.

The Project Management training with Jack Sims on Sunday was fantastic. The topics for discussion were teamwork and communication, which was the theme surrounding the entire RCA Annual Meeting this year. Being in business development/marketing did not hinder my experience and the information I gained from the session. Jack was instrumental in making sure that the training fit to our specific jobs, whether working for a general contractor or a retailer. The exercises, group discussions, and open

dialogue that occurred during the afternoon allowed all of us to learn from one another as well as our retail partners and vice versa.

Besides the presentations, retail panel discussion, roundtable talks and project management training, one of the most important aspects of this annual meeting was the networking. It is a great opportunity to speak with one another about the industry, how business is going, issues we are coming up against and how we are facing them and what we see happening in our industry's

future. One thing I have wanted to start, with my clients, as the Director of Business Development is a quality assurance program. I had an opportunity to learn about RCA's program and spend some time discussing it with Ken Sharkey of Commercial Contractors, Inc. It was also nice to just get to know one another, as we



Jerry Rectenwald entertained the Saturday evening reception attendees with his acoustic music.

are all members of the RCA because we want to provide quality, integrity, experience, stability and professionalism on every project we build.

I am grateful for my recent attendance and experience at the RCA Annual Meeting. I look forward to continuing to build relationships with my colleagues and becoming more involved in the RCA by helping out Don Thayer of Tri-North Builders with the RCA's Sponsorship committee. Thank you for the opportunity and allowing me to become a part of a thriving organization. I encourage every member to take the opportunity to attend the Annual Meeting each year and gain the education and experience that I have.



Roundtable discussions gave attendees the opportunity to share personal experiences and learn from one another.



Jack Sims gives a preview of RCA's Project Management Training, with the help of some RCA Board models.

RCA would like to thank and acknowledge the following member companies as underwriters for this year's Annual Meeting.

Thank you for your support!











Thanks to our Host

CHAIN STORE AGE
THE NEWSMAGAZINE FOR RETAIL EXECUTIVES



Christian Elder Memorial Scholarship Donors

RCA recieved \$12,296 in contributions from individuals and member companies designated for the Christian Elder Memorial Scholarship. The inaugural scholarship will be awarded to the 2008 recipient at Minnesota State University/Mankato, in memory of Christian Elder, who passed away in August 2007. More information about this scholarship can be found on the RCA website.

Robert Benda (Westwood Contractors, Inc.)
Commercial Contractors, Inc.
De Jager Construction, Inc.
Elder-Jones, Inc.
GC Builders, Inc.
Lakeview Construction, Inc.
Management Resource Systems, Inc.
Marco Contractors, Inc.
Jerry Rectenwald
Rectenwald Brothers Construction, Inc.

Schimenti Construction Company, Inc. Shrader & Martinez Construction, Inc.

Weekes Construction, Inc.

SCHOLARSHIP CONTRIBUTIONS

RCA MEMBER

The RCA greatly appreciates contributions from these member companies to the RCA Scholarship Fund.

Patron \$2,500

Scorpio Construction, Inc.

Platinum \$1,500 - \$2,499

Allegheny Design Management, Inc.
Commercial Contractors, Inc.
De Jager Construction, Inc.
Elder-Jones, Inc.
Fred Olivieri Construction Company
GC Builders, Inc.
Lakeview Construction, Inc.
Richter+Ratner Contracting, Corp.
Westwood Contractors, Inc.

Gold \$750 - \$1,499

B. R. Fries & Associates
Commonwealth Building, Inc.
Healy Construction Services, Inc.
Rectenwald Brothers Construction, Inc.
Russco, Inc.
Schimenti Construction Company, Inc.
Shames Construction Co., Ltd.
Weekes Construction, Inc.
Winkel Construction, Inc.
Woods Construction, Inc.

Silver Up To \$749

Chance Construction Co.
David A. Nice Builders, Inc.
Desco Professional Builders, Inc.
E. C. Provini Company, Inc.
Eckinger Construction Company
EDC
Letho Construction, Inc.
Marco Contractors, Inc.
Montgomery Development Carolina Corp.
PWI Construction, Inc.
Retail Construction Services, Inc.
Royal Seal Construction, Inc.
Valco Associates, Inc.

RCA Communications

RCA is continuously taking advantage of the electronic age by providing most of its administrative and member service functions online and via email.

Please make sure we have your current email address so we can keep you informed.

Contact us at info@retailcontractor.org or 800-847-5085.

RCA State of the Union

The Retail Contractors Association Board and staff have been busy over the past year maximizing membership benefits, increasing association and membership exposure, and building upon existing programs and working on new ones. The following is a "state of the association" update from your RCA's leaders and standing committees.

BOARD OF DIRECTORS

President: Matthew Schimenti, mschimenti@schimenti.com

The RCA Board of Directors meets three times a year: before SPECS in the spring (Dallas), before CenterBuild (Phoenix) in the winter, and during August (in Jackson Hole, WY in 2007). At these meetings, Board members report on their committee activities, new initiatives are presented and discussed, and new members are reviewed. Board members are responsible for their own travel costs to these meetings, which is just one more demonstration of their commitment to RCA. In addition to these meetings, the Executive Committee holds a monthly call to discuss the day-to-day operations of RCA and action items from Board meetings, address other issues at hand, and plan for upcoming inperson meetings.

ANNUAL MEETING

Chairs: Matt Pichette, mattp@russcoinc.com; Brian Perrkio, brian@elderjones.com

The committee secured speakers for RCA's 18th Annual Meeting. Taking into consideration comments from the 2007 meeting, changes in the format included a more robust Friday evening reception, an earlier end time for the Saturday sessions, and the return of the Sunday project management training presentation, offered complimentary to all registrants.

CONFERENCES & TRADE SHOWS Chairs: Kent Moon, kent@lvconstruction.com; Chandler Weekes, cweekes@ weekesconstruction.com

The RCA booth was displayed at the Commercial Construction Show (CCS) and SPECS. For the first time, RCA organized a networking reception at CCS. This was a great opportunity for members to reconnect and for potential members to learn more about the association. The committee recently upgraded the booth's graphics. It is now more versatile and can be set up in either 10' x 10' or 10' x 20' space. RCA shirts were ordered for Board members who staff the booth so they can appropriately represent the association to potential members and retailers alike.

EDUCATION

Chair: George Gledson, georgeg@gcbuildersinc.com

The following companies participated in RCA's Project Management Training, led by Jack Sims:

- Commercial Contractors
- Elder-Jones, Inc.
- JG Construction
- ♦ Lakeview Construction
- Marco Contractors, Inc.
- Royal Seal Construction
- Schimenti Construction Company
- Westwood Contractors

In order to help promote the training sessions, RCA has posted a clip of Jack Sims leading an education training seminar to YouTube. It can be accessed through the RCA website.

The committee is currently exploring options for updating program materials and incorporating new topics into the training programs. The goal is to broaden the appeal of the program while providing new material for companies that have already participated.

FINANCE Treasurer: Dan De Jager, dandj@dejagerconstruction.com

The Treasurer and staff work closely together to prepare monthly financial reports for the Board and to monitor revenues and expenses against the approved budget. This past year, RCA transitioned its bookkeeping services to Bookkeeping Express, a vendor local to the association management company in Virginia.

The scholarship fund is kept in an investment account to maximize the performance of the funds. In the fall, the investment account was transferred from AG Edwards to SmithBarney. In order to maximize the return on RCA's operating funds, a sweep account was opened, allowing funds to earn interest, with transfers to the checking account as needed for use as operating funds.

The Board underwent its budgeting process in January. Committee chairs submitted their FY09 budget requests to the Treasurer and a compiled budget was prepared for Board approval at the March meeting. RCA's fiscal year is May 1-April 30.

continued on next page



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www.texturalic.com

MARKETING/COMMUNICATIONS Chair: Art Rectenwald, art@rectenwald.com

RCA ads promoting membership, the annual meeting, and the high caliber of RCA members were placed in Chain Store Age and Retail Construction Magazine. Many thanks to these publications for supporting RCA's efforts. The committee is working on developing new ads to promote the scholarship, education, and safety programs.

The committee coordinated RCA's involvement in Argyle Executive Forum's 2007 Leadership in Retail Forum. The event brought together 135-150 senior operating executives from public and private large cap and mid-cap corporations, with the founders/managing partners of investment firms, members of the endowment and foundation community, and select advisory firms. Three RCA members attended.

Staff prepared monthly Member Bulletin emails that are distributed to member company contacts. These brief emails update our members on association activities, upcoming events, special projects, and important deadlines.

The committee developed icons for inclusion in RCA's searchable online membership directory. Members are identified, as appropriate, by icons for participation in the Education/Training Program, Quality Assurance Program and/or Safety Program. Scholarship fund donors are identified as well. New icons are being developed to show Annual Meeting participation and Board service.

A joint effort of the Marketing/ Communications and the Conferences and Trade Show Committees resulted in a new brochure about the benefits of RCA membership. Primarily for trade show distribution, the brochure provides an overview of information for both potential members and retailers.

NOMINATING COMMITTEE Chair: George Gledson, georgeg@gebuildersinc.com

This committee is responsible for soliciting nominations for open Board positions, vetting potential Board members, and working with staff on the ballot process. The committee put together a competitive slate for the election of Board members to serve through 2012 and prepared the slate of officers for consideration by the Board at the December Board meeting.

QUALITY ASSURANCE PROGRAM (QAP)

Chair: Ken Sharkey, ken.t.sharkey@comcont.com

There are currently 13 RCA members who have identified themselves as participating in the RCA Quality Assurance Program. It is important for members to know that if they are not using the RCA (QAP) template, but have their own internal program that meets the same standards, they can be identified as QAP participants. To have this noted in your member record, which is visible during a directory search, contact the committee chair or RCA office.

SAFETY PROGRAM Chair: Frank Trainor, frankt@combuild.com

Many companies are taking advantage of the ability to order safety materials and download the text templates through the RCA website. Since these materials are a member benefit, you must be logged in order to access the order form. Shipping is charged directly to the customer, so you can choose the speed and method of delivery.

Revisions were made to the Federal minimum wage poster; stickers are available with the new rates.

In response to member feedback and industry trends, the committee is working to translate and print the safety and Federal posters in Spanish.

If you have comments or suggestions on the current materials or for new materials, contact the chair or RCA office.

SPONSORSHIP Chair: Don Thayer, dfthayer@tri-north.com

Non-dues revenue is important to all associations; it helps support operating costs as well as provide funds for new programs and initiatives. The RCA sponsorship committee has been focusing on retaining current sustaining sponsors as well as identifying new ones. Sponsors support RCA's commitment to excellence and gain great exposure to a very targeted audience of top-level industry representatives.

See page 2 for a list of RCA's current sustaining sponsors. If you know of a company that is interested in sponsoring RCA, forward the contact information to the chair or RCA office for follow up.

Welcome New Members

The following new members have been approved by the RCA Board of Directors:

Construction Central Consulting Corporation Saint Cloud, FL J.L. Thomas, President

Gallant Construction Co., Inc. Marengo, IL Donna Low-Harwood, Vice-President, Business Development

HITT Contracting, Inc. Fairfax, VA Marc Voce, Senior Project Manager

MCM, Inc. Centennial, CO Phillip Brown, President

Oakwood Contractors, Inc. McHenry, IL Bruce Sova, Vice President Business Development

Pinnacle Construction, Inc. Glenwood, IA Greg Esterling, Director, Business Development

If you would like to refer a company for membership, please forward its contact information to the RCA office: 800-847-5085 or info@retailcontractors.org.

Service on RCA committees is reserved for members. If you are interested in learning more or volunteering for a committee, contact the committee chair or the RCA office.

Leadership Update

Last last year, the RCA membership voted for three members of the Board of Directors to serve a 2008-2012 term. These directors were installed at the RCA business luncheon during the 2008 Annual Meeting. The RCA Board subsequently elected the 2008-2010 executive officers as well.

The RCA congratulates the next class of Directors & Officers:

- Matthew Schimenti Schimenti Construction President
- Art Rectenwald
 Rectenwald Brothers Construction
 Vice President
- Dan De Jager
 De Jager Construction

 Secretary/Treasurer

Save the Date!

2008 RCA After-Party in Orlando, FL

RCA will be hosting its second annual cocktail hour held in conjunction with the 2008 Commercial Construction Show (CCS) in Orlando, FL. More details will soon follow, so mark your calendar and prepare to join us for networking in Florida.

Date: Tuesday, June 3, 2008

Time: 8 - 9 pm

Location: Salon 5, Rosen Centre Hotel, Orlando, FL

Registration: Complimentary; email info@retailcontractors.org or call 800-847-5085.

Don't forget to visit the RCA at booth #732!





RCA Membership Means Quality

RCA members must meet and maintain a series of qualifications and are approved by the Board of Directors for membership. They have been in the retail construction business as general contractors for at least five years; agree to comply with the Association's Code of Ethics and Bylaws; are properly insured and bonded; are licensed in the states in which they do business; and have submitted letters of recommendation.

For the most up-to-date information and to search by states members operate in and their participcation in RCA programs, visit www.retailcontractors.org.

COMPANY	NAME	PHONE	STATE	<u>EMAIL</u>	MEMBER SINCE
Allegheny Design Management, Inc.	John Kuruc	(724) 845-7336	PA	jkuruc@alleghenydesignmgmt.com	1994
All-Rite Construction Co., Inc.	Warren Zysman	(973) 340-3100	NJ	warren@all-riteconstruction.com	1993
The Benmoore Construction Group, Inc.	Jeffrey Pittel	(201) 489-4466	NJ	thebenmooreconstructiongroup@verizon.net	2004
B. R. Fries & Associates	Barry Fries	(212) 563-3300	NY	barryf@brfries.com	2002
Chance Construction Co.	D. Jay Chance	(409) 787-2615	TX	tellinaw@chanceconstruction.com	2000
Commercial Contractors, Inc.	Kenneth Sharkey	(616) 850-1267	MI	ken.t.sharkey@comcont.com	1990
Commonwealth Building, Inc.	Frank Trainor	(617) 770-0050	MA	frankt@combuild.com	1992
Construction Central Consulting Corp.	J.L. Thomas	(407) 498-0644	FL	floridajlt@yahoo.com	2008
Construction One, Inc.	Steve Moberger	(614) 235-0057	ОН	smoberger@constructionone.com	1996
Corna/Kokosing Construction Company	Mark Corna	(614) 901-8844	ОН	msc@corna.biz	2005
David A. Nice Builders, Inc.	Brian Bacon	(757) 566-3032	VA	bbacon@davidnicebldrs.com	2000
db Construction Group, Inc.	Dan Boehme	(412) 464-4600	PA	dan@dbconstructiongroup.com	2006
De Jager Construction, Inc.	Dan De Jager	(616) 530-0060	MI	dandj@dejagerconstruction.com	1990
Desco Professional Builders, Inc.	John Rizdon	(860) 870-7070	CT	jridzon@descopro.com	1995
DF Pray General Contractors	Scott Pray	(508) 336-3366	MA	slemire@dfpray.com	2005
Donnelly Construction	Chris Powers	(973) 672-1800	NJ	cpowers@donnellyind.com	2005
E.C. Provini, Co., Inc.	Edmund Provini	(732) 739-8884	NJ	ecp.provini@verizon.net	1992
Eckinger Construction Company	Thomas Eckinger	(330) 453-2566	ОН	tome@eckinger.com	1994
EDC	Christopher Johnson	1 (804) 897-0900	VA	cjohnson@edcweb.com	1998
Elder-Jones, Inc.	Brian Perkkio	(952) 854-2854	MN	brian@elderjones.com	1990
Flynn Construction, Inc.	Thomas O'Connor	(412) 243-2483	PA	$tomoconnor@flynn\hbox{-}construction.com$	2000
Fred Olivieri Construction Company	Dean Olivieri	(330) 494-1007	ОН	dean@fredolivieri.com	1992
Gallant Construction, Inc.	Donna Low-Harwood	d(815) 568-1880	IL	dlow@egallant.com	2007
GC Builders, Inc.	George Gledson	(909) 944-6446	CA	georgeg@gcbuildersinc.com	2000
Greg Construction Company	Sean Pfent	(586) 725-4400	MI	spfent@gregconstruction.com	1996
Hanlin Rainaldi Construction Corp.	Michael Hanlin	(614) 436-4204	ОН	info@hanlinrainaldi.com	1997
Hardy Building Corporation	Charles Hardy	(757) 463-5666	VA	charlie@hardybuilding.com	1990
Hays Construction Co., Inc.	Roy Hays	(303) 794-5469	CO	r.hays@haysco.biz	2002
Healy Construction Services, Inc.	James Healy	(708) 396-0440	IL	jhealy@healy construction services.com	1996
Herman/Stewart Construction	Michael Dennis	(301) 731-5555	MD	mdennis@herman-stewart.com	1995
Hill & Wilkinson, Ltd.	Greg Wilkinson	(214) 299-4300	TX	gwilkinson@hill-wilkinson.com	2006
HITT Contracting, Inc.	Marc Voce	(703) 846-9000	VA	mvoce@hitt-gc.com	2007
I.C.E. Builders	Robert Moore	(714) 491-1317	CA	ramoore@icebuildersinc.com	2005
International Contractors, Inc.	Bruce Bronge	(630) 834-8043	IL	info@iciinc.com	1995
J. G. Construction	June Grothe	(909) 993-9393	CA	juneg@jgconstruction.com	1998
Kelly Wood Company	Casey Wood	(806) 379-9696	TX	casey@kellywood.com	2006

COMPANY	NAME	<u>PHONE</u>	STATE	EMAIL	MEMBER SINCE
Konover Construction Corp.	Michael Kolakowsk	i (860) 284-7410	CT	mkolakowski@konoverconstruction.com	ı 1998
Lakeview Construction, Inc.	Kent Moon	(262) 857-3336	WI	kent@lvconstruction.com	1998
Lehto Construction, Inc.	Allan Lehto, Jr.	(941) 925-7141	FL	ajl6231@aol.com	1998
Management Resources Systems, Inc.	Michael Swaim, Sr.	(336) 861-1960	NC	mswaim@mgmtresource.com	1992
Marco Contractors, Inc.	Martin Smith	(724) 741-0300	PA	marty@marcocontractors.com	1994
MCM, Inc.	Phillip Brown	(303) 792-5179	CO	pbrown@milestonecm.com	2008
Menemsha Companies	Tom Speroni	(310) 343-3430	CA	tsperoni@cmgtip.com	2001
Metropolitan Contracting Co., Ltd.	Jane Feigenbaum	(210) 829-5542	TX	JFeigenbaum@metcontracting.com	1995
Milric Construction Corporation	Frank E. Ricciardelli	i (732) 919-3700	NJ	milric@milric.com	1996
Montgomery Development Carolina Corp	. John Fugo	(919) 969-7301	NC	jfugo@montgomerydevelopment.com	1999
Oakwood Contractors, Inc.	Bruce Sova	(815) 759-0010	IL	bruce@oakwoodcontractors.com	2008
Pinnacle Construction, Inc.	Greg Esterling	(712) 527-9745	IA	grege@pinnconstr.com	2007
Prodigy Construction Management, Ltd.	Joseph Holbrook	(614) 337-0908	ОН	jholbrook@prodigyconstruction.com	2005
PWI Construction, Inc.	Jeff Price	(480) 461-0777	AZ	lipka@pwiconstruction.com	2003
RCC Associates, Inc.	Beverly Raphael	(954) 429-3700	FL	braphael@rccassociates.com	1990
R.E. Crawford Construction	Tom Chunchick	(724) 274-5000	PA	tomchunchick@recrawford.com	1990
Rectenwald Brothers Construction, Inc.	Art Rectenwald	(724) 772-8282	PA	art@rectenwald.com	1996
Retail Construction Services, Inc.	Stephen Bachman	(651) 704-9000	MN	sbachman@retailconstruction.com	1998
Richter+Ratner Contracting, Corp.	Michael Ratner	(212) 936-4500	NY	mratner@richterratner.com	1990
Rosewood Construction Group, Inc.	Larry Prace	(847) 718-1711	IL	rosewood6727@aol.com	1995
Royal Seal Construction, Inc.	Gene Colley	(817) 491-6400	TX	gene@royalseal.com	1994
Russco, Inc.	Matthew Pichette	(508) 674-5280	MA	mattp@russcoinc.com	1995
Schimenti Construction Company, Inc.	Matthew Schimenti	i (914) 244-9100	NY	mschimenti@schimenti.com	1994
Scorpio Construction, Inc.	Stephen Romeo	(609) 296-0308	NJ	sromeo@scorpio1.net	1995
Shames Construction Co., Ltd.	Barry Shames	(925) 606-3000	CA	bshames@shames.com	1994
Shrader & Martinez Construction, Inc.	Ronald Martinez	(928) 282-7554	AZ	info@shradermartinez.com	1990
Spec-Built, Inc.	Curtis Davenport	(972) 735-8833	TX	curtis@spec-built.com	2005
Summit General Contractors, Inc.	Cliff Bianchine	(949) 499-9700	CA	cliff@summitgcinc.com	2000
TDS Construction, Inc.	David Scherer	(941) 795-6100	FL	inbox@tdsconstruction.com	1994
Tri-North Builders, Inc.	Don Thayer	(608) 204-7230	WI	dfthayer@tri-north.com	1993
Tuscan Builders Corporation	Mike Adams	(713) 952-8800	TX	mikea@tuscanbuilders.com	1998
U.S. Construction Corp.	Rafael Reyes	(305) 443-5808	FL	info@usconstructioncorp.com	2006
U.S. Design & Construction Corp.	Kevin Courter	(281) 558-4000	TX	kevin@usdc-corp.com	1990
Valco Associates, Inc.	William Star	(717) 295-0895	PA	valcoassociates@comcast.net	2001
Venture One Construction	George Kovach	(513) 527-4055	ОН	gjk@v1cinc.com	2006
VIRTEXCO Corporation	Michael Aliff	(757) 466-1114	VA	maliff@virtexco.com	1999
Weekes Construction, Inc.	Chandler Weekes	(864) 233-0061	SC	cweekes@weekesconstruction.com	1990
Westwood Contractors, Inc.	Bob Benda	(817) 877-3800	TX	bbenda@westwoodcontractors.com	1990
White-Spunner	Hugh McCoy	(251) 471-5189	AL	hugh.mccoy@white-spunner.com	2003
Win and Associates, Inc.	Win Johnson	(336) 547-8912	NC	win@waawj.com	1991
Winkel Construction, Inc.	W.L. Winkel	(352) 860-0500	FL	wlw@winkel-construction.com	1990
Woods Construction, Inc.	John Bodary	(586) 939-9991	MI	jbodary@woodsconstruction.com	1996

RCA's Mission is to promote professionalism and integrity in retail construction through industry leadership in education, information exchange, and jobsite safety.