

## CODE OF ETHICS

The construction profession relies upon a system of technical competence, management excellence, and fair dealing to serve the public with safety, efficiency, and economy. Each member of the association is committed to following the Standards of Professional Conduct:

1. A member shall maintain full regard to the public interest in fulfilling his or her professional responsibilities.
2. A member shall not engage in any deceptive practice, or in any practice that creates an unfair advantage for the member or another.
3. A member shall not maliciously or recklessly injure, or attempt to injure, the professional reputation of others.
4. A member shall insure that when providing a service that includes advice, such advice shall be fair and unbiased.
5. A member shall not divulge to any person, firm, or company, information of a confidential nature acquired during the course of professional activities.
6. A member shall carry out his or her responsibilities in accordance with current professional practice.
7. A member shall keep informed of new concepts and developments in the construction process appropriate to the type and level of his or her responsibilities.

Adopted by permission from the American Institute of Constructors.  
April 1999 Revision

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# RCA Annual Meeting: Choosing Success

RCA's 22nd Annual Meeting will be held March 2-4, 2012, prior to SPECS, at the Gaylord Palms in Kissimmee, FL. The theme, "Choosing Success: How business decisions that benefit us in the short term, affect us in the long term," addresses the many choices business owners and managers face every day.

The annual meeting provides ample professional development and networking opportunities for attendees. Most importantly, it's a peer forum for the exchange of ideas, strategies for success, and lessons learned from challenges.

The weekend begins with a welcome reception on Friday, March 2. The educational sessions on Saturday, March 3 feature three well-regarded speakers: **Mark Vitner**, Wells Fargo; **Gene Marks**, Marks Group PC; and **Mike Stark**, Associated General Contractors of America (AGC).

For the fourth year in a row, Mark Vitner, Managing Director and Senior Economist, Wells Fargo, will present at the annual meeting. Vitner tracks and provides regular updates on trends in the U.S. housing market, commercial real estate, regional economies, and inflation. His analyses and reports on the impact of the recession on the retail construction industry are consistently in-depth and thought-provoking.

Vitner also writes for the *Wells Fargo's Monthly Economic Outlook* report and the *Weekly Economic & Financial Commentary*. He joined Wells Fargo (then First Union, before becoming Wachovia) in 1993.



Mark Vitner, Wells Fargo

Before that, he spent nine years as an economist for Barnett Banks in Jacksonville, FL. Vitner's commentary has been featured in *The New York Times*, *Wall Street Journal*, *BusinessWeek*, and many other publications. He earned his B.B.A. in economics from the University of Georgia, an M.B.A. from the University of North

Florida, and has completed further graduate work in economics at the University of Florida. He also completed the National Association of Business Economics (NABE) Advanced Training in Economics program at Carnegie Mellon University.

Mike Stark, Senior Director, Building Division, AGC, will be presenting a session entitled, "IPD, Lean and BIM: Hype or the Real Deal?" There is a lot of talk in



Mike Stark, AGC

the construction industry about Integrated Project Delivery (IPD), Lean Construction, and Building Information Modeling (BIM). Stark will address whether they are new industry best practices or passing fads and whether IPD can be done without incorporating BIM and Lean. This session is relevant for firms of all sizes, in all parts

of the country, and for all types of projects: retail contractors should be familiar with IPD, Lean, and BIM and how they can, do, or should impact your business.

AGC is the leading association for the construction industry with approximately 30,000 member firms. Starks oversees the AGC's largest division, representing several thousand building contractor firms across the U.S. He also represents the association's specialty contractor member firms. Prior to joining AGC in May 2007, Mike worked for the Construction Management Association of America (CMAA), the American Road & Transportation Builders Association (ARTBA), and served as a Congressional staff member on Capitol Hill.

Gene Marks, Owner, Marks Group PC, is a columnist, author, and small business owner. He publishes a weekly column and blogs for *The New York Times*, *Forbes*, and *The American City Business Journal*. Marks has written five books on business management, specifically geared towards small and medium sized companies. His most recent is **In God We Trust, All Others Pay Cash — Simple Lessons from Smart Business People**. He has also written **The Streetwise Small Business Book of Lists**, a #1 Amazon Small Business Best Seller, **The Small Business Desk Reference**, **Outfoxing The Small Business Owner — Crafty Techniques for Creating a Profitable Relationship**, and **The Complete Idiot's Guide To Successful Outsourcing**.

Prior to starting the Marks Group, Marks, a Certified Public Accountant, spent nine years in the entrepreneurial services arm of the international consulting firm KPMG in Philadelphia, where he was a Senior Manager.

Through his keynotes, workshops, seminars, and executive retreats, Marks helps business owners,

*Continued on page 3*

## RCA's Mission:

**RCA's Mission is to promote professionalism and integrity in retail construction through industry leadership in education, information exchange, and jobsite safety.**



## OFFICERS

President  
**Matthew Schimenti**

Vice-President  
**Art Rectenwald**

Secretary/Treasurer  
**Dan De Jager**

Immediate Past President  
**Gene Colley**

## BOARD OF DIRECTORS

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**Dan De Jager** 2012  
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KBE Building Corporation

**Mike McBride** 2013  
Westwood Contractors

**Kent Moon** 2015  
Lakeview Construction, Inc.

**Robert Moore** 2015  
Gray-I.C.E. Builders, Inc.

**Matthew Pichette** 2014  
Russco, Inc.

**Arthur Rectenwald** 2012  
Rectenwald Brothers Construction, Inc.

**Matthew Schimenti** 2012  
Schimenti Construction Company, Inc.

**Kenneth Sharkey** 2014  
Commercial Contractors, Inc.

**Chandler Weekes** 2013  
Weekes Construction, Inc.

**Mike Wolff** 2015  
Timberwolff Construction, Inc.

## PAST PRESIDENTS

|                    |           |
|--------------------|-----------|
| David Weekes       | 1990-1992 |
| W. L. Winkler      | 1993      |
| Robert D. Benda    | 1994      |
| John S. Elder      | 1995      |
| Ronald M. Martinez | 1996      |
| Jack E. Sims       | 1997      |
| Michael H. Ratner  | 1998      |
| Barry Shames       | 1999      |
| Win Johnson        | 2000      |
| Dean Olivieri      | 2001      |
| Thomas Eckinger    | 2002      |
| James Healy        | 2003      |
| Robert D. Benda    | 2004-2006 |
| K. Eugene Colley   | 2006-2008 |

# Past Presidents: Where are They Now? Barry Shames

By Jennifer Danquist Kilgore, Director of Business Development & Marketing/Project Manager Assistant, Marco Contractors, Inc.

When it comes to the RCA, we would not be here without our Past Presidents, who have guided this association, built it up, and watched it continue to grow. For this we are all grateful. In an effort to recognize these "founding fathers," remember our beginnings, and review our history, we continue to include this feature in our newsletter: Past Presidents: Where Are They Now? Each edition will feature a RCA past president and give some insight into their time at the helm as well as talk about what they're doing now.

*"The most compelling reason for most people to buy a computer for the home will be to link it to a nationwide communications network. We're just in the beginning stages of what will be a truly remarkable breakthrough for most people – as remarkable as the telephone."*  
— Steve Jobs, talking about the internet in 1985

This installment of "Past Presidents: Where are They Now?" takes us to the James Dean (as I like to call him) of the RCA – **Barry Shames**. Shames is the Chairman at Shames Construction, a company he founded in 1987. He assists his wife Carolyn, who is President & CEO, with management of the company. Carolyn started as a Shames Construction client, joined the company in 1989, and the two were married shortly thereafter. Shames' son Michael also works at Shames Construction (daughter Joanne is a doctor).

For a quarter of a century, Shames Construction has been a premier commercial general contractor on the West Coast, building retail stores, shopping centers, warehouses, recreational facilities, and office developments. Barry and Carolyn have built their business with a team that focuses on the comprehensive, long-term needs of their clients rather than one-off projects. They continue to oversee the day-to-day operations and are always directly available to their clients.

Shames served as President of the RCA from 1999 to 2000, and at the time was President of Shames Construction. His Board consisted of Dean Olivieri, Michael Ratner, Tom Eckinger, Win Johnson, Jim Healy, Bill Winkler, and Frank Trainor.

"I joined the Board for the RCA at the same time as Barry; we met at our first Board meeting. He was 'California cool' and I was a hick from Ohio, but we remain close friends to this day," said Olivieri, President of Fred Olivieri Construction.

"I had known who Barry was for several years before actually meeting him at my first RCA Board meeting in Durango, CO. We were playing golf, and he hit the ball in the water, close to the edge of a fairly steep bank. I



Carolyn and Barry Shames enjoy quality time together in Hawaii.

offered to retrieve the ball for him, but came a few inches short of reaching it. Barry offered to hold onto my arm while I leaned further. His grip slipped and into the lake I went," recounts Eckinger, President of Eckinger Construction Company. "Who was to know how our friendship would grow over the years. My wife and I are very fortunate to have such a long lasting friendship with Barry and Carolyn."

Shames is the son of a builder, with over 35 years of experience in the industry. He started out as the Assistant Director of Construction for Alexander's Department Stores in New York City. "Over the years, I've seen technology evolve and I've always been interested in it. I said 15 years ago that the construction industry would be one of the last industries to embrace technology, but would greatly benefit from it," commented Shames.

"Barry was the 'Al Gore' of the RCA when it came to the Web. I still remember him telling us all about websites, and that we all had to have one. We looked at him like he was crazy, but it didn't take long for us all to learn how right he was," said Olivieri.

Shames was the first RCA contractor to have a website and use email back in 1995. He was the sole investor in a start-up internet company that was responsible for the development of the first internet shopping cart system. He sold the company to Computer Associates in 1996.

Eckinger shared that "Barry used to talk to all of us about the future of something called the 'internet' and how it would change business. He was ahead of most of us regarding technology and helped guide us towards embracing it early. This proved to be very beneficial, for obvious reasons."

The RCA has been an incredible asset to Shames and his company. He's benefited (as most of our members comment they do) from the strong personal relationships he forged with his Board and they feel the same way.



Shames Construction completed this expansion/remodel of a Wal-Mart in Crescent City, CA.

Continued on page 7





## ADVISORY BOARD

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Barnes & Associates

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JCPenney

**Ken Kosinski**  
Nike

**Tony Maldonado**  
Gap, Inc.

**Tom McDermott**  
Limited Brands

**Jason Miller**  
Kohl's

**Sam Pena, AIA**  
JACOBS

**Steven R. Olson**  
Richard L. Bowen & Associates Inc.

**Kevin Townson**  
The Townson Company

**Scott Winstead**  
FMI Corporation

**Michael Yorio**  
Bed, Bath & Beyond

## COMMITTEE CHAIRS

**ANNUAL MEETING**  
**Matthew Pichette**  
508-674-5280  
mattp@russcoinc.com

**EDUCATION & CAREER  
DEVELOPMENT**  
**Robert Moore**  
714-491-1317  
ramoore@gray-iceb.com

**MARKETING &  
COMMUNICATIONS**  
**Kent Moon**  
262-857-3336  
kent@lvconstruction.com

**Chandler Weekes**  
864-233-0061  
cweekes@weekesconstruction.com

**MEMBERSHIP**  
**Mike Wolff**  
909-949-0380  
mike@timberwolff.com

**QUALITY ASSURANCE  
PROGRAM**  
**Ken Sharkey**  
616-842-4540  
ken.t.sharkey@comcont.com

**SAFETY**  
**Frank Trainor**  
617-770-0050  
frankt@combuild.com

**SCHOLARSHIP**  
**Mike McBride**  
817-302-2050  
mikem@westwoodcontractors.com

**SPONSORSHIP**  
**Brad Bogart**  
949-453-1400  
brad@bogartconstruction.com

## RCA Annual Meeting: Choosing Success

*Continued from page 1*

executives, and managers understand the political, economic, and technological trends that will affect their companies so they can make profitable decisions. He will be presenting two sessions at the Annual Meeting: "In God We Trust: Everyone Else Pays Cash – Political, Economic, and Other Major Trends That Will Affect Your Business in 2012 And Beyond" and "Gadgets, Gizmos, Geeks: 25 Tools, Technologies and Web-Based Services that Smart Businesses Are Using to Keep Their Customers Happy."

**The annual meeting provides ample professional development and networking opportunities for attendees. Most importantly, it's a peer forum for the exchange of ideas, strategies for success, and lessons learned from challenges.**



Gene Marks, Marks Group PC

During Saturday's lunch, a brief business meeting will be held. The incoming 2012-2016 class of Board members and the new RCA officers will be inducted. Saturday will close with a dinner reception.

Sunday morning features the ever-popular Owner's Breakfast. Hosted by an RCA past president, the breakfast is open to RCA member company owners only. The session is a moderated discussion on topics relevant to the primary decision makers in retail construction companies.

Registration for the Annual Meeting is available online at [retailcontractors.org](http://retailcontractors.org). RCA member companies can send their first attendee at no charge. Additional attendees are \$150 each. The nonmember registration fee is \$200. Retailers are invited to attend at no charge.

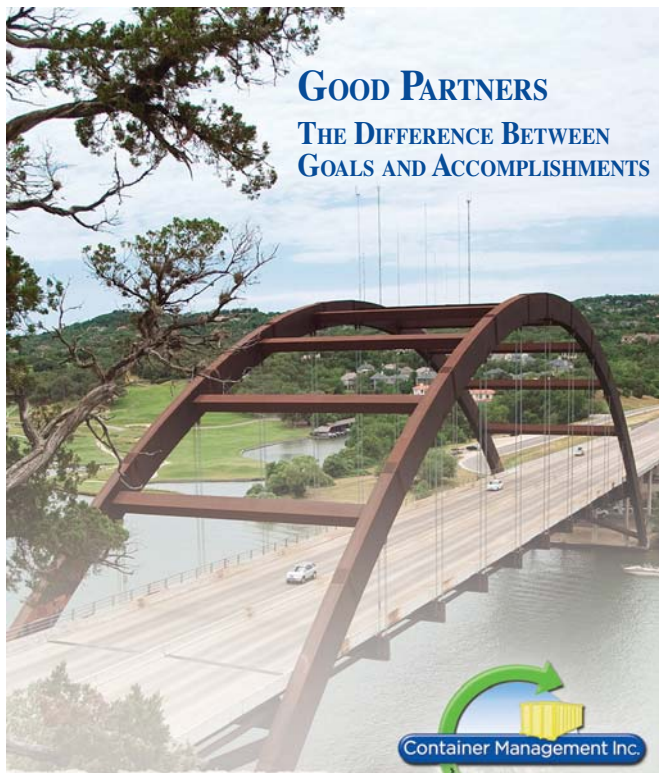
## RCA Safety Materials Available

RCA offers its members a comprehensive set of customizable safety materials.

Members can log in to [retailcontractors.org](http://retailcontractors.org) to download updated templates for their safety manuals.

Yellow safety binders are available for purchase at [retailcontractors.org](http://retailcontractors.org).

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# RCA Membership Means Quality



RCA members must meet and maintain a series of qualifications and are approved by the Board of Directors for membership. They have been in the retail construction business as general contractors for at least five years; agree to comply with the Association's Code of Ethics and Bylaws; are properly insured and bonded; are licensed in the states in which they do business; and have submitted letters of recommendation.

| COMPANY                                   | CONTACT             | PHONE         | STATE | EMAIL                                | MEMBER<br>SINCE |
|---|---------------------|---------------|-------|--------------------------------------|-----------------|
| Acme Enterprises, Inc.                    | Robert Russell      | 586-771-4800  | MI    | rrussell@acme-enterprises.com        | 2009            |
| All-Rite Construction Co., Inc.           | Warren Zysman       | 973-340-3100  | NJ    | warren@all-riteconstruction.com      | 1993            |
| B.R. Fries & Associates                   | Barry Fries         | 212- 563-3300 | NY    | barryf@brfries.com                   | 2002            |
| Bogart Construction, Inc.                 | Brad Bogart         | 949-453-1400  | CA    | brad@bogartconstruction.com          | 2008            |
| Chance Construction Co.                   | D. Jay Chance       | 409-787-2615  | TX    | tellinaw@chanceconstruction.com      | 2000            |
| Commercial Contractors, Inc.              | Kenneth Sharkey     | 616-842-4540  | MI    | ken.sharkey@teamcci.net              | 1990            |
| Commonwealth Building, Inc.               | Frank Trainor       | 617-770-0050  | MA    | frankt@combuild.com                  | 1992            |
| David A Nice Builders                     | Brian Bacon         | 757-566-3032  | VA    | bbacon@davidnicebuilders.com         | 2011            |
| db Construction Group, Inc.               | Dan Boehme          | 412-464-4600  | PA    | dan@dbconstructiongroup.com          | 2006            |
| De Jager Construction, Inc.               | Dan De Jager        | 616-530-0060  | MI    | dandj@dejagerconstruction.com        | 1990            |
| Desco Professional Builders, Inc.         | John Ridzon         | 860-870-7070  | CT    | jridzon@descopro.com                 | 1995            |
| DLP Construction                          | Dennis Pigg, Jr.    | 770-887-3573  | GA    | dpigg@dlpconstruction.com            | 2008            |
| E.C. Provini, Co., Inc.                   | Edmund Provini      | 732-739-8884  | NJ    | eprovinci@eprovinci.com              | 1992            |
| Eckinger Construction Company             | Thomas Eckinger     | 330-453-2566  | OH    | tome@eckinger.com                    | 1994            |
| EDC                                       | Christopher Johnson | 804-897-0900  | VA    | cjohnson@edcweb.com                  | 1998            |
| ELAN General Contracting Inc.             | Adrian Johnson      | 619-284-4174  | CA    | ajohnson@elangc.com                  | 2010            |
| Elder-Jones, Inc.                         | Brian Perkkio       | 952-854-2854  | MN    | brian@elderjones.com                 | 1990            |
| Fred Olivieri Construction Company        | Dean Olivieri       | 330-494-1007  | OH    | dean@fredolivieri.com                | 1992            |
| Greg Construction Company                 | Sean Pfent          | 586-725-4400  | MI    | spfent@gregconstruction.com          | 1996            |
| Hays Construction Company, Inc.           | Roy Hays            | 303-794-5469  | CO    | r.hays@haysco.biz                    | 2002            |
| Healy Construction Services, Inc.         | James Healy         | 708-396-0440  | IL    | jhealy@healyconstructionservices.com | 1996            |
| Herman/Stewart Construction               | Michael Dennis      | 301-731-5555  | MD    | mdennis@herman-stewart.com           | 1995            |
| I.C.E. Builders                           | Robert Moore        | 714-491-1317  | CA    | ramoore@gray-iceb.com                | 2005            |
| International Contractors, Inc.           | Bruce Bronge        | 630-834-8043  | IL    | bbronge@iciinc.com                   | 1995            |
| J. G. Construction                        | June Grothe         | 909-993-9393  | CA    | june@jgconstruction.com              | 1998            |
| KBE Building Corporation                  | Michael Kolakowski  | 860-284-7110  | CT    | mkolakowski@kbebuilding.com          | 1998            |
| Lakeview Construction, Inc.               | Kent Moon           | 262-857-3336  | WI    | kent@lvconstruction.com              | 1998            |
| Management Resources Systems, Inc.        | Michael Swaim, Sr.  | 336-861-1960  | NC    | mswaim@mrs1977.com                   | 1992            |
| Marco Contractors, Inc.                   | Martin Smith        | 724-741-0300  | PA    | marty@marcocontractors.com           | 1994            |
| Metropolitan Contracting Co., Ltd.        | Jane Feigenbaum     | 210-829-5542  | TX    | jfeigenbaum@metcontracting.com       | 1995            |
| Montgomery Development Carolina Corp.     | John Fugo           | 919-969-7301  | NC    | jfugo@montgomerydevelopment.com      | 1999            |
| Pinnacle Construction, Inc.               | Greg Esterling      | 712-527-9745  | IA    | grege@pinconstr.com                  | 2007            |
| PWI Construction, Inc.                    | Jeff Price          | 480-461-0777  | AZ    | lipka@pwiconstruction.com            | 2003            |
| RCC Associates, Inc.                      | Beverly Raphael     | 954-429-3700  | FL    | braphael@rccassociates.com           | 1990            |
| R.E. Crawford Construction LLC            | Jeffrey T. Smith    | 941-907-0010  | FL    | jeffsmith@recrawford.com             | 2011            |
| Rectenwald Brothers Construction, Inc.    | Art Rectenwald      | 724-772-8282  | PA    | art@rectenwald.com                   | 1996            |
| Retail Construction Services, Inc.        | Stephen Bachman     | 651-704-9000  | MN    | sbachman@retailconstruction.com      | 1998            |
| Roche Construction, Inc.                  | Thomas Roche        | 970-356-3611  | CO    | troche@rocheconstructors.com         | 2008            |
| Royal Seal Construction, Inc.             | Gene Colley         | 817-491-6400  | TX    | gene@royalseal.com                   | 1994            |
| Russco, Inc.                              | Matthew Pichette    | 508-674-5280  | MA    | mattp@russcoinc.com                  | 1995            |
| Sachse Construction and Development Corp. | Jeff Katkowsky      | 248-647-4200  | MI    | jkatkowsky@sachseconstruction.com    | 2009            |
| Schimenti Construction Company, Inc.      | Matthew Schimenti   | 914-244-9100  | NY    | mschimenti@schimenti.com             | 1994            |
| Scorpio Construction, Inc.                | Stephen Romeo       | 609-296-0308  | NJ    | sromeo@scorpio1.net                  | 1995            |



| COMPANY                               | CONTACT          | PHONE        | STATE | EMAIL                          | MEMBER<br>SINCE |
|---------------------------------------|------------------|--------------|-------|--------------------------------|-----------------|
| Shames Construction Co., Ltd.         | Barry Shames     | 925-606-3000 | CA    | bshames@shames.com             | 1994            |
| Shrader & Martinez Construction, Inc. | Ronald Martinez  | 928-282-7554 | AZ    | info@shradermartinez.com       | 1990            |
| TDS Construction, Inc.                | David Scherer    | 941-795-6100 | FL    | inbox@tdsconstruction.com      | 1994            |
| Timberwolff Construction              | Mike Wolff       | 909-949-0380 | CA    | mike@timberwolff.com           | 2008            |
| Tom Rectenwald Construction, Inc.     | Aaron Rectenwald | 724-452-8801 | PA    | arectenwald@trcgc.net          | 2010            |
| Tri-North Builders, Inc.              | Don Thayer       | 608-271-8717 | WI    | dfthayer@tri-north.com         | 1993            |
| Tuscan Builders Corporation           | Mike Adams       | 713-952-8800 | TX    | mikea@tuscanbuilders.com       | 1998            |
| Warwick Construction, Inc.            | Tony Annan       | 832-448-7000 | TX    | tony@warwickconstruction.com   | 2008            |
| Weekes Construction, Inc.             | Chandler Weekes  | 864-233-0061 | SC    | cweekes@weekesconstruction.com | 1990            |
| Westwood Contractors, Inc.            | Mike McBride     | 817-302-2050 | TX    | mikem@westwoodcontractors.com  | 1990            |
| William A. Randolph, Inc.             | Tony Riccardi    | 847-856-0123 | IL    | tony.riccardi@warandolph.com   | 2011            |
| Win and Associates, Inc.              | Win Johnson      | 336-337-3808 | NC    | win@waawj.com                  | 1991            |
| Winkel Construction, Inc.             | W.L. Winkel      | 352-860-0500 | FL    | wlw@winkel-construction.com    | 1990            |
| Woods Construction, Inc.              | John Bodary      | 586-939-9991 | MI    | jbodary@woodsconstruction.com  | 1996            |

Visit [retailcontractors.org](http://retailcontractors.org) to view the profile of each RCA member company. Click on "Find a Contractor" from the home page to search the member list. Each profile includes relevant information, including the RCA programs in which the member participates. Look for the icons below!



Sent attendee(s) to most recent Annual Meeting



Past or present RCA Board member



Has sponsored a company presentation of RCA's Education Program



Has met the requirements of RCA's Quality Assurance Program



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Please notify the RCA Office (800-847-5085 or [info@retailcontractors.org](mailto:info@retailcontractors.org)) of any changes to your contact information.





# New Advisory Board Member: Steve Olson

Steve Olson, AIA, LEED BD+C, was recently appointed to RCA's Advisory Board.

The Advisory Board is made up of a broad spectrum of industry leaders who endorse the mission and values of the RCA, and who actively assist the Board of Directors in identifying key industry issues.

Olson is a Principal at Richard L. Bowen & Associates, Inc. in Cleveland, OH, where he is focused on the company's retail business efforts. He is a licensed architect, a LEED BD+C (Building Design + Construction) Certified Professional, and National Council of Architectural Registration Boards (NCARB) certified. He was previously a Senior Associate Architect at

Richard L. Bowen & Associates. Over the past 11 years, he has provided architectural & engineering leadership for hundreds of retail projects for developers and national retailers. Olson has diverse architectural experience in industrial, commercial, and hospitality projects, allowing him to support his retail clients' expansion efforts through distribution centers, e-commerce facilities, and other corporate planning projects.

Olson has Architectural degrees from both the University of Buffalo and Kent State University. He is currently involved in Professional Development courses at Case Western Reserve University's Weatherhead School of Management.



Steve Olson, Richard L. Bowen & Associates, Inc.

**Olson has diverse architectural experience in industrial, commercial, and hospitality projects, allowing him to support his retail clients' expansion efforts through distribution centers, e-commerce facilities, and other corporate planning projects.**

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## Past Presidents: Where are They Now? Barry Shames

Continued from page 2

"I hope when I 'grow up' I can be just like Barry Shames," said Win Johnson, President of Win & Associates, Inc. "What else can you hope for in life than to live in California, have a wife that runs the business, AND have a vineyard?"

"I had gotten to know Barry a bit as a fellow Board member, but it wasn't until he was President and I was Vice President that I learned how much he believed in the RCA and its principles. He has this casualness that covers a thinking, hard working person that accomplishes what he sets out to do. I hope he never loses that relaxed attitude and will continue to lend his ideas to the RCA for years to come," commented Johnson.

So what is Shames like outside of the business realm? "Chocolate is my guilty pleasure," laughed Shames. "But something that people may not know about me is that up until 10 years ago, when I retired, I drove open wheel race cars. I would be a sports announcer if I was not in the construction business."

In his free time, Shames attends to his vineyard and plays golf with greats like Mike Eruzione, captain of the 1980 U.S. Olympic Hockey Team and a college buddy from Boston University. You'll also find Shames in Hawaii, enjoying the sun in the winter, in Denver during football season, and in Boston and New York City throughout the year, visiting friends and family.

When asked to name his mentor and/or hero, Shames said, "My father was my mentor. He was a commercial real estate developer and builder and always encouraged me that I had the ability to achieve high goals and to be a leader."

"As for my hero, well, that has to be my wife, Carolyn. She has been my business partner for over 20 years and her ability to grow and manage the company has allowed me to

devote much of my time to getting involved in charitable organizations, self development, and pursuing other goals in my life," said Shames.

In fact, if you visit [www.shames.com](http://www.shames.com), you'll see a section called "Shames in the Community." It describes how the company is committed to giving back to the communities they serve in a number of different ways. It includes a list of over 10 organizations the company supports and organizations that Shames Construction employees support as well.

We thank Shames, as we do in each Past Presidents article, for his dedication, determination, hard work, and continued support. Whether you consider him a "James Dean" type or the "Al Gore of the RCA," you can agree that his continuing contributions to the industry, his community, and the RCA are admirable.

Next Issue: Win Johnson, Win & Associates, Inc.



The Shames family: Barry, Michael, Carolyn, and Joanne

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